

techUK's Defence Board – large companies nominees 2024

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Accenture

Why is your company a strategically important organisation in the UK Defence sector?

We are a strategic supplier to the UK Ministry of Defence (MOD) and are able to draw on our work globally. We have over 5,000 people working across the Defence sector in 18 countries, including FVEY and NATO.

Why we are strategically important:

We are a strategic partner to the MOD as it pivots from the industrial to the information age, in preparation for potential military conflict. We operate at the intersect of technology and transformation.

We are the world's largest Systems Integrator, delivering complex transformation across geographies. We understand how to balance technology and business imperatives.

We have access to an unrivalled ecosystem of large, mid-sized and SMEs, with dedicated business groups (including with Microsoft, NVIDIA, AWS and Google).

We are investing £2.4bn in AI, with a dedicated Public Sector AI Lab in Brussels. We have reinvented Accenture (a company of 774,000 professionals) with Generative AI.

We bring thought leadership to help solve for the priorities of the day, including interoperability, recruitment, retention, migration to cloud, quantum.

We bring global expertise across the defence sector, including the US, Australia, Canada, Singapore, France, Germany and NATO. We have a Global Defence Council, an advisory board of 12 advisors who have served their nations for a combined 200+ years.

We bring extensive experience from across clients in the UK Public Sector and have been a partner to the UK government for over 50 years.

We bring outside-in expertise from adjacent industries facing similar challenges to defence, including mining, energy and aerospace.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the Board, we would look to continue the work that has been carried out by the techUK Defence board and bring a fresh perspective to further strengthen the relationship between techUK's defence programme members and UK Defence stakeholders.

Specifically, we would Work with Board members to drive forward the recommendations in techUK's 'DefTech: Technology Transforming Defence' report:

To ensure that the MOD and DefTech industry can work more effectively together so that technology is procured in the right way and for the right outcome. Whilst Defence as an industry is unique, there are many aspects which mirror that of the wider public sector.

To bring capabilities and expertise in rationalising and modernising innovation units (including from the US DIU), so that they better deliver outcomes into production.

To bring a depth of experience from our partnership with Singapore Defence in their digital skill transformation, fostering a culture of digital natives and sovereign capabilities.



To bring thought leadership that can help shift the dial on priority areas, including JADC2, 'NATO first' interoperability, applied intelligence (AI) beyond POCs, and modern-day acquisition.

To foster an environment of collaboration amongst the defence enterprise, with companies of all sizes, all working together for the common good of our nation.

We would be an advocate of techUK across the sector and an active participant in techUK (and wider Defence) events to shape and communicate our collective vision, and therein play our part in protecting the nation and helping it prosper.

Airbus Defence and Space Limited

Why is your company a strategically important organisation in the UK Defence sector?

Airbus is a major prime in the UK defence sector, across Space, military planes, helicopters and cyber capability. We are the largest space company in Europe and the largest in the UK, serving the MOD. We deliver Military Satellite Communications and ISR/Earth Observation from space.

We have a large UK supply chain, including many SME's, as a major prime we look to develop and grow their businesses. This includes Airbus investing in the Space Accelerator under the Community for Space Prosperity initiative (CUSP). We increase the technical and business maturity reducing business risk, thereby increasing probability of success and as a result increasing rate of growth of the space ecosystem.

Similarly, we support early careers with a significant graduate intake each year and direct links to several UK Universities.

All these increase our strategic value to the UK defence sector, with delivery of capability to support operations today and growing the industrial capability and skills to support the sector in the UK. Ultimately, we recognise the future is about investing in the talent of tomorrow and also supporting and nurturing those up-and-coming SME companies.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the Board, Airbus would support the voice of techUK's wider Defence company membership through being a constructive contributor to the boards and joint papers that are developed to respond to industry areas of focus.

As a major prime Airbus have significant opportunity to engage with key UK Defence stakeholders on a regular basis and would look to support the agreed views with techUK through those engagements.

Atos

Why is your company a strategically important organisation in the UK Defence sector?

Atos is a trusted partner for defence organisations worldwide bringing digital transformation, innovation and value creation. We are at the forefront of digital transformation, investing in leading technologies to create advanced, highly secure systems to ensure efficient military operations. For over a decade we have worked as a Strategic Partner to Defence Digital, Defence Equipment and Support as well as Army Head Quarters. ATOS works jointly with MOD to transform both MOD technology and IT operations, establishing Defence as a Platform, implementing service Management approaches and enabling the New Style of IT, digitising platforms and enabling future network capability.

Atos is a current member of the TechUK, contributing to industry groups with insights from our work in Defence Digital, wider MOD and with our other customers. We have formed strong alliances and partnerships with industry leaders, combining world-class capabilities to provide innovative customer-focused offering. Our work in the wider government and across private sector has helped us to share best practices from a breadth of industries. This has enabled Atos to support the defence sector make key decisions on how to advance their own digital transformation aspirations, securing our position as a trusted partner for UK Defence.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the Defence Board at TechUK, Atos will be committed to ensuring that the needs and priorities of the wider TechUK membership are fully represented. We will leverage our position to ensure that the diverse member voices—ranging from SMEs to large multinationals—are heard and considered in policy development and advocacy efforts.

Firstly, Atos will actively engage with other board members to align on key priorities, ensuring that both defence-specific concerns and broader technology sector challenges are addressed. This includes promoting innovation, enhancing cybersecurity capabilities, and supporting responsible development within the defence sector.

Secondly, Atos will ensure that the perspectives of smaller members are not overshadowed by larger industry players. This can be achieved by facilitating open dialogue, encouraging collaboration, and ensuring that diverse viewpoints are considered when forming policy recommendations or responding to consultations.

Atos will also draw on its global experience and strategic partnerships to bring international perspectives into the discussions, ensuring that UK defence technology policies remain globally competitive and aligned with international best practices.

By actively listening, collaborating, and advocating on behalf of the full spectrum of TechUK members, Atos will help ensure that the Defence Board's work remains relevant, credible, and reflective of the diverse interests and expertise within the tech industry. This approach will foster a collaborative environment where innovation can thrive, benefiting both the defence sector and the broader tech community.

BAE Systems

Why is your company a strategically important organisation in the UK Defence sector?

At BAE Systems, we provide some of the world's most advanced, technology-led defence, aerospace and security solutions. We employ a skilled workforce of around 100,000 people in more than 40 countries. Working with customers and local partners, we develop, engineer, manufacture, and support products and systems to deliver military capability, protect national security and people, and keep critical information and infrastructure secure. We employ over 45,000 in the UK.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Technology and innovation are central to our business - they underpin our strategy and the development of our products and services. Developing innovative technologies is a key part of the work we do to ensure we have a sustainable business that will continue to create value for our stakeholders and inspire our employees. At BAE Systems, we provide some of the world's most advanced, technology-led defence, aerospace and security solutions. We work with customers and local partners to develop, engineer, manufacture, and support products and systems to deliver military capability, protect national security and people, and keep critical information and infrastructure secure. We recognise that our suppliers and an effective, efficient and sustainable supply chain are essential to enable us to deliver for our customers and end-users. We aim, where relevant, to encourage ideas, innovation and technology, provide opportunities to access new business, share good practices and develop partnerships to support economic prosperity and development.

Boxxe Ltd

Why is your company a strategically important organisation in the UK Defence sector?

Boxxe Ltd is a strategically important organisation in the UK defence sector due to its proven track record in delivering cutting-edge technology solutions that enhance operational capability, resilience, and innovation across the defence landscape. With a deep understanding of the unique challenges facing the Armed Forces and associated organisations, Boxxe provides secure, scalable, and agile IT infrastructure that supports critical missions both domestically and internationally.

Our expertise in digital transformation ensures that defence organisations can operate with greater efficiency, leveraging cloud services, cybersecurity solutions, and advanced analytics to modernise legacy systems and maintain technological superiority. Boxxe is committed to empowering defence teams with the tools they need to act decisively in a rapidly evolving threat environment, enhancing national security and readiness.

As a trusted partner to the Ministry of Defence and related organisations, we pride ourselves on delivering projects on time and on budget, with a focus on sustainability and compliance with UK Government standards. Boxxe also prioritises collaboration, working closely with defence stakeholders and fostering innovation through partnerships with leading technology providers.

Our ongoing investment in skills development, including initiatives to upskill veterans and foster STEM talent, further reinforces our commitment to the defence community and the UK's technological edge. By supporting digital transformation and delivering robust solutions, Boxxe plays a vital role in ensuring the UK's defence sector remains adaptive, secure, and future-ready.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of TechUK's Defence Board, Boxxe Ltd would leverage its extensive experience and relationships across the defence sector to ensure the collective voice of TechUK's wider defence membership is not only heard but actively influences key UK defence stakeholders.

Boxxe has a proven reputation for collaboration and delivering value-driven solutions to the Ministry of Defence and its partners. We understand the complexities of navigating both the public and private sectors, and we would use this expertise to advocate for the diverse perspectives and innovative capabilities of TechUK members. By fostering an environment of transparency and engagement, we would help ensure all members, from SMEs to large enterprises, have a platform to contribute to shaping defence policy and procurement strategies.

We are committed to promoting the relevance and credibility of TechUK by aligning member priorities with the core objectives of key defence stakeholders, such as enhancing national security, fostering innovation, and achieving value for taxpayers. Boxxe would also champion initiatives that highlight the vital role of technology in modernising UK defence capabilities, ensuring the sector remains competitive and forward-thinking.

Through active participation, we would facilitate regular dialogue, working groups, and events that connect TechUK members with policymakers, military leaders, and industry decision-makers. By acting as a bridge between industry and government, Boxxe would help reinforce TechUK's position as an indispensable partner in driving technological innovation and shaping the future of UK defence.

BT

Why is your company a strategically important organisation in the UK Defence sector?

BT has a proud history of supporting Defence ever since its GPO days, laying submarine cables and telegraphs between UK and Europe in the First World War, and breaking the enigma code in the next. Today it provides network and security services to the MoD as well as a number of "over the top" services, such as WIFI, telephony, conferencing, and multinational gateways. It is one of the largest suppliers to Defence Digital, and employs a UK workforce of over 500 security cleared professionals. It is the largest employer of veterans in the UK, and runs apprenticeship and graduate schemes. It collaborates with the other managed service providers, and brings a large number of SMEs into Defence through partnerships and traditional supply chains. BT has implemented secure by design into its core services, and seeks to help MoD on its journey. As a Tier 1 UK Telco, it also brings to Defence its experience of operating inside a wide range of Government laws and policies - including Investigatory Powers Act and OFCOM regulation.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

BT can bring the voice and breadth of a large FTSE 100 company to techuk and its customers. There are many relevant themes and issues elsewhere in BT's other sectors, including across UK Government. BT view that the Board must keep pressing for ways to attract customer engagement, and for techuk Defence Board to be recognised as the rightful primary trade body representing technology companies serving the MoD in the UK. This is achieved through dynamic, insightful and challenging leadership and engagement across the diverse and complex customer landscape. It also means collaborating with partners - of all sizes and business models - for common good of the Defence purpose. Jon Cole is the P&L owner for BT Defence, and if BT is elected to be on the Board, Jon would continue to represent BT with commitment and dedication. Whilst he has only 3 years of experience in his commercial leadership role, he is an enthusiastic learner and wants to keep stretching himself. Thus he is keen to volunteer to serve the Board as its Vice Chair - if that is what the Board wants. In this capacity he would bring techuk's interests to the Defence Suppliers' Forum, where he is well-regarded and a credible representative for techuk. He is a Chartered Engineer with 35 years' of experience in military technology. A former Major General and CIO of the British Army, he brings the customer perspective to the Board.

Capgemini

Why is your company a strategically important organisation in the UK Defence sector?

With more than 360,000 people world-wide, Capgemini is a multicultural company present in over 40 countries. Working with key partners, SMEs and Academia, Capgemini is a global leader in consulting, technology, outsourcing services and digital transformation. Capgemini creates and delivers business, technology and secure digital solutions that enables Clients' achieve innovation and competitiveness in the evolving and transformational world of cloud, digital and platforms. Building on its strong 50+ year heritage and deep industry-specific expertise, Capgemini enables organisations realise their operational and business ambitions through an array of capabilities from digital transformation, BPO/ITO, "as-a-Service" to operational delivery. Capgemini is driven by the conviction that the operational/business value of technology comes from and through people – who all live and deploy our core seven values: Honesty, Boldness, Trust, Freedom, Fun, Modesty and Team Spirit.

Collaboration and partnership are central to the way that Capgemini does business. Capgemini prides itself on developing enduring relationships with both large and small companies, academia and research organisations.

Capgemini is a key supplier to Government and the National Security, Aerospace and Defence communities. For the UK Defence sector, in addition to delivering secure digital services to multiple Defence companies (inc BAE, Rolls Royce, Boeing and Airbus), Capgemini is a key partner to Defence Digital's Foundry, delivering automation and application transformation services. Further, Capgemini is at the heart of delivering information services to Defence across all TLBs/FLCs, inc Mil HR and Service Management capabilities. These services and capabilities are delivered in partnership with Clients and industry colleagues alike.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

An active supporter of techUK, Capgemini firmly believes in the value that techUK brings to the Defence and Security community. As such, we will continue to be significant contributors of the various techUK forums and advocates of techUK's aims and ambitions. We will support and enable engagement with MOD and National Security Stakeholders and programmes, actively facilitating the cross-fertilisation of information, the sharing of views, and encouraging the sharing of new and innovative secure technologies, ideas and ways-of-working.

Our ambition in supporting the work of the DSB is to continue to be an active contributor to the many issues addressed, helping drive forward National Digital, Cyber and ICT agendas, supporting the delivery of transformational initiatives.

With our partners across the Research community, Academia, SMEs and wider industry sectors, as a member of the techUK DSB, Capgemini will actively:

- Support the DSB in enabling the UK to be a leader in the development and use of secure digital technologies.
- Support DSB members in engaging with MOD/National Security Stakeholders and building constructive relationships.
- Build on our collaborative culture to work with other companies (including SMEs) in delivering transformational capabilities.
- Work with all DSB members and MOD Stakeholders to further improve ethical information exchange.
- Facilitate and support international engagement – encouraging the X-fertilisation of ideas, concepts and new information initiatives; supporting the appropriate sharing of information across NATO and FVEYs nations.

We commit to support the work of the Board, continuing to be active supporters of all workstreams.

Capita

Why is your company a strategically important organisation in the UK Defence sector?

Capita is an integral part of the UK defence sector. We are a trusted partner to UK Armed Forces in delivering essential programmes such as running the British Army recruitment system and our leadership of the delivery of Project Selborne, the £1bn, 12-year initiative to transform and modernise Royal Navy and Royal Marines training. Capita leverages advanced technology to enhance operational efficiency, modernisation, and readiness of the UK Armed Forces.

As a strategic training partner for UK Defence, we monitor and align with the government's defence priorities, such the Haythornthwaite Review into Armed Forces Incentivisation (HRAFI), which aims to improve the proposition for current and future service members through the 2030s. We know first-hand how well-trained and motivated defence personnel are essential for successful technology utilisation. Recent comments from Secretary of State for Defence John Healey also point to the importance of this investment in what may come in the SDR; well trained personnel are critical to our future 'putting people at the heart of defence plans'.

We also install the infrastructure for Defence Business Internet (DBI), providing secure and reliable internet connectivity at home and overseas. Capita's Electranet infrastructure services have installed DBI for all 3 services, providing essential connectivity in both offices and accommodation, 24/7. Electranet also partners with Defence to supply secure cabling within a number of other secure installations.

With our focus on technological innovation, Capita helps drive the sector's modernisation and its people enablement, a critical component of national security in a technology-driven era.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a senior leader in Capita's defence business I would actively champion techUK's wider defence company membership by leveraging Capita's extensive experience in delivering transformative solutions across the defence domain. Capita has a strong reputation for partnering with businesses of all sizes and reaching back through our supply chain to collaborate with other best in class suppliers. Recognising the diversity within techUK's membership, my approach would focus on amplifying collective expertise, fostering collaboration, and ensuring alignment with key UK defence stakeholders' priorities.

Firstly, Capita would serve as a bridge between techUK members and stakeholders, utilising our established relationships with the Ministry of Defence (MoD), defence primes, and other key organisations. This includes facilitating dialogues and knowledge-sharing opportunities, ensuring that the breadth of expertise from techUK members is showcased effectively.

Secondly, I would prioritise helping to ensure that techUK's members remain aligned with the MOD's strategic objectives, such as Strategic Defence Review. Capita's focus on digital transformation and people-led innovation uniquely positions us to guide techUK in

identifying opportunities where members' capabilities can address emerging defence challenges, particularly in technology adoption, workforce modernisation, and resilience.

Lastly, I would advocate for inclusive representation by promoting smaller and medium-sized enterprises' voices within techUK's initiatives, ensuring their unique solutions gain the visibility they deserve.

Capita's commitment to delivering value through technology, transformation, and collaboration would underpin my efforts to enhance techUK's credibility and influence, driving impactful contributions to the defence landscape.

CGI

Why is your company a strategically important organisation in the UK Defence sector?

CGI is a strategic supplier to both HMG (Cabinet Office) and the MoD. With over 6000 people in the UK alone and over 50% of these focussed on supplying end-to-end cross-cutting digital capabilities to secure areas of Government, we are a major player in this market. We are highly active in the Defence domain, delivering upwards of fifty separate projects to the MoD directly and indirectly at any given time. We are an active member of all major related industry bodies in the sector and have contributed significantly to the related techUK groups for many years. We also use our global footprint to actively participate in 5 Eyes, NATO and AUKUS initiatives giving us a broader perspective on Digital Defence.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

CGI has played a key role on the board for many years. As a member of various forums and the main board itself, holding vice-chair and chair roles for the last 6 years. We have been highly active and have engaged the MoD in a number of areas from low levels up to SoS level, raising many difficult subjects on behalf of the member companies. We would continue to be a strong voice in the future using our wide range of MoD touch points to represent the (refreshed) Defence Board priority set introduced a couple of years ago.

Cisco

Why is your company a strategically important organisation in the UK Defence sector?

Cisco has over 80,000 employees worldwide who design, produce, sell, and deliver integrated products, services, and solutions. Over time, Cisco has expanded to new markets that are a natural extension of its core networking business, as the network has become the platform for automating, orchestrating, integrating, and delivering an ever-increasing array of information technology-based products and services. Cisco's solution portfolio is deployed right across the MOD – from the largest programmes in Strategic Command through to individual Front Line Command programmes and smaller-scale projects. There are around half a million Cisco components deployed across the MOD estate, and MOD Defence Digital has classified Cisco as one of its critical strategic suppliers. Cisco is also a leading technology supplier to many of the defence industry companies that are critical to the success of the UK's defence enterprise. The solutions deployed in this environment span the entirety of the portfolio, from security, through networking, data centre switching and routing, to observability software (including Splunk) and collaboration software and devices including Cisco's Webex range. The MOD relies on Cisco for the performance, availability and functionality of mission-critical services. Our commitment to our investment in the MOD's serving personnel. We currently operate four (supplier-agnostic) Cisco networking academies within the MOD to contribute to skills development. This investment extends to the broader defence family – we are proud to support X-Forces Enterprise, TechVets and the Soldiering On Awards, and we hold a gold award under the Armed Forces Covenant's Employer Recognition Scheme.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Our first priority is to help promote this board as the primary tech industry engagement body for the MOD. Post the SDR, digital transformation is likely to be a critical enabler for the MOD, and this body will be an essential partner to them. We also commit to helping develop high-profile thought leadership that assists our defence customers in adopting new technology and solving long-term challenges. Thought leadership will raise the profile of the board and continue to reinforce its position as a key partner to the MOD. Finally, there may be new companies and innovation partners, large and small, that provide dual-use commercial technologies and will become critical to the MOD. We will partner with the Defence Board to broaden its exposure not just across the defence industry but also in the multinational technology landscape.

Computacenter

Why is your company a strategically important organisation in the UK Defence sector?

Computacenter are a UK Headquartered Technology & Services Organisation who employ over 20,000 people globally. The Public Sector business in the U.K is circa £500M+ and in 2021 Computacenter were added to the Cabinet Office's list of strategic suppliers for UK Government.

In December 2023 Computacenter signed a large services contract with Defence Digital to provide End User Services for over 200,000 MOD employees located across 850+ global locations in the UK and overseas. Once live status is achieved the service will replace a large element of the legacy Atlas contract operating at Official Sensitive. Computacenter are playing a pivotal role in supporting the MOD to undertake a significant digital transformation under the broader MODNet Evolve Programme, focused on delivering a step change in how I.T services are delivered, utilised and supported.

In addition, we are actively engaged in other areas both within Defence Digital and across Front Line Commands as we continue to explore how Computacenter can play a growing role in supporting Defence and its core objectives.

Computacenter delivers large complex services to Enterprise organisations of similar scale to MOD both in the Private and Public Sector across Europe and North America. More specifically we have a significant footprint within the German and French Defence space. This enables us to utilise our experience and expertise to share knowledge with UK Defence and bring critical industry thinking to help solve the various challenges faced.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Computacenter will be able to bring real world experience of delivering critical services into Defence and the challenges faced at an operationally level that may not always align to the strategic direction being set. A key differentiator for Computacenter on these forums will be sharing our experiences as a relatively new entrant into Defence Digital and seek to challenge the 'norm' when compared to operating in other Industries.

As mentioned above Computacenter are a strategic supplier to UK Government, and through our broader Public Sector business we will be able to see common trends/challenges that are prevalent across other departments and can therefore be useful information to surface and more importantly ensure that any lessons can be learned within the Defence sector.

The Computacenter UK Defence team (that would be attending any forums) will be solely dedicated to the Defence sector and therefore will hold a good base level of understanding around the complex landscape and should be pretty well briefed on many of the important topics/challenges that are likely to be discussed during the forums. Where appropriate we can also look to bring in other subject matter expertise to share information that might support some of the objectives being discussed.

CrowdStrike

Why is your company a strategically important organisation in the UK Defence sector?

By combining the power of threat intelligence with the speed of dedicated hunting teams and trillions of cutting-edge telemetry events from our platform, CrowdStrike detects, disrupts and stops today's most sophisticated nation state adversaries and hardens attack surfaces with advancements in threat defense technology and threat awareness.

CrowdStrike has an extensive track record in supporting defence organisations. This gives us a unique perspective on the challenges they face in the UK.

Zeki Turedi, our Field CTO for EMEA, plays a key role in our engagement with the UK defence sector. As our representative on the MoD Security Vendor Forum, Zeki works closely with MoD teams to address their specific security needs. His extensive experience across the defence space includes working with both the MoD and US DoD, enabling him and CrowdStrike to bridge insights between these organisations and build effective partnerships.

Our work with the defence sector has focussed on helping tackle advanced threats, secure critical infrastructure, all while enabling cyber resilience. From supporting major defence projects to collaborating on strategies to counter nation-state adversaries, we understand the unique challenges and demands of the defence sector. Zeki has been instrumental in these efforts, offering practical advice and a deep understanding of how to navigate the complexities associated with the defence sector. With decades of hands-on experience and strong relationships across the defence community, both Zeki and CrowdStrike are committed to helping the UK defence sector stay ahead of the adversarial threat.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

The speed and ferocity of cyberattacks continue to accelerate as adversaries compress the time between initial entry, lateral movement and breach. At the same time, the rise of generative AI has the potential to lower the barrier of entry for low-skilled adversaries, making it easier to launch attacks that are more sophisticated and state of the art.

These trends are driving a tectonic shift in the security landscape and the world and a comprehensive and well coordinated approach by a coalition of partners is the best solution for UK Defence.

DXC Technology

Why is your company a strategically important organisation in the UK Defence sector?

DXC Technology has been a major contributor to development of information services delivered across defence for over 30 years. As a key provider in the core infrastructure space we have actively assisted MOD transition to a modern digital service set as these are delaminated to deliver increased flexibility and resilience. We continue to help sustain key elements of operational and deployed IT services. As defence moves to an elevated information security posture with expansion of higher classification working, DXC will continue to be central to provision of enterprise level services at secret. Elsewhere, DXC continues to support a number of critical systems and services including mission planning for air and a recently expanded role underpinning training IT services for Army. Across defence there is a move to embed software development capability close to the operational edge, DXC has been working with a key national capability centre to build process, culture and systems which facilitate creation of operationally relevant software products at pace and has recently been re-contracted to sustain this activity. Finally, DXC provides IT services which support a specialized high security environment within a key strategic programme.

Overall, whilst DXC's delivery into MOD has historically supported workplace and infrastructure related services and will continue to do so, we are very focused on helping MOD develop DevSecOps capability within operational settings. This will allow defence to flexibly exploit multiple sources of data from across the enterprise and ultimately enable effective exploitation of Artificial Intelligence based capabilities.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

DXC Technology's presence in defence ICT has typically been that of prime contractor acting to deliver larger, longer term contracts. We recognize that MOD now intends to procure the capabilities needed to meet future operational challenges, objectives and outcomes by focusing on introduction of innovative products and flexible services, often contracted in multiple tranches or through frameworks. To adapt to the new environment, DXC recognized the need to more effectively understand and engage with SME's and non-traditional defence suppliers who offer innovative propositions. To this end, DXC has created a MOD specific eco-system of both product and services companies with whom we have completed commercial and on-boarding actions in advance. This has allowed us to develop deeper relationships with companies with whom we can then quickly team for specific opportunities, delivering improved responsiveness to MOD requirements. This mechanism is now providing active shared stakeholder input, early opportunity visibility and a voice for partners into solutions. We have enabled our framework monitoring system to provide early sight of opportunities to our ecosystem of which they may not otherwise be aware. We also believe that creation of this eco-system has allowed DXC some insight into the issues such companies face in dealing with the Defence market and primes. Overall, we believe that the approach and activities outlined will enable DXC to contribute a broader perspective of industry capability and issues into techUK Defence Board meetings, forum discussions and direct interactions with MOD stakeholders on behalf of wider techUK membership.

Esri UK

Why is your company a strategically important organisation in the UK Defence sector?

We have worked closely with the Ministry of Defence (MOD) and the broader UK Defence sector for over 20 years. For the past five years, we have served as the MOD's officially appointed Strategic Geospatial Partner. We take great pride in this role, which is based on mutual trust and allows us to collaborate with key stakeholders at all levels of seniority.

Our technology and teams support all aspects of Defence, enabling us to build strong relationships with stakeholders among both our customers and partners. We specialise in deploying and integrating location-based services and technologies into solutions throughout the MOD and its supply chain. Specifically, we help the community leverage the power of location to improve information flows and accelerate decision-making processes. Location is a crucial element in nearly all of the MOD's data, including big data, regardless of its intended purpose, making our engagement truly comprehensive across Defence.

The breadth and depth of our extensive engagement provide us with a unique, enterprise-wide insight that we use to advise the MOD as it continues to transform its operations and develop new capabilities. Our engagement is not limited to the MOD; we maintain similar relationships with the MOD's affiliate organisations across the UK, the 5E community, and NATO. These relationships enable us to further assist and advise the MOD on the best ways to integrate and maximise emerging enterprise solutions.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Being the MOD's Strategic Geospatial Partner is an honour, and we always ensure our behaviour is worthy of this trust. The real value we bring lies in our collaborative approach; we seldom work in isolation and always see ourselves as part of a much broader ecosystem. Collaboration is essential to our operations and business model as we strive to help our customers work together more effectively at scale and make better-informed decisions more quickly.

To succeed, we consistently seek to partner with customers and the broader supply chain to create a rich and diverse ecosystem that benefits all parties involved. Our approach prevents us from having a narrow perspective. We do not view ourselves as competitors to other members of the UK's Defence Sector; instead, we see potential partners as our focus is always on ensuring our customers' success.

We want to use our position as a trusted strategic MOD partner to help ensure everyone within our community has a voice and that our collective voice is heard. We are committed to listening to the community, fostering collaboration, promoting thought leadership and advocating for our community to illustrate what excellence can look like. We will always be stronger if we work together.

Fujitsu

Why is your company a strategically important organisation in the UK Defence sector?

Fujitsu is a Strategic Partner to the UK MOD delivering a range of complex services and solutions to a number of areas within MOD. Where Fujitsu is the Prime Contractor, we use UK SMEs to work with us as partners and are constantly looking to grow our ecosystem of SMEs to bring Innovation and their specialisms to our bids and delivery teams.

In addition to our work with the UK MOD we are growing our business with a number of Defence Prime Contractors subcontracting to them in support of their MOD contracts and delivering directly to their UK operations, bringing Innovative technologies from across the Fujitsu Group for wider UK Defence.

As a Japanese company we are working with the wider Fujitsu Global Organisation to build close links with our Defence businesses in other countries, particularly Japan, where Fujitsu Defence in the UK can be the Centre of Excellence exporting our knowledge and appropriate solutions to our allies.

In the UK we invest specifically in Research and Development that is relevant to the Business Challenges and Outcomes required for UK Defence. We engage widely with the UK Defence sector contributing to calls for research from DSTL and contributing through techUK and other industry bodies to shape future strategy.

In summary, Fujitsu Defence has been working with UK Defence for over 60 years investing in the UK to deliver complex systems that support our armed forces and the wider UK Defence enterprise in the delivery of their mission.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the Board, it is important that Fujitsu Defence clearly understands and can articulate the key themes and messages that the techUK Defence Board on behalf of the Defence company membership wish to be shared and heard by key UK Defence stakeholders.

As a Strategic Partner to MOD and with our wide network of contacts across UK Defence, Fujitsu Defence will represent the voice of techUK, ensuring the key wider membership messages are heard.

When discussing how UK Defence engages with Industry, as a Board Member, we would continue to encourage the customer to engage with Industry through TechUK thus making sure the wider Defence company membership can hear directly from MOD and can equally share their views.

When opportunities arise for Industry to contribute to UK Defence consultations, as a Board Member we would contribute to these through TechUK and be clear with our UK Defence stakeholders that even where we contribute directly, we are also supporting and contributing through the TechUK submission.



In summary, Fujitsu Defence as a techUK Defence Board Member would contribute to creating the key themes and messages to be shared with the UK Defence Stakeholders, listening to the wider company membership and then champion these with our key UK Defence stakeholders.

General Dynamics Mission Systems

Why is your company a strategically important organisation in the UK Defence sector?

General Dynamics UK is a leading UK defence company with an international reach. Our highly-skilled employees, based in South Wales and Hastings, deliver cutting-edge technology to a number of customers, including the UK MOD. We focus on three main areas including avionic mission systems to help pilots fly their missions with heightened situational awareness, tactical communications including Bowman the system currently used by the UK Armed Forces and which is in service to until 2035, and armoured fighting vehicle production where we are delivering AJAX, the worlds most advanced digitised recce/ISTAR platform being delivered to the British Army. We continue to be a key partner to the MOD in platform integration where we are leaders in the design, integration, and assurance of mission systems for air, maritime or land capabilities.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a key provider of the tactical C2 systems to the British Army for over 20 years, General Dynamics UK continues to lead the thinking on the future evolution of capability in the Land domain. General Dynamics will provide the focus on the future of relevant open architectures in deployed environment not only in the field of C4 capability, but also its integration into the programmed digitized platforms such as AJAX and MIV/Boxer and those of the future including autonomous and AI supported platforms. Through our extensive ecosystem of suppliers we also provide access to demonstration of SME technologies through our innovation, R&D and experimentation activities where we play a leading role for as highlighted by our role on the recent ASGARD initiative for the British Army. This role and access to users enables us to bring unrivalled domain expertise to the Defence & Security Board through our experience of delivery that spans not just technology but also commercial and strategic capability alignment with other domains and sectors. GD UK has been a lead proponent of the adoption of a Land Industrial Strategy which has now been adopted as a policy approach by the MOD where we continue our role in its implementation. In the air and maritime domains, we continue to be actively involved in the FCAS programme as well as providing world leading maritime capabilities in the surface and sub- surface warfare and uncrewed systems.

Google Cloud

Why is your company a strategically important organisation in the UK Defence sector?

Google recognises the responsibility UK Defence has to ensure a safe and secure nation. We dedicate \$45 billion annually to research and development, pushing technological innovation further to deliver for our customers. Our commitment to excellence, bolstered by our unmatched security credentials from years of experience protecting a global network of billions of users, makes Google an ideal partner to support the complex requirements of UK Defence. Under the direction of a dedicated Alphabet business entity, Google Cloud Public Sector UK Ltd (GCPs-UK), we seek to establish a collaborative and strategic partnership that leverages our extensive organisational expertise and the excellence of Alphabet, in service of UK Defence and the nation. Our approach goes beyond technology transformation, offering a combination of culture sharing, digital upskilling, and contributions to the broader social value ambitions of the UK.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a Board Member Google would help Amplify the Voice of techUK's Defence Company Membership:

Strategic Alignment: Ensure that techUK's Defence agenda is closely aligned with the UK's national defence priorities and industrial strategies. This alignment will make our members' insights and expertise more relevant to key stakeholders.

Thought Leadership: Position techUK and its Defence members as thought leaders through whitepapers, policy briefs, and industry events. This will enhance our credibility and influence in shaping defence policy discussions.

Stakeholder Engagement: Foster regular and meaningful engagement with key UK Defence stakeholders. This includes participating in consultations, providing expert input, and offering solutions to defence challenges.

Collaboration and Partnerships: Build strong relationships with other industry associations, academia, and research institutions to amplify our collective voice and influence.

Communication and Visibility: Proactively communicate our members' contributions to UK defence capabilities through various channels, including media, social media, and targeted outreach.

By implementing these strategies, we can ensure that the voice of techUK's Defence company membership is not only heard but also valued and acted upon by key UK Defence stakeholders.

L3Harris

Why is your company a strategically important organisation in the UK Defence sector?

L3Harris has 1000+ people in the UK Defence and Security arena across 10 different locations. We deliver mission critical capability to a variety of customers ranging across MoD, Special Forces and the Intelligence community. We equally support in excess of 2500 suppliers in the UK. L3Harris actively support many of the UK government's strategic initiatives and continues to use the UK as a key route to market for our European route to market, currently realising annual exports of £150M and growing. As a key region for the corporation we have an active corporate team based in London.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

L3Harris has actively supported the techUK DSB for a number of years and is keen to maintain our positive relationship with this key professional body that closely aligned to our core capabilities. In addition to our current DSB representation, L3Harris senior leaders have taken pride in being elected as Chairs of the techUK Commercial Forum and the Defence Research & Technology Forum. In each of these roles we continue to promote the value add of techUK for our industry partners, whilst at all times challenging and evolving thinking and policy progressively.

Leidos

Why is your company a strategically important organisation in the UK Defence sector?

Leidos UK and Europe was formed through the integration of Leidos' operations in the UK with the acquired Lockheed Martin IS&GS business - it has expanded its services to government at a very fast pace. Leidos UK is a strategic supplier to HMG and the company is already a top 13 supplier to the MOD and has also achieved the Employer Recognition Scheme Gold Award from MOD.

As the digital integrator for the Logistics Commodities and Services Transformation Programme, Leidos has enhanced supply chain efficiency, ensuring critical military supplies are delivered globally. Leidos drives innovation, resilience, and operational effectiveness, using 'best in class' technology and fusing it with the expertise that Leidos has developed in 50 years of working with the military worldwide.

In Leidos UK's National Security and Defence Division they have a footprint across Defence Intelligence, Tactical Data Links, Special Projects communications systems and future Cyber, CEMA, Hypersonics and Space capability areas which brings a unique perspective of some of the challenges and opportunities facing the Defence Sector.

The UK strategy continues to involve significant growth in the National Security & Defence division, delivering new and mission critical technology and capabilities. In 2024 over £100m of new contracts, including MeTOC data services supporting the UK's National Centre for Geospatial Intelligence and innovative C4IS technology integration for both 'on the person' and with advanced automotive/mobility capabilities.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

With an existing and growing footprint in MOD across Defence logistics and supply chain management, Defence Intelligence, Tactical Data Links, Special Projects communications systems and future Cyber, CEMA and Hypersonics capability areas, Leidos UK can offer a unique perspective on the future challenges facing MOD and wider Govt and will provide significant domain knowledge, experience and expertise to the Defence Board. The nature of such a portfolio and breadth of services means Leidos are fortunate to be able to work with a broad and far-reaching ecosystem of SMEs, partners, primes and suppliers and bring that representation to the Board.

Like many of techUK's wider Defence company membership, Leidos achieves competitive advantage through innovation and developing repeatable capability and skills grown in the UK but that can also be leveraged, where appropriate, from technical core competences outside of the UK. For example, the scale of Leidos globally (over 47,000 employees worldwide) enables Leidos UK to work with the US and Australia in particular, to leverage skills, R&D and capabilities whilst building sovereign capabilities. For AUKUS Pillar 2, Leidos UK is working with the US and Australia especially in Hypersonics, Cyber, AI, EW, Autonomy and Underwater battlespace.

By applying this across Government, including footprint with Home Office, Met Police, NATS, Environment Agency, NHS and Scottish government, Leidos is well placed as the challenges



of data volumes and complexity in the aid of mission centric, decision-making capability only highlight the intersections between military, national security and technology have become central to requirements.

Lenovo

Why is your company a strategically important organisation in the UK Defence sector?

Lenovo is a strategically important organization in the UK Defence sector due to its global leadership in advanced computing and its commitment to delivering secure, reliable, and innovative technology solutions. As the world's largest PC manufacturer and a pioneer in AI, edge computing, and data center technologies, Lenovo provides critical infrastructure that underpins modern defence capabilities, from secure communications to mission-critical operations.

The UK Defence sector increasingly relies on cutting-edge technology to maintain operational superiority in an era defined by digital transformation and evolving threats. Lenovo's robust portfolio of hardware and software solutions, combined with its focus on cybersecurity and data sovereignty, ensures that defence organizations can access the tools needed to operate in contested and complex environments. Lenovo's dedication to developing secure, resilient technologies directly supports the Ministry of Defence's (MOD) objectives of achieving operational readiness and enhancing cyber resilience.

Lenovo's strong presence in the UK, including partnerships with government agencies, defence primes, and SMEs, reinforces its strategic role. Its investments in local manufacturing, research, and supply chain resilience further contribute to the UK Government's goals of technological sovereignty and sustainability. Lenovo's ability to rapidly adapt and scale its solutions makes it an indispensable partner for both legacy systems and emerging technologies like AI, machine learning, and quantum computing.

By combining global expertise with a commitment to supporting the UK's specific defence needs, Lenovo plays a pivotal role in enabling the armed forces to maintain a technological edge in an increasingly uncertain geopolitical landscape.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of techUK's Defence Board, Lenovo would leverage its global expertise, innovative technologies, and established relationships within the defence sector to amplify the collective voice of techUK's wider Defence company membership. We understand that relevance and credibility are built on demonstrating value to key stakeholders, and Lenovo is uniquely positioned to bridge the gap between cutting-edge technology and the operational needs of UK Defence.

Lenovo's commitment to collaboration would ensure that techUK's diverse membership—spanning SMEs, mid-tier organizations, and multinational corporations—has its priorities and capabilities effectively represented. Through our experience working across industries, we can highlight how emerging technologies like AI, secure cloud solutions, and advanced computing can address real-world defence challenges such as cybersecurity threats, operational efficiency, and data-driven decision-making.

Our approach would focus on fostering partnerships, sharing best practices, and ensuring alignment with the MoD's objectives. By actively participating in consultations, policy discussions, and industry forums, we would champion initiatives that reflect the breadth of

techUK's membership while showcasing their impact on UK Defence innovation. As a military veteran Greg also knows the importance of superior technology in all aspects of defence and how this can support all military services.

Lenovo's global reach and presence in the UK enable us to act as a conduit for diverse perspectives, ensuring smaller and emerging tech companies have a seat at the table. We will aim to elevate techUK's reputation as a trusted partner to UK Defence stakeholders, driving forward initiatives that enhance national security and technological resilience.

Leonardo UK Ltd

Why is your company a strategically important organisation in the UK Defence sector?

Leonardo UK Ltd delivers investment, technology R&D, expertise, partnering and skills development capabilities across UK Defence. Oxford Economics in 2024 reported that the company is worth £2.5Bn annually to the UK economy, half of which is earned through exports, spending £500M annually in UK R&D, employing 9,000 people and directly supporting 32,000 jobs in 2100 companies, 75% of which are SMEs, with a supply chain spend of £1Bn annually. The company's main sites in Edinburgh, Luton, Basildon, Southampton, Bristol, Lincoln, Yeovil and its new site concentrating on AI and data analytics in Newcastle bring regional and national influence, stimulating a significant contribution to capabilities and the growth agenda in delivering the principal priorities of UK Defence. The strong commitment Leonardo UK makes to the national skills agenda is evident through the 900 employees on award winning apprenticeship, degree apprenticeship, and graduate programmes. Its educational programme reached 25,000 students last year. Through the pioneering Aerowomen (now in its 5th year), the evident success of 'STEM returners' and its female-led cyber and data careers initiative, Leonardo UK has made a national impact on the growth and skills agenda, demonstrating that the UK Defence and Technology Industrial Base has the potential to make a strategic difference. Among Leonardo UK's many high profile capability programmes is its role in Team Tempest, as the national champion with leadership responsibilities for integrated sensing, cyber and non kinetic effects, extending to the UK-Italy-Japan Global Combat Air Programme recently signed by the 3 Prime Ministers.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Leonardo UK acts to help shape and reinforce the Defence-sector wide perspectives the DB seeks to bring to senior UK decision makers. In September 2024, Prime Minister Starmer announced Leonardo UK's £435M investment programme in the coming year. This underlined the company's partnerships reaching into the highest levels of UK Government. Through its national champion role on MOD's Tempest programme, Leonardo exemplifies "our strong UK heritage of world-class in-service capabilities, and advanced technology development programmes", strongly aligned with core DB interests, and hence is well placed to help ensure DB's priorities are integral to key UK Defence stakeholders' ambitions in Defence Reform, Industrial Strategy and delivering the Strategic Defence Review. With 10% of its workforce on a triple accredited graduate scheme and high value apprenticeship schemes in England and Scotland, Leonardo brings the commitment of an influential technology player to parliamentary policy dialogue in Westminster and Holyrood.

Leonardo UK Ltd's classified sovereign capabilities attract regular engagement with UK Defence stakeholders, enabling the company to advocate for a range of techUK Defence issues. With C4ISR and Cyber at its core, the company draws front line commanders, senior officials and Parliamentarians to discuss its investment in UK intellectual property in advanced information capabilities, particularly: high performance surveillance systems and sensors; data analytics; command, control, communications and intelligence systems; and force protection capabilities. Following the General Election, when 50 of its 82 affiliated constituencies changed hands, Leonardo UK's extensive programme with new MPs,



introduces the issues concerning techUK's Defence membership, developing new advocates.

Netcompany

Why is your company a strategically important organisation in the UK Defence sector?

Netcompany has proven itself a strategically important player in the UK defence sector by driving successful digital initiatives for the Ministry of Defence (MoD). The company's standout project, MODCloud, involved migrating 47 legacy applications to a modern, secure cloud environment.

Cloud technology is a critical enabler for digital transformation in defence, and this initiative supported the UK government's cloud-first strategy. It improved operational flexibility and enhanced security for the armed forces. Netcompany has also provided data insights and thought leadership to the Army's 77 Brigade and supported Defence Intelligence with its digital strategy.

Netcompany has a wealth of expertise in highly regulated industries. Its track record includes shaping world-leading digital strategies and navigating complex environments to drive large-scale digital transformation.

This experience would be indispensable in positioning the UK's defence sector as a leader in defence strategy, opening up collaboration and leadership across the global defence landscape, particularly with NATO member countries.

Additionally, its digital platforms promote operational cost reductions and mitigate vendor lock-in risks. They also create a foundation for future technological advancements that can adapt to shifting defence needs.

The company is also committed to the wider defence community, as demonstrated by its relationships with Defence Digital, Army Digital Services, as well as it being a recent recipient of the Defence Employer Recognition Scheme (ERS) Gold Award and engagement with TechVets. This blend of technical proficiency and community support means Netcompany is uniquely positioned to partner on strategic challenges, connecting the broader tech and defence industries with the people they are made up of.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a techUK board member, Netcompany would champion close collaboration between the tech and defence industries and the MoD to address evolving challenges. The focus would be to help the defence sector access technology-driven solutions that meet operational needs while remaining cost-effective and ultimately delivering the UK's digital strategy.

To help ensure the voice of techUK's wider defence company membership is seen as relevant, credible, and influential by key UK defence stakeholders, Netcompany will look to draw on its internal expertise, track record in high-stakes sectors, and extensive network.

Netcompany's involvement with stakeholders across government departments, such as Health, DWP, HMRC, and the Home Office, provides unique cross-government insights that can be leveraged to facilitate defence initiatives requiring broader support.

Netcompany also intends to draw on its expertise working in other high-stakes sectors and the power of its previous experience. For example, it would like to take techUK's thought leadership a step further and collaborate with the defence industry and the MoD to highlight key themes in delivering cost-effective business outcomes through technology programmes. It would also look to drive post-strategic defence review (SDR) analysis to ensure clarity over the use of technology in response to the SDR.

Netcompany would recommend going beyond market trends by engaging in post-strategic defence review analysis and clarifying the practical implications of new technologies for defence operations. This proactive stance aims to shape policy as much as technology use, ensuring the broader techUK defence membership is both relevant and influential.

David Hildyard, a Netcompany Partner overseeing the defence team, is well-placed to serve as a credible and effective voice for techUK's defence membership. With five years of defence sector leadership at Netcompany, combined with his involvement in defence manufacturing with major firms like Leonardo, Leidos, and Rolls-Royce, he brings deep industry knowledge. Additionally, his engagement with the British Army Familiarisation Scheme and the RAF's 601 Squadron highlights his hands-on approach to defence.

Netcompany also has a wide network in the defence sector, within which it and its team are highly regarded. This includes engagements with the Army, the RAF, Defence Intelligence, Defence Digital, RUSI, European-NATO forums, and DSEI.

Northrop Grumman UK

Why is your company a strategically important organisation in the UK Defence sector?

Northrop Grumman UK (NGUK) is a rapidly growing British business, but part of a globally recognised Defence company, giving us a worldwide view but with a UK focus. We have a proven track record in delivering advanced solutions in the Defence, Space and Security communities. We are an industry leader in satellites, rocket propulsion, advanced manufacture, weapon systems, stealth, air platforms, maritime platforms, sensors and training with a strong UK focus on C2 systems, maritime platform operating systems, data science, machine learning and secure cloud transformation technologies. We operate from more than 10 sites across the UK, with a direct workforce of @900, and sustain employment for more than 5000 people, including SMEs. We invest in advanced R&D, sovereign IP, exportable solutions, STEM and education to create social value for the UK. We provide: cyber and intelligence capabilities; integrated bridge and navigation systems; C2 capabilities; supply, maintenance and repair of RAF Directional Infrared Counter Measures and in service support for Large Infrared Counter Measures systems. We are a principal partner for the F-35 including the provision of ground to air communication systems. We provide the Multi-role Electronically Scanned Array (MESA) sensors on the RAF's E7 Wedgetail Airborne Early Warning & Control aircraft. We also support NG company's work on NATO AGS, Cyber Incident Response Capability & Maritime C2IS.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Northrop Grumman UK (NGUK) has a long history of providing critical capabilities into the UK's Defence and Security Sectors where the DSB focuses. We have a growing focus on C2, space and cyber capabilities (all key investment areas of the UK Government and Defence) and a long term investment plan in the UK. Not only do we produce the products and capabilities required by these sectors but we also provide the expertise to develop, integrate, maintain and support them as well. We are a technology driven company with a global reach. Within the UK we can provide US capabilities as well as develop sovereign ones and we also act as Northrop Grumman's platform into Europe and the Middle East giving our UK team a truly multinational perspective on Defence requirements and capabilities. With the growing focus on capabilities through AUKUS and a multinational set of technology partners we are able to bring a global perspective and expertise to teaming and working with SMEs. NGUK has a wide ranging mix of staff who have worked within, with and outside the Defence & Security Sectors and are able to exploit the experience, insight and innovation that comes from such a combination. Northrop Grumman UK focuses strongly on Social Value in the UK, we hold a Silver Award in the Defence Employer Recognition Scheme and have been named in the top 100 Great British Employers of Veterans. We believe that this combination would strongly support TechUK's Defence focus on relevance, credibility and influence.

Oracle Corp

Why is your company a strategically important organisation in the UK Defence sector?

Oracle is a critical partner to the UK Defence sector, enabling digital transformation through scalable, secure, and mission-critical cloud technologies. Our cutting-edge solutions, including autonomous databases, artificial intelligence, and high-performance computing, are tailored to meet Defence-specific requirements, enhancing operational agility and decision-making capabilities.

With a steadfast commitment to data sovereignty, Oracle's UK-based cloud regions ensure secure handling of sensitive information while meeting stringent compliance and operational needs. Our ability to provide seamless hybrid cloud integrations also supports MOD and Defence organisations in transitioning legacy systems while maintaining continuity and resilience.

Oracle's investment extends beyond technology, fostering collaboration across UK SMEs, academic institutions, and industry partners. This collaborative approach not only drives innovation but also strengthens the UK's defence ecosystem, ensuring economic growth and technological leadership.

Furthermore, Oracle leverages its global expertise while maintaining a UK-centric focus, addressing both strategic and tactical challenges faced by Defence stakeholders. Our commitment to innovation, security, and sustainability places us at the forefront of supporting the UK Defence sector in remaining technologically advanced and operationally superior.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Oracle would act as a conduit for the diverse voices of techUK's Defence membership, ensuring their perspectives are included in shaping the Defence sector's future. Drawing on Oracle's extensive experience in the Defence landscape, I would work to create an inclusive environment where insights from SMEs, large enterprises, and emerging innovators are amplified and considered by MOD and Defence stakeholders.

Oracle's established relationships with Defence leaders, coupled with our position as a technology thought leader, would be instrumental in advocating for issues that matter to techUK's members. By promoting initiatives such as fairer procurement processes, innovation incentives, and agile partnerships, we would ensure techUK's input is both relevant and impactful.

In addition, Oracle's global insights on cloud, AI, and data strategies can be harnessed to elevate techUK's standing as a trusted, forward-looking partner for Defence stakeholders. By fostering collaboration, driving transparency, and enabling innovation across the ecosystem, we aim to position techUK as the authoritative voice in Defence technology, shaping policies and practices that benefit the entire sector.

Palantir Technologies UK

Why is your company a strategically important organisation in the UK Defence sector?

Palantir develops software platforms that serve as the connective tissue among an organisation's data, its analytics capabilities, and strategic, operational and tactical execution.

Our significance to the UK defence sector reflects the following:

1. We have worked with the Ministry of Defence (the MOD) for over a decade. Through an MOD enterprise agreement, our software is deployed across all front-line commands, Strategic Command, Head Office and multiple support organisations. The UK is home to over 850 employees and our largest R&D centre globally.
2. An ecosystem of MOD and third-party developers, and UK software and AI firms, depend upon the data foundation and technical infrastructure provided by our platforms to develop and deploy their own capabilities – at pace and scale, and all levels of classification.
3. Our capabilities are at the frontier of Western militaries' ability to exploit data and AI in support of military advantage. They underpin some of the United States' most critical programmes of record, including the Maven Smart System, and have played a critical role in Ukraine. We'd bring this international experience to bear through our membership of the Board.
4. Although an established MOD partner, we remain in many respects a "non-traditional supplier" – a rare example of a software company that has grown from defence origins to wider commercial success. Western defence capability depends upon more companies being able to follow this growth path, and on the greater exploitation of commercially-developed innovation and private capital. We have lived-experience of acquisition and other obstacles obstructing this.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Our nominee for the Defence Board is Polly Scully CBE, Palantir's Head of UK Defence & National Security. Polly previously served as the MOD's Director of Strategy, overseeing the 2021 Integrated Review and Defence Command Paper. In addition to Palantir's perspectives, Polly's 18 years of MOD experience (across strategy, military operations and corporate services) offers the Board a deep understanding of Defence and how the UK technology sector can maximise its influence.

Palantir is deeply engaged on the kinds of strategic-level priorities the Defence Board is concerned with. We have lived experience of the challenges and opportunities that lie before the MOD and its tech partners, and a strong programme of policy engagement with legislators, policymakers and think tanks, on issues ranging from the defence implications of AI and lessons from Ukraine, to defence acquisition and skills. We would offer this depth of expertise and capability in support of the Board's credibility and influence.

Further, we'd support the Board's credibility in representing non-traditional suppliers – specifically, the suppliers of commercially-developed technologies who, combination with

defence primes and consultancies, have a critical role to play in ensuring that defence can fully exploit the innovation and private capital available to it. Palantir's story, as a company that has grown from defence origins to the S&P500, is a rare but powerful case study for defence's future industrial base.

Finally, we have deep partnerships across an ecosystem of UK primes, consultancies and technology firms, informing a wider industry perspective on the Board's priorities.

Palo Alto Networks

Why is your company a strategically important organisation in the UK Defence sector?

In short: our goal is to bring a global cyber security view and capability into focus for the benefit of the UK, our Armed Forces and our fellow defence industry suppliers. We have grown a specialist Defence and National Security team in the UK in order to allow us to meet this goal and play our part in defending the nation.

Already an active technology and thought leader to UK Defence, working with both MoD and our defence suppliers, Palo Alto Networks is a leading global cybersecurity company: protecting businesses, people, governments and militaries across more than 150 countries. From this work we have a unique vantage point into the cyber threat landscape, and as a result help organisations on a daily basis to defend against and respond to complex cyber security threats and incidents.

Cyber security plays a crucial role in safeguarding national defence capabilities and strengthens overall national security. From protecting military systems and infrastructure to securing command and control networks, robust cyber security measures help ensure operational effectiveness. We are passionate about being part of UK Defence and enabling our customers and partners to embrace cyber security as an integral part of the digital ecosystem, and champion the role of cyber security in protecting the defence ecosystem.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Constant engagement with the breadth of defence stakeholders and wider techUK membership is essential, and we would continue the Board's efforts to nurture relationships and work with stakeholders to meet this objective. As the leading technology trade association, techUK is able to garner views from across the defence ecosystem, including defence primes, vendors and SMEs, and this provides unique benefit to defence and HMG in general.

TechUK and its members have a clear role in communicating how critical technology is in defence, as well as championing technological advancements. A key objective must be shaping the dialogue, and not just following government policies or strategies. It must include influencing the debate and highlighting the power of technology in a modern defence ecosystem.

If we were elected to the Defence & Security Board, we would leverage our company's expertise to provide insight into technological advancements in cyber security, and help to demonstrate techUK's credibility with key influencers and decision makers in government. We could also utilise our involvement in other parts of techUK and engagement with other departments and agencies to help join the dots and provide a coherent voice for defence.

We would also emphasise the vital role of collaboration and partnerships in enhancing security and safeguarding the interests of the UK, especially bringing global firms and specialist SMEs together to deliver the capability that is needed now. This ultimately strengthens the nation's defence capabilities, and ensures a more resilient and responsive infrastructure, capable of addressing both traditional and emerging threats.

QinetiQ Ltd

Why is your company a strategically important organisation in the UK Defence sector?

QinetiQ is a strategic sovereign supplier to the MOD and maintains a number of unique facilities and capabilities that are unavailable elsewhere.

As a leading science and technology company with over 6,000 people dedicated to supporting UK Defence and Security. Our technical and scientific expertise stretches from pure technical and researching new technologies, through to social sciences – human factors, influence, medical - and general management consultancy (strategy, business cases, operational review and assessment). We work across all domains – land, sea, air, space and cyber and across the entire programme life cycle – from early stage research and experimentation; training and operational trials/test and evaluation; through to operational assessment of both technology and people.

QinetiQ is a company that prides itself on creating collaborative ecosystems, solving real-world problems and creating tangible outcomes. Working with our customers, partners, and suppliers we look to create unrivalled capability through the best of industry.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

QinetiQ's purpose is to defend UK sovereign interests, protect lives and secure the vital interests of UK Government and its partners. We have over 100 years' experience delivering into this community and have amassed unique domain knowledge and stakeholder relationships that can be of benefit to support the collective mission of the board.

We are fully committed to bring our expertise and knowledge to the benefit of the UK Defence sector through a position on the techUK board. Consistent with our mission and vision, we seek to work with our partners and clients to deliver operational advantage, supporting UK Defence and National Security across multiple domains, air, maritime, land, space and cyber.

Through our commitment to Defence and the work we do, we demonstrate our mission every day. These elements come together to define QinetiQ and ensure we are always on the side of our customers, protecting, improving and advancing their vital interests.

It would be our intention through our participation on the board to continue to champion the importance of the SME contribution to the vibrancy of our sector, of which over 2500 are currently supported through QinetiQ ecosystems.

QinetiQ will bring our unique heritage and experience to bear through cooperation and involvement in the techUK board. We are fully supportive of the board and believe that collaboration across this industry group is vital for Defence to remain relevant and credible in the current climate.

Quantexa

Why is your company a strategically important organisation in the UK Defence sector?

Quantexa is a strategically important organisation to the UK Defence sector, offering world-class Decision Intelligence (DI) technology to enable smarter, faster, and more informed decisions helping deliver competitive advantage. Headquartered in the UK, Quantexa is a proud example of British innovation, backed by the UK Government investment fund, which underscores its strategic value to national interests. Achieving both Unicorn and Centaur status in under 8 years, Quantexa is a global leader recognised for its groundbreaking work, while remaining deeply rooted in its commitment to supporting the UK economy and public sector.

Quantexa's platform integrates and analyses vast amounts of structured and unstructured data, uncovering hidden relationships to deliver actionable insights. This capability is transformative for defence organisations, enabling enhanced situational awareness, threat detection, and risk mitigation in an increasingly complex geopolitical landscape.

Beyond defence, Quantexa's diverse experience spans financial services, government, and insurance, where it has revolutionised fraud detection, risk management, and operational efficiency for some of the world's largest institutions. This cross-sector expertise brings invaluable perspectives to defence challenges, enabling the adoption of proven methodologies for supply chain resilience, insider threat management, and cyber defence.

Quantexa's collaboration with the Ministry of Defence and alignment with national security priorities demonstrate its commitment to UK Defence. Combining its robust technology, global reach, and UK-centric investments, Quantexa is uniquely positioned to deliver innovative solutions that strengthen national security, protect critical infrastructure, and uphold the UK's leadership in defence technology.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the TechUK Defence Board, Quantexa would actively champion the collective expertise of the wider membership, ensuring its relevance and influence with key UK Defence stakeholders. Leveraging our collaborative ethos and diverse industry partnerships and experience, we would facilitate stronger engagement between TechUK members and stakeholders, ensuring innovative technologies and ideas are effectively showcased and aligned with Defence objectives.

Quantexa's ability to integrate insights from our distinguished and diverse advisory board—including Sir Jeremy Fleming, former Director of GCHQ, and Lord Jonathan Evans, former Director General of MI5—positions us uniquely to bridge the gap between technological innovation and strategic Security and Defence priorities. Their unparalleled experience in national security ensures our understanding of stakeholder needs is both credible and insightful, helping to shape narratives that resonate across the Defence sector.

Our focus would be on creating opportunities for collaboration and visibility, ensuring SMEs and larger members alike have a platform to contribute to strategic discussions. By supporting initiatives that highlight member innovations, facilitating cross-sector dialogues,



and aligning with Defence strategies like digital transformation and cybersecurity, Quantexa would ensure TechUK is seen as a critical enabler of UK Defence capabilities.

Quantexa's role on the board would also include advocating for transparent, impactful communications, helping to position TechUK's membership as a trusted and essential voice for advancing UK Defence innovation. By fostering this cohesion, we would reinforce the credibility and influence of the TechUK community at the highest levels.

Raytheon UK

Why is your company a strategically important organisation in the UK Defence sector?

Raytheon UK plays a strategically significant role in the UK defence sector by delivering advanced technological solutions that support national security, intelligence, and military capabilities. As a subsidiary of Raytheon Technologies, one of the world's largest aerospace and defence companies, Raytheon UK leverages global expertise to provide cutting-edge defence systems tailored to the UK's needs. Its contributions span across critical domains such as cybersecurity, radar systems, and missile defence, reinforcing the country's defences against evolving threats.

One of Raytheon UK's primary contributions is in radar technology, where it supplies the Royal Air Force with advanced early warning systems, enabling robust airspace monitoring and threat detection capabilities. In addition, its involvement in cybersecurity initiatives fortifies the UK's digital infrastructure, helping protect both government and military networks from cyber threats. By developing and supporting indigenous technologies, Raytheon UK aligns with the UK's strategic goal of bolstering its sovereign defence capabilities, reducing dependence on foreign suppliers, and supporting the local supply chain.

Furthermore, Raytheon UK is a key partner in several collaborative defence projects with the UK Ministry of Defence (MoD), including missile defence and electronic warfare. These partnerships ensure that the UK remains at the forefront of defence technology, contributing to NATO obligations and enhancing interoperability with allied forces. Raytheon UK's role not only strengthens UK security but also drives economic growth, providing high-skilled jobs and investing in STEM initiatives, which are essential for maintaining a resilient and innovative defence sector.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

To ensure that Tech UK's defence members are viewed as credible and relevant in influencing key defence stakeholders, Raytheon UK could focus on strategies that highlight innovation, collaboration, and alignment with the UK's strategic defence goals.

Using our Positioning as a Thought Leader we often Host Expert Panels and Roundtables as well as other events where Tech UK defence members and Raytheon UK can engage with MoD officials, military leaders, and other defence stakeholders. Topics could focus on emerging technologies, such as AI, cybersecurity, and advanced communications.

RUK Publish Insightful White Papers and Reports which we could Collaborate with Tech UK to publish well-researched white papers that address current defence issues, offering insights and recommendations that highlight Tech UK members' expertise and alignment with defence priorities.

We often Participate in Defence Forums and Media where Raytheon UK and Tech UK members could contribute to defence forums and reputable media outlets with op-eds, interviews, and case studies. This would reinforce their authority and commitment to national security interests.

Leverage Public-Private Partnerships (PPPs): Advocate for PPPs between Tech UK defence members and the MoD. Positioning these partnerships as critical for rapid technology deployment and cost efficiency would increase credibility and highlight the unique value offered by Tech UK members.

Roke Manor Research

Why is your company a strategically important organisation in the UK Defence sector?

Roke is a leading UK-based prime contractor and innovator in defence and homeland security. As a world-leading technology company, we help customers to Sense and Understand. Empowering them to Decide how to deliver the right Effect.

We help them deliver advantage through our deep experience and hands-on skills in:

- Cyberspace
- Artificial Intelligence & Analytics
- Specialised Sensors
- Secure Communications
- Electromagnetic Spectrum
- Autonomy & Robotics

By working closely with our customers, partners and suppliers, Roke delivers these capabilities in an open, agile, secure way. Providing end-to-end competitive advantage. With extensive experience in cyber security, communications systems, electronic sensors, and information assurance and in both the civil and military domains, we understand the technical complexities of modern and future systems.

In Defence, we design, manufacture and upgrade solutions to support the missions of our customers in multiple countries around the world. The unpredictable nature of modern warfare means we apply our expertise in the digital world to help the UK and its allies collect, communicate and understand data in the physical battlespace, to give them a decisive information advantage. Our vision is to make the world a safer, better place, using technology and intelligence to amplify the human effect. All our products and services are designed with and for operators, to increase their competitiveness on the battlefield today and tomorrow.

Roke is owned by Chemring Group PLC. Chemring is a technology-rich company with an international footprint and a breadth of market leading products and services.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

We're aiding the nation's Digital Strategy for Defence and its goal of doubling lethality by 2027, through both our consultancy and solutions delivered to our clients, and through our dedication to supporting our forces communities.

We will utilise our history of supporting and delivering for the UK Armed Forces to amplify the voice of the techUK Defence Board. Some examples include:

- Prime contractor for Project ZODIAC, backbone of the Land ISTAR Programme, which will transform how the Army undertakes data-led decision making in the Land environment to gain operational advantage

- Winning the #AUKUS Pillar 2 Electronic Warfare Innovation Challenge for the Smart STAR Jammer which combines a Simultaneous Transmit and Receive (STAR) Transceiver with a Machine Learning control algorithm for Electromagnetic Attack and Surveillance
- Continued development of Defence Intelligence's Open-Source Intelligence Platform, Prometheus. Roke built its data lake and continues to integrate new data feeds and provide analytical tools
- Systems integrator for the Sovereign Enabling Framework Joint Crypt Key Programme. Roke delivered a cross-domain system that provides high assurance and digital resilience that allows the MoD and GCHQ to securely and efficiently share information
- Engineering support for QinetiQ to the Defence Digital TacSys Resource Partner programme. Enabling the Army to make better, informed and more timely decisions on the front line
- Working with DSTL on R&D projects, both managing frameworks and working collaboratively with other primes and SME's
- Awarded Gold in the MoD's Employer Recognition Scheme and Silver in the Employer of the Year category at the Veterans Awards

SAS Software

Why is your company a strategically important organisation in the UK Defence sector?

For nearly 40 years, SAS Software has been a trusted partner to UK Defence, supporting and driving operations through data management, advanced data analytics and AI-driven insights. In a world where data is as critical as physical assets, SAS enables defence to make faster, smarter decisions that enhance readiness, resilience, and efficiency.

SAS platforms, such as SAS Viya, empower defence leaders with real-time analytics to optimise mission-critical decisions. Whether it's predicting asset maintenance, streamlining logistics, or ensuring supply chains are mission-ready, SAS ensures resources are deployed where and when they're needed most.

A driving force behind digital transformation, SAS plays a pivotal role in initiatives like the British Army's Project THEIA. By integrating cutting-edge AI and predictive analytics into operations, SAS reduces costs, enhances agility, and strengthens mission outcomes in increasingly dynamic environments.

With defence sectors generating vast volumes of data, SAS tackles these complexities head-on. By breaking down silos, ensuring data quality, and applying robust governance, SAS turns raw information into actionable intelligence.

SAS's commitment extends beyond technology. We support the people behind the mission. Through tailored data science training and career pathways, SAS helps personnel transition to civilian roles, demonstrating its dedication to the sector's greatest asset.

Combining innovation, operational expertise, and a people-first ethos, SAS is not just a software provider but a strategic partner, ensuring defence remain agile, informed, and mission-ready in an ever-changing world.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

SAS is a collaborative organisation. We recognise the pathway to success is through combining the best that industry has to offer. If we were selected to the board, we'd encourage and facilitate open and transparent dialogue, encouraging all to contribute, therefore aiming to take powerful messaging into the key stakeholders within UK Defence.

Sopra Steria

Why is your company a strategically important organisation in the UK Defence sector?

We are not only in the top 10 SITS suppliers to MOD (Sopra Steria is the 7th largest by Tech Market View Ranking), but we underpin the full range of MoD services and at all levels of classification. Alongside our digital services such as above secret desktop and high-grade messaging, we provide business process, payroll and accommodation services supporting military personnel and veterans. We are present across main office (DBS), science and technology (DSTL), digital (Defence Digital), Front Line Commands (StratCom, RN) as well as other agencies - the size and scope of our services make us a critical partner to the MOD and strategically important to UK Defence.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

We are a key delivery partner across the UK Government sector and our deep understanding of the MOD's challenges is not theoretical. We not only support our Defence clients with their challenge; their challenges are also often ours. We pride ourselves on our partnership approach and the majority of our contracts in Defence are long term (over 5 years). We also deliver to and with many MOD Industry Primes. We can thus direct and support conversations across the full breadth of Defence enterprise, that directly respond to MOD's needs and problems. This is how our presence would ensure TechUK's voice remains relevant and credible.

Thales UK Ltd

Why is your company a strategically important organisation in the UK Defence sector?

Thales in the UK has a unique scope of supply covering defence, security & identity, aerospace and space. We supply the Navy, Army, Air Force & Strategic Command, covering Sovereign, trusted sense to effect systems, assured connectivity, data exploitation as well as turnkey services for training and support, both in the UK and in export markets. This scope of coverage gives Thales in the UK a unique view on the whole of defence.

In civil markets we provide a range of security and identity capabilities for Government and commercial customers including the Home Office and major multinationals, giving us a whole of Government view.

Thales leverages our deep knowledge of customers' domains and our extensive installed base across defence and security, to develop, design and deploy trusted AI-powered systems in the most complex and challenging environments.

Thales has 7,500 employees in our extensive operations across England, Scotland, Wales and Northern Ireland, generating £1.6bn in economic value each year.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Thales is one of only 40 Strategic Suppliers to Government, has close links to its Crown Representative in the Cabinet Office and plays an active industry role in Government's engagement around key policy initiatives with the MoD as well as in adjacent sectors like aerospace, cyber and space.

Our CEO plays an active role in supporting the economic prosperity of the nation and sits on the DSF Main & Exec Board. Thales has played an extensive role in the DSF Capability Management and Innovation area, helping to build the capabilities that the UK's Armed Forces need, whilst maximising the industrial opportunities this can bring globally. We are strong advocates of generating more social value for the UK, but also getting the recognition that UK industry deserves.

On innovation, we recognise that the disruptive technologies necessary to counter new threats may potentially emerge from a wider range of sources than historically was the case. Therefore we recognize the need for better sharing of intelligence, horizon scanning and technical know-how between trusted industry players and Government, a role that techUK facilitates and one which we support.

Thales in the UK has strong, collaborative relationships with key influencers and decision makers in the customer community and strongly supports the need to leverage these types of relationships for the benefit of the wider defence and security industry.