



Means
Business

Navigating the PSTN switch-off

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Industry Engagement





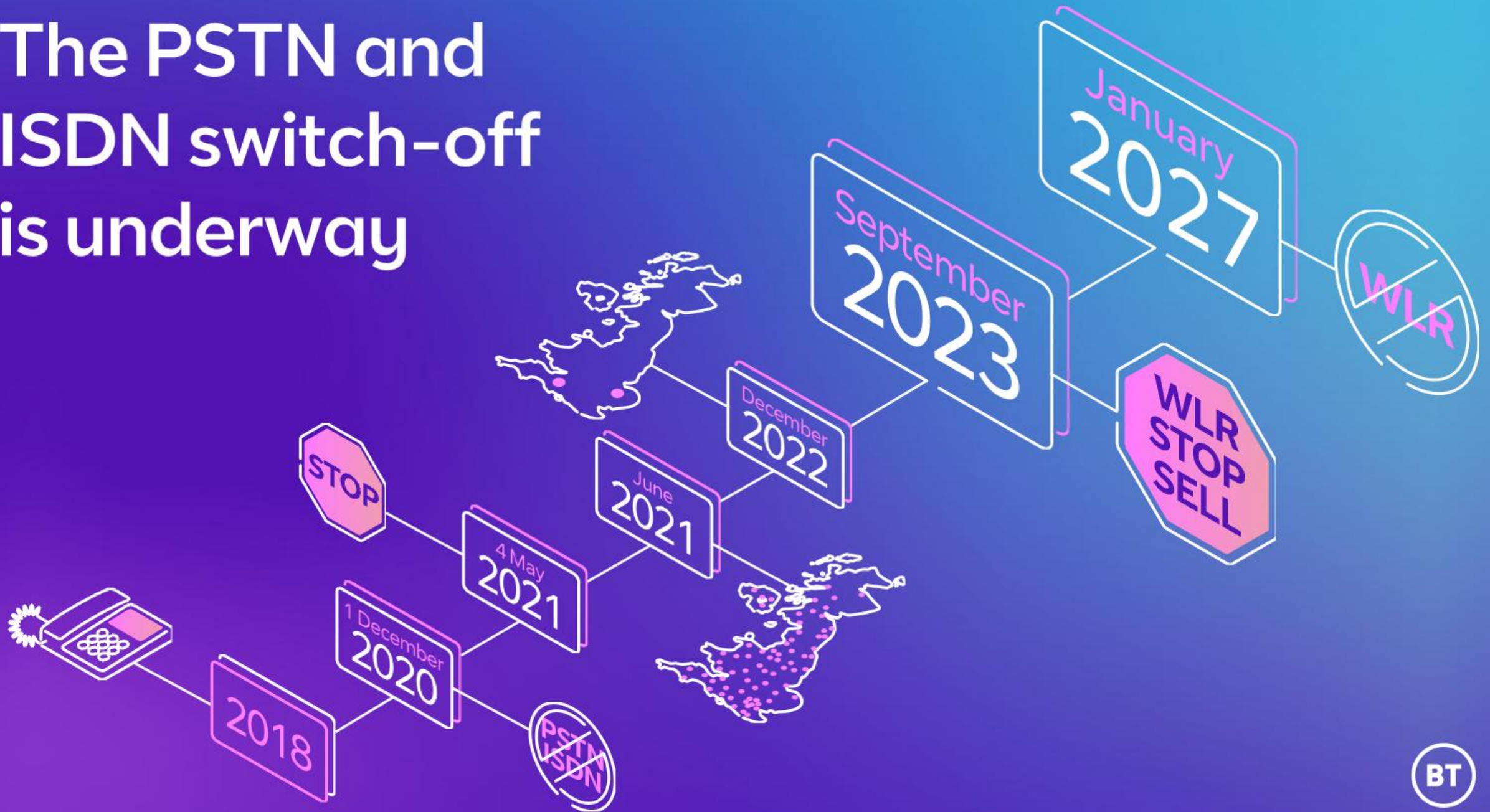
This is a once-in-a-generation upgrade

Better communication, now and forever, with our resilient, sustainable and energy-efficient digital phone service – we're keeping our customers connected.

Speak with your account manager



The PSTN and ISDN switch-off is underway



Telcos across the world are making this journey

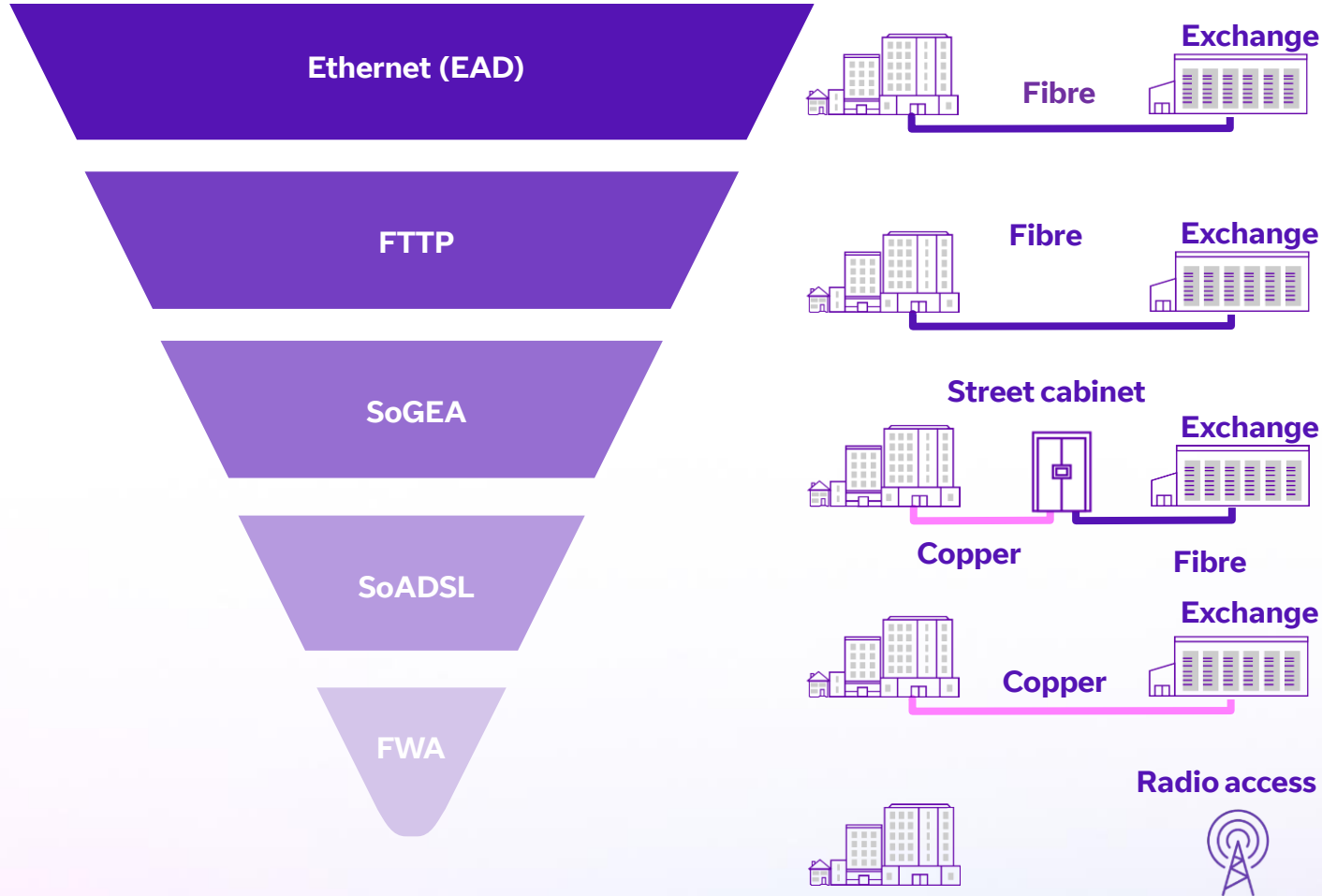
Ageing networks are limiting the growth of the UK economy by holding back its technological evolution. In response, customers are reshaping their WAN strategies – all 29 analogue products being switched off are important.



Ageing network equipment	End-of-life elements and scarcity of spares	Service availability challenge	The cost of misaligned portfolio
Legacy data networks aren't just outdated, they're also costly. Relying on ageing equipment leads to higher failure rates, rising costs, and unreliable service assurance.	The outdated equipment used in ageing networks is hard to maintain. Due to increasing scarcity, spare parts are only available on the grey market – a potential security weak point.	Telecoms services rely on contractual service levels against known availability measures. Our customers rely on BT to deliver this. Higher failure rates, and scarcity of spares, raises the risk profile of legacy network services.	Misaligned protocols and ageing equipment unnecessarily complicate and constrain operations, impairing architectural roadmaps. As protocols and equipment are aligned to single platforms, the service will simplify.

BT Business are urging customers to be off PSTN by December 2025

Our go-to access services



Ethernet (EAD)

Via BTnet, IP Connect and Ethernet Connect Speeds up to 10Gb

FTTP

Available via Broadband One, Business Broadband and IP Connect. Available 23/24 on BTnet and Ethernet Connect Speeds of up to 1Gb downstream

SoGEA

Available via Broadband One, Business Broadband and IP Connect. Available 23/24 on BTnet and Ethernet Connect Speeds of up to 80Mb

SoADSL

Available 23/24 via Broadband One, Business Broadband and IP Connect. Speeds of up to 8Mb and 24Mb downstream

Fixed wireless access

EE Smart 4G/5G hub. Average speeds c.146Mb (5G)

Our go-to voice services

	Small office (one – four users)	Small business (five – 100 users)	Mid-market (100 – 250 users)	UK corporates (251+ users)	Global corporates (251+ users)
PSTN replacement	Cloud Voice Express Hosted Voice over IP phone combining small office features of a traditional phone system with the flexibility of the cloud	Cloud Voice Hosted VoIP phone combining business features of a traditional phone system with the flexibility of the cloud		One Cloud Cisco Cloud-based voice and collaboration platform, providing voice, instant messaging and presence, video and desktop sharing on a pay-per-user, per month basis	
		Cloud Work Leading cloud PBX powered by RingCentral, supporting cloud first telephony and contact centre, with a suite of APIs to integrate a workspace		Microsoft Teams Cloud-based voice and collaboration platform. Teams provides voice, instant messaging and presence, video and desktop sharing on a pay-per-user, per month basis	
			MICloud Private hosted cloud PBX from Mitel with combined UC and CC Ideal for organisations with concerns about platform availability and security		
PBX replacement				Webex Calling Cloud-based calling using our global voice network and comprehensive managed service	
		Cloud Voice SIP Flexible SIP solution for smaller solutions and direct PSTN replacement – ideal for on-premises PBX voice connectivity		One Voice SIP High performance SIP for large capacity deployments, giving customers an online portal to manage performance – also includes an approved, certified and tested SBC list	

Our IP transformation professional and managed services

We offer six professional service modules to our customers to ensure their successful migration to IP

Audit

A team of dedicated project coordinators and technical architects conduct remote or on-site surveys with the customer

Portfolio analysis and mapping

Architect analysis of audit data and customer requirements to identify use cases, then substitutional IP services

Solution design

For very large or complex customers, we provide bespoke solution design services

Service set-up

Fully managed data access and voice provision

Service migration

Number porting for voice migration; user acceptance testing; optional training/ floor walking

Managed decommission

Fully managed removal and regulatory compliant disposal/ recycling of legacy CPE

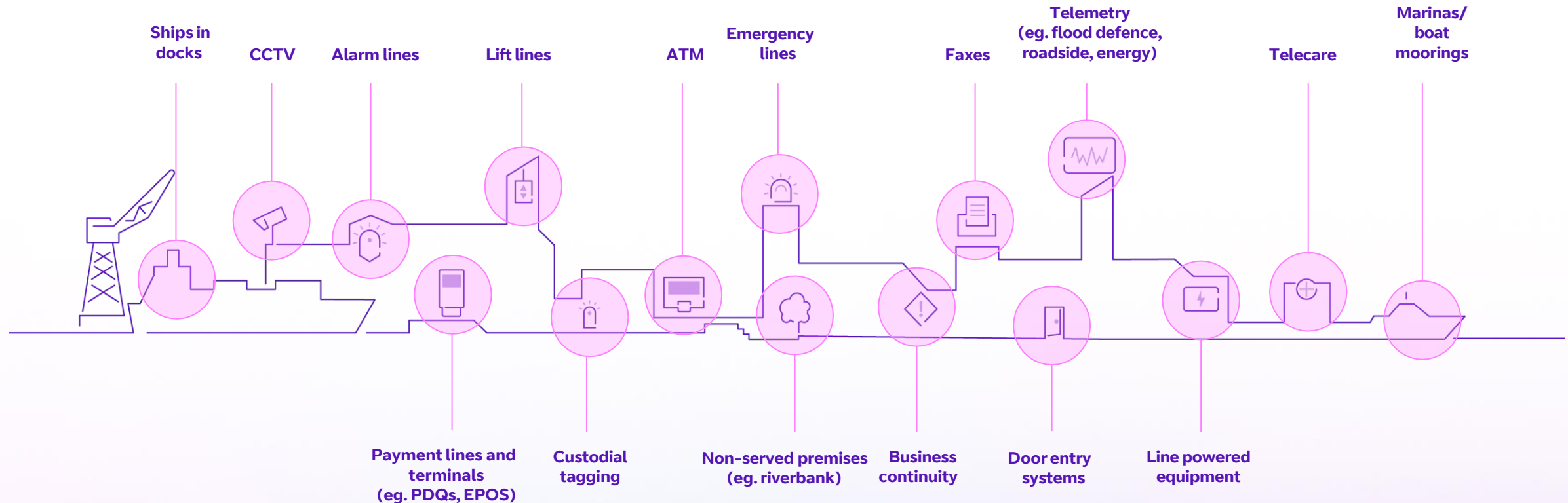
Project management services

Three levels of project management offered: project management office (PMO), dedicated project manager, shared project management and coordinators



Edge use cases

Analogue networks are used for more than voice



What can you do to ensure your use cases are ready for switchover?



Identify what you're using your lines for – what devices do you have connected to these services?



Contact your device providers for advice – what steps do you need to take to ensure your devices will work after the switchover?

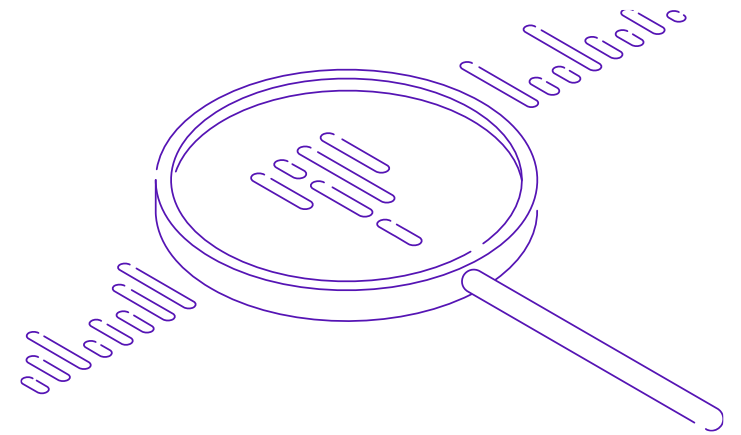


Let your communications provider know if you have any critical services – would disconnecting them cause harm?

BT Digital Services Test Lab facility

Our test facility, located at Adastral Park near Ipswich, is available free of charge for special service suppliers or customers to come and test their equipment. Simply register an interest by emailing

business.ip.transformation@bt.com



BT Enterprise IP digital connectivity

- **Broadband** – copper-connectivity
- **Fibre or superfast** – SoGEA (Single order Generic Ethernet Access or FTTP (Fibre to the Premise)
- **Ultrafast one or two FTTP**
- **Pre-digital Phone line**



Testing support

- Engaging manufacturers, vendors, and industry bodies with invitations of support
- Dedicated test manager **supporting** customers through **required testing**
- IP customer **technology testing facility at Adastral Park**



Special services

Some common examples, but not exhaustive:

- Alarm lines
- ATMs
- Door entry systems
- Payment card machines
- CCTV
- Faxes
- Modems
- Telemetry



BT Digital Services Test Lab facility

Handsets
Ancillary Phone devices (Bells & Visual Alerters)
Telecare Devices
Lift Auto Diallers
Power meters
Telemetry
Security Alarms

**Register for testing at
Digital Service Labs**

**Pre-Digital Phone Line
(PDPL)**





Pre-Digital Phone Lines

What is Pre-Digital Phone Line?



An interim solution that helps move customers off the PSTN



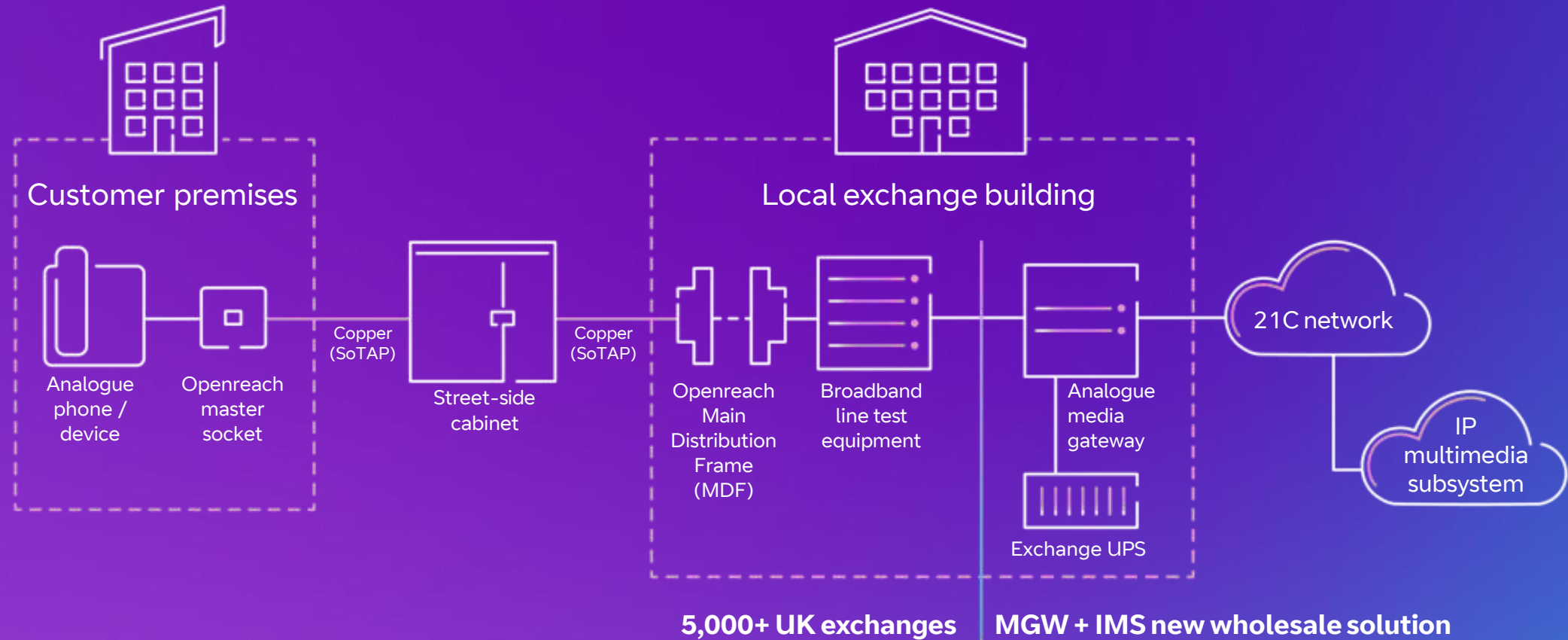
Allows customers to retain legacy PSTN handsets and devices & carry over their voice services*



Allows you to manage edge-use cases and voice customers without broadband where there's currently no alternative

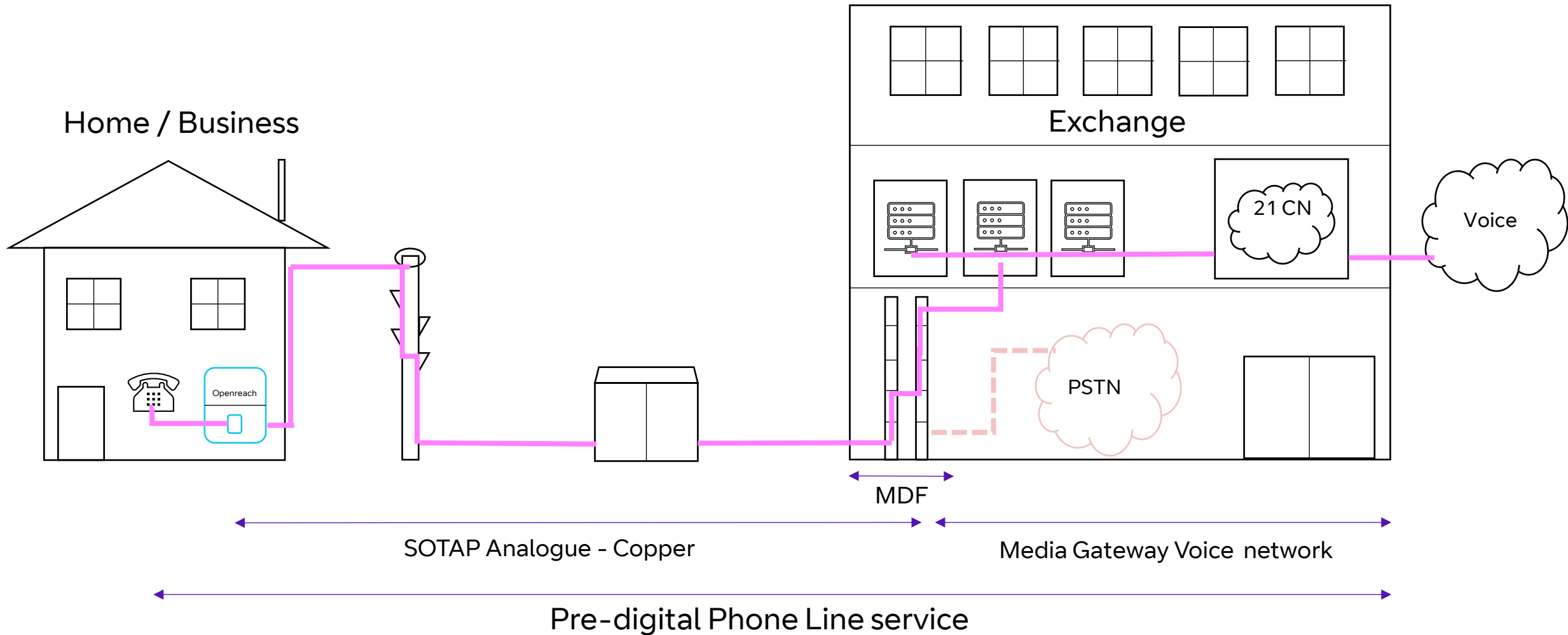
*partially emulated, as some services may not be fully replicable

How Pre-Digital Phone Line works



1 partially emulated, as some services may not be fully replicable

BT Pre Digital Phone Line (PDPL)





Thank you

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