Power to your procurement

Technology Services 4

8

Digital Outcomes and Specialists 7



Supplier Surgeries Overview

- 1. We will be holding four Supplier events in the coming months
- 2. Supplier Surgeries are meant to inform the market of upcoming changes i.e. legislative changes and the impact this will have on TS4 and/or DOS7
- 3. Supplier Surgeries will be hosted by techUK on Teams
- 4. We are aiming for the agenda to be published ahead of the sessions, but this may change at short notice to address any new and important topics
- 5. All shared documents will be made available on the CCS website
- 6. Supplier Surgeries will focus on different TS4/DOS7 delivery aspects i.e. t&cs, call off mechanisms, and TACs
- 7. Our 'How to Bid' Session will be led by our Procurement Operations team and will provide general advice for bidding on CCS frameworks under the new regulations

Supplier Surgeries Agenda

- 1. 12/12/2024 TS4/DOS7 Technical Ability Certificates
- 2. 17/01/2025 <u>'How to Bid' Session</u>
- 3. 21/01/2025 Procurement Act 2023 webinar (9-10:30am)
- 4. 24/01/2025 <u>TS4 Call–Off Mechanisms</u>
- 5. 04/02/2025 Procurement Act 2023 webinar (2-3:30pm)
- 6. 07/02/2025 TS4/DOS7 Terms and Conditions and Statements of Works

Technology Services 4 overview

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Technology Services 4 Timeline Overview

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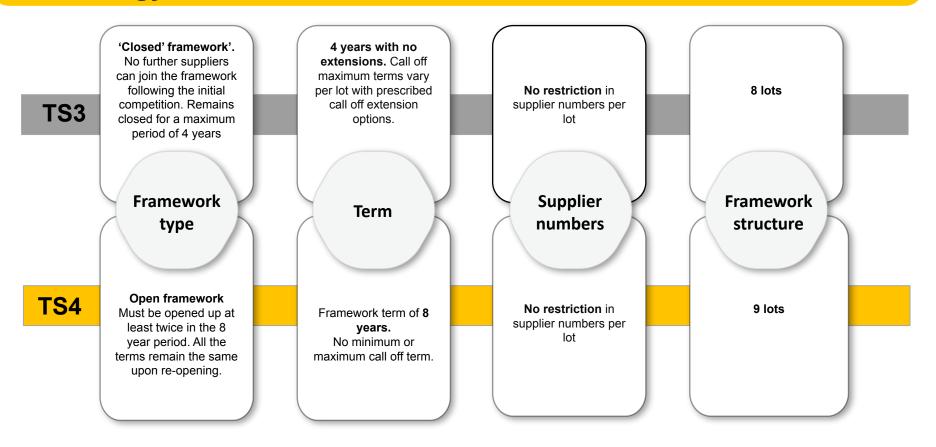
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Technology Services 4 Overview

Based on the feedback received from the market engagement, here's an overview of TS4 proposal

Area	Proposal
PPA 2023	 Open framework 8 year term Re-opened before end of Y3 and Y5 £16bn FTS
Scope	 Future proofing the agreement by adding AI, Automation etc as an ancillary service to avoid confusion / overlap Improving clarity of offering
Framework structure	 Operational lots reduced from 4 to 3 to remove duplication and ensure ease of use Lot 5 SIAM will be absorbed into Lot 2 Transition Lower value and complexity lots introduced to allow speed to market and remove barriers to entry for SMEs
Call-off mechanisms	 No minimum or maximum term for call offs and flexibility to choose appropriate extension Incorporation of competitive flexible procedure into further competition allowing POC, POV, discovery, negotiation, presentations etc to be used as part of a call off mechanism
Rate card	Job family level rate card
Terms and conditions	 Introduction of a short order form and modular schedules Aligning call off terms to remove complexity Consideration given to flexibility in selecting appropriate terms

Technology Services 4 Structure



Technology Services 4 Call Off Mechanisms

TS3 Further competition available on all lots. Standard approach across all frameworks. Further competition Further competitive

TS4

Further competition aligned to competitive flexible procedure to include ie negotiation, discovery, POC, POV, dialogue, presentation etc as detailed in the call off terms. Previously described as direct award. (change in terminology). Available on all lots apart from Major Transformation Lot.

> Award without competition

Same as above.

Expression of Interest where suppliers downselect themselves.

Supplier downselection

New EOI process and multi step further competition process. <u>Further detail is TBC</u> Available on all lots apart from Major Transformation lot.

Cross lot competition

Available on all lots apart from Major Transformation lot and low value/low complexity lots. Further detail is TBC

Lotting Structure Considerations

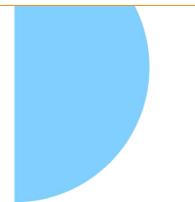
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	Lot 1 Technology Strategy and Service Design	Lot 2 Transition and SIAM	Lot 3 End User Services	Lot 3a (lower value and complexity)	Lot 4 Infrastructure Management Services	Lot 4a (lower value and complexity)	Lot 5 Application and Data Management Services	Lot 5a (lower value and complexity)	Lot 6 Major Service Transformation Programmes
No of suppliers	Not Restricted								
Call off mechanism	further cor	mpetition (i	nc competi	itive flexible	e) + award v	without co	mpetition +	cross lot	Further Competition Only
Max total contract value	No max	No max	No max	£3m	No max	£3m	No max	£3m	No max
Minimum total contract value	No max	No min	£3m	No min	£3m	No min	£3m	No min	No min
Max call off term				No min	imum or max	kimum			
Evaluation	Silver FVRA	Gold FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA
approach		High quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold + CE+
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New SME definition guidance Cabinet Office

TS4 Scope and Specification

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Lot 1 Technology Strategy and Service Design

Suppliers will provide a range of services either as consultancy services or professional services.

Technology strategy

Capability analysis, enterprise architecture, technology gap assessment, business models, architectures, road-mapping, IT financial management strategy, security and cyber strategy design, AI and automation deployment planning and design.

Service Design

Operational service design, demand management planning, risk analysis and management planning, security design, supply chain analysis and design, application strategy and design, end user services and digital service design.

Other Services

Independent client side, validation, value realisation and cost optimisation, audit of the present customer estate, transformation and transition, post transition/transformation review, legacy service decommissioning and disposal.





Exclusions and limits

The following are excluded from the scope of Lot 1: resource augmentation, management consultancy, live services management or support (this forms part of lot 3, 3A, 4, 4A, 5 and 5A), project or programme management services.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum total contract value is applied to this lot.

Spend controls guidance

Lot 2 Transition and SIAM

Transition

Risk analysis and management, audit and due diligence, implementing managing transition and the process, coordination of resources, potentially across multi supplier environment. transition review. legacy service post decommissionina. application implementation and re-platforming, end user services and digital service transition, post-transition service and security management, SIAM.

SIAM

Project and programme management



Suppliers will provide a range of Services to deliver technology service transition and SIAM to Buyer either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 2: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a transition and SIAM service provision (ancillary services/Goods): live services management or support, software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum total contract value is applied to this lot.

Lot 3 End User Services

End User Support

Product support capabilities, incident management and support services, reporting and proactive results analysis, end user training coordination, change and event management, knowledge transfer.

End User Computing and Device Management

Support for the full lifecycle management of assets, device deployment, maintenance, change management and disposal, hardware and device leasing services, knowledge transfer.

Transition, Project and Programme Management

Identification of transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.







Suppliers will provide a range of Services to deliver end user support, end user computing and device management, and/or technology service transition to Buyer, either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of £3m is applied to this lot.

Lot 3A End User Services (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of £3m is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 4 Infrastructure Management

Operations and Service Management

Delivery models alignment, infrastructure management ie data centres, tech bars, cloud platforms, system operations, integration, support, administration, performance monitoring, knowledge transfer.

Security management

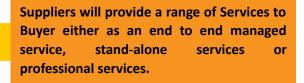
Network security, identity and access management, device security, SOC, knowledge transfer

Hardware and software asset management

Hardware and software acquisition and disposal planning, hardware disposal, software licences consolidation, asset lifecycle management

Transition, Project and Programme Management





Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of £3m is applied to this lot.



Lot 4A Infrastructure Management (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of £3m is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 5 Application and Data Management

Application Development, Management and Support

Processes and methodologies for custom or enterprise applications, development of new and existing applications, continuous and whole software lifecycle management, process workflows, management of third party suppliers, knowledge transfer.

Data Warehouse, Database and Data Management

Data, database and middleware management and integration practices, architectural techniques and tools, database configuration, management and support, data extraction, translation, transfer, conversion, destruction and backup and recovery, knowledge transfer.

Transition, Project and Programme Management

The identification of the transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.







Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of £3m is applied to this lot.

Lot 5A Application and Data Management (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of £3m is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 6 Major technology Services Transformation Programmes



Exclusions and limits

The following are excluded from the scope of Lot 6: resource augmentation (this includes accountability models/delivery approaches where Supplier staff would work as part of a blended team under the direction and control of the Buyer), telephony, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres.

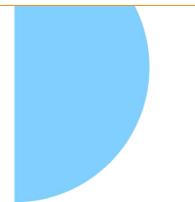
The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum contract value applied to this lot.

TS4 Pricing and Rate Card

Please remember that the information provided in these slides are for information purposes only and any information contained within these slides will be superseded by the published bid pack.



Rate Card

UPDATED SLIDE

	•	Job f	amily	/ leve				Role level									
GDaD Job Family/Civil Service grade	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)	GDaD Job Family/		Administ rative	Executive	Higher Executiv	Senior Executiv	Grade 7	Grade		iior vil
Architecture Chief Digital								Civil Service grade	GDaD Job Family/Civil Service								
and Data																G6	SCS
IT Operations Product and Delivery Quality	All civil service grades can be matched to SFIA levels, ranging from AO to SCS. For informational purposes only, civil service grades can be mapped to SFIA levels as follows: AO - SFIA 1, EO - SFIA 2, HEO - SFIA 3, SEO - SFIA 4, G7 - SFIA 5, G6 - SFIA 6, SCS - SFIA 7.																
Assurance Testing								I		Network	1	. I					
Software									Architecture	architect							
Development User Centered								Data Roles	roles	Security architect							
Design Security								Roles		Solution architect							
Programme management										Technical architect							

Taxonomy - Snapshot

UPDATED SLIDE

GDaD Job Family	Roles	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
	Business Architect	Trainee/Apprentice	Junior Business Architect		Associate Business Architect	Business architect	Lead Business Architect	
	Data architect	Trainee/Apprentice			Data Architect	Senior Data Architect	Chief Data Architect	
	Enterprise architect	Trainee/Apprentice		Enterprise architect	Senior enterprise architect	Lead enterprise architect	Principal enterprise architect	
Architecture	Network architect	Trainee/Apprentice		Associate network architect	Network architect	Lead network architect		
	Security architect	Trainee/Apprentice		Security architect	Senior security architect	Lead security architect	Principal security architect	
	Solution architect	Trainee/Apprentice	Associate solution architect	Solution architect	Senior solution architect	Lead solution architect	Principal solution architect	
	Technical architect	Trainee/Apprentice	Associate technical architect	Technical architect	Senior technical architect	Lead technical architect	Principal technical architect	
	Analytics Engineer	Trainee/Apprentice		Analytics engineer	Senior analytics engineer	Lead analytics engineer	Head of analytics engineering	
	Data analyst	Trainee/Apprentice		Associate analyst	Data analyst	Senior data analyst	Principal data analyst	
	Data engineer	Trainee/Apprentice		Data engineer	Senior data engineer	Lead data engineer	Head of data engineering	
	Data ethicist	Trainee/Apprentice				Data ethicist lead	Head of data ethics	
Data	Data governance manager	Trainee/Apprentice			Data governance manager	Lead data governance manager	Head of data governance	
	Data scientist	Trainee data scientist	Associate data scientist	Data scientist	Principal data scientist	Lead data scientist	Head of data science	
	Machine learning engineer	Trainee/Apprentice				Senior machine learning engineer	Lead machine learning engineer	
	Performance analyst	Trainee/Apprentice	Associate performance analyst	Performance analyst	Senior performance analyst	Lead performance analyst	Head of performance analysis	

Evaluation Approach

Pricing Submission

What will be required

All Suppliers will be required to provide maximum day rates and award without competition discounts on a job family level. All fields marked as mandatory will be required. If available, Suppliers will also be able to provide nearshore and offshore maximum day rates.

Maximum day rates and award without competition discounts will be mandatory and subject to evaluation. If provided, non mandatory day rates like nearshore and offshore maximum day rates will be subject to TS4 terms.

Pricing Review Mechanism - Example

UPDATED SLIDE

Competition Discounts submissions

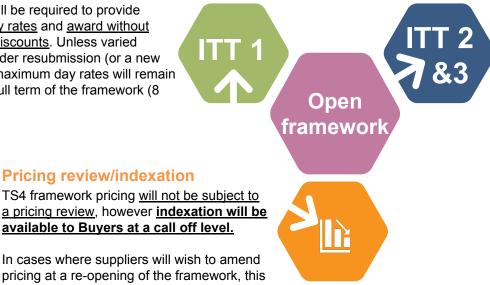
GDaD Job Family	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
Architecture							
Data		% weighting	% weighting	% weighting	% weighting	% weighting	
IT Operations		% weighting	% weighting	% weighting	% weighting	% weighting	
Product and Delivery		% weighting	% weighting	% weighting	% weighting	% weighting	
Quality Assurance Testing		% weighting	% weighting	% weighting	% weighting	% weighting	
Software Development		% weighting	% weighting	% weighting			
User Centered Design		% weighting	% weighting	% weighting	% weighting	% weighting	
Programme and Project Manager		% weighting	% weighting	% weighting	% weighting	1%	Price will be
Cyber Security		% weighting	% weighting		% weighting		ed for each Lot on each Lot's
mandatory evalua	ted entries						um Day Rates vard Without

mandatory evaluated entries
non mandatory / non evaluated entries
leave blank

Framework Re-opening and Pricing Review

ITT 1

All Bidders will be required to provide maximum day rates and award without competition discounts. Unless varied through a tender resubmission (or a new tender), the maximum day rates will remain valid for the full term of the framework (8 years).



Framework re-opening

An existing supplier can be appointed to the new framework based on, at its choice, one of the following:

a. the fact that the supplier has previously been awarded a framework in the scheme i.e. there is no requirement for the supplier to submit a new tender if it does not wish to update its offer. Where the supplier chooses this option, the contracting authority does not reassess the earlier tender and the supplier simply remains on the open framework;

b. the re-assessment of a tender relating to an earlier award; or

c. the assessment of a new tender relating to the new framework

In cases where suppliers will wish to amend pricing at a re-opening of the framework, this will require a re-assessment of the tender relating to the earlier award through a tender resubmission (or a submission of a new tender).

TS4 Certification and Standards

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Definitions

Certification

When requesting certification, CCS is asking the supplier to provide certificates showing that they have obtained a specific accreditation. Where appropriate, a list of alternative certification will be provided.

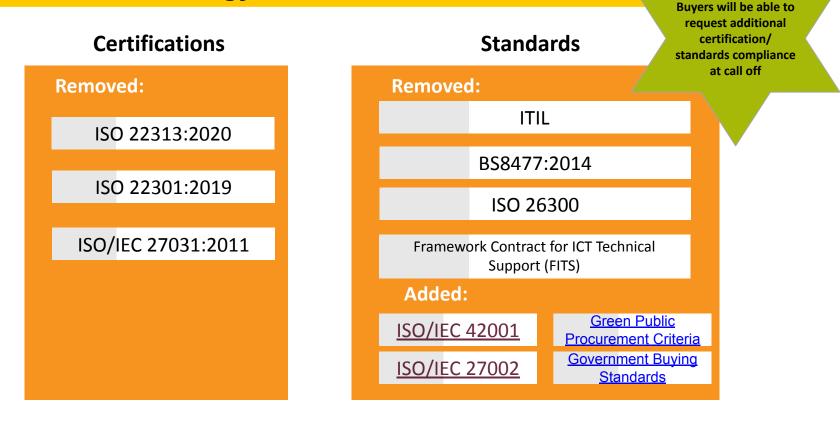
Standards

When requesting compliance with specific standards, CCS is asking that the supplier be compliant with the requirements of a particular accreditation. The supplier does not need to have obtained that certification formally. CCS will reserve the right to audit compliance on an annual basis.

Regulations

Regulations refer to the government policies and laws that must be followed by suppliers. Regulations can vary from strategies that should be implemented, to legal requirements listed in Procurement Policy Notes (PPNs).

Changes from Technology Services 3



*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

Certification for main lots 1,2,3,4,5,6*

UPDATED SLIDE

Standard	Description	Lot	When to be provided by	Alternatives & Examples
ISO 14001 2015 - "Environmental Management System"	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	1,2,3,4,5,6		BS 8555:2016 Environmental Management System ISO 14005 2019
ISO/IEC 20000-1 2018	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.	1,2,3,4,5,6		ITIL Maturity Model Assessment
ISO/IEC 27001	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.	1,2,3,4,5,6	Prior to framework award	Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- https://iasme.co.uk/
ISO 9001	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.	1,2,3,4,5,6	Buyers will be able to request additional	Recognised Six Sigma Certification
Cyber Essentials	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	1,2,3,4,5	certification/stan dards compliance at call off	If you have an alternative to demonstrating
Cyber Essentials Plus *CCS reserves the right to change the certifications and standards as required		6 only		compliance you will need to demonstrate prior to the date of framework award: • evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body). https://iasme.co.uk/cyber-essentials/find-a-certificatio n-body/

Certification for lower value and complexity lots 3a, 4a and 5a*

UPDATED SLIDE

Standard	Description	When to be provided by	Alternatives & Examples
ISO 14001 2015 - "Environmental Management System"	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	Prior to the award of the first call	BS 8555:2016 Environmental Management System ISO 14005 2019
ISO/IEC 20000-1 2018	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.	off which requires certification against one of the listed standards or within the first 12 months after framework award,	ITIL Maturity Model Assessment
ISO/IEC 27001	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.	whichever comes first Buyers will be able to request	Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- https://iasme.co.uk/
ISO 9001	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.	additional certification/standards compliance at call off	Recognised Six Sigma Certification
Cyber Essentials *CCS reserves the right to change the certifications and standards as required	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	Prior to framework award	If you have an alternative to demonstrating compliance you will need to demonstrate to prior to the date of framework award: • evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).

Standards*

Standard	Description	Certification/Compliance/ Regulation	Lot	Compliance required from	Alternatives & Examples
TOGAF 10	TOGAF (The Open Group Architecture Framework) is a widely used framework for enterprise architecture. It provides a comprehensive approach for designing, planning, implementing, and governing enterprise information technology architecture.	Compliance	1,6		ISO 15704 - Enterprise modelling and architecture, Gartner's Enterprise Architecture Method, the Zachman Framework
ISO/IEC 13066-1:2011	A standard that provides a basis for evaluating and designing interoperability between assistive technology (AT) and information technology (IT).	Compliance	All	Prior to the award of the first call off which	TBC
BS EN IEC 62368	A safety standard for audio, video, information, and communication technology equipment.	Compliance	3, 4, 6	requires compliance with a particular standard	Electrical Equipment Safety Regulations.
ISO/IEC 42001	ISO/IEC 42001 is an international standard that specifies requirements for establishing, implementing, maintaining, and continually improving an Artificial Intelligence Management System (AIMS) within organizations.	Compliance	All	Buyers will be able	<u>NIST AI Risk Management</u> <u>Framework</u>
ISO/IEC27002	Information Security Controls- an international standard that provides guidance for organizations looking to establish, implement, and improve an Information Security Management System (ISMS) focused on cybersecurity. Essentially, this is 27001 with a focus on cyber security.	Compliance	All	to request additional certification/ standards compliance at call off	IASME Cyber Assurance
ISO 10007	Provides guidance on the use of configuration management within an organization. It is applicable to the support of products and services from concept to disposal.	Compliance	All		ITIL 4 conformity

*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

Standards* (continued)

Standard	Description	Compliance	Compliance required from
Project and Programme Management	Project and programme management - GOV.UK	Compliance	
Greening Government Strategy	- <u>Greening government: ICT and digital services strategy 2020-2025 - GOV.UK</u> - <u>Greening government: sustainable technology strategy 2020 - GOV.UK</u>	Compliance	
Energy Efficiency	 <u>DEFRA: Sustainability in information and communication technology (ICT): a Defra guide</u> <u>Certification of Energy Efficiency for Data Centers: CEEDA - DC</u> 	Compliance	Prior to the award of the first
Environmental Policy and Sustainability Development Plan	https://www.gov.uk/government/sustainable-development	Compliance	call off which requires compliance with
Green Public Procurement Criteria	https://green-business.ec.europa.eu/green-public-procurement/gpp-criteria-and-requirements_en	Compliance	a particular
Sustainability	Make your technology sustainable	Compliance	standard
Government Buying Standards	https://www.gov.uk/government/collections/sustainable-procurement-the-government-buying-standards-g	Compliance	
Information Technology Standards	<u>- Open standards principles</u> <u>- Open standards for government</u> <u>- The technology code of practice</u>	Compliance	Buyers will be able to request additional
External Connectivity Standards	PCI DSS v4.0	Compliance	certification/sta
Information Security	Security policy framework: protecting government assets	Compliance	ndards
Supplier standard for digital and technology service providers	Supplier standard for digital and technology service providers	Compliance	compliance at call off
Government Service Standard	https://www.gov.uk/service-manual/service-standard	Compliance]
Contract Management Standards	https://assets.publishing.service.gov.uk/media/5d35940240f0b604d21a892a/Contract_Management_Prof essional_Standards_v2.pdf	Compliance	

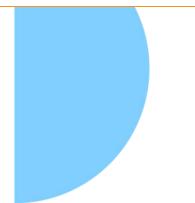
*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

Regulations and Legislation* (continued)

Standard	Description	Lot	Adherence to legislation/ regulations required by
Carbon Reduction Plan	Suppliers shall provide and maintain a Carbon Reduction Plan in accordance with <u>Procurement Policy Note 06/21: Taking account of Carbon Reduction Plans in the</u> <u>procurement of major government contracts - GOV.UK</u>	1,2,3,4,5,6	ITT submission
Modern Slavery	The Supplier shall at all times be compliant with the provisions of the <u>Modern Slavery Act</u> <u>2015. Modern Slavery Act 2015 - Legislation.gov.uk</u> The Supplier shall annually complete the modern slavery assessment tool as directed by the Authority. <u>Modern Slavery Assessment Tool - Supplier Registration Service</u>	All	ITT submission

TS4 Technical Ability Certificates (TACs)

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Technical Ability Certificates*

Suppliers <u>won't</u> be restricted to providing services included in TACs

UPDATED SLIDE

Lot	Service lines	Minimum number of service lines	Minimum Contract Value	Number of TACs permitted	Work conducted within the last 'X' Years	Cumulative value applied?	
Lot 1	Technology Strategy and Service design	2/7	£50k	2	3		
Lot 2	Technology Service Transition and SIAM	4/6	£100k	3	3		
Lot 3	End User Services	4/6	£3m	3	3	No, if more	
Lot 3a	End User Services (lower value and complexity)	3/6	£50k	3	5	than one TAC	
Lot 4	Infrastructure Management	6/8	£3m	4	3	is provided, all TACs need	
Lot 4a	Infrastructure Management (lower value and complexity)	4/8	£50k	4	5	to evidence	
Lot 5	Application and Data Management	4/6	£3m	3	3	contract value	
Lot 5a	Application and Data Management (lower value and complexity)	3/6	£50k	3	5	required per lot	
Lot 6	Major Technology Services Transformation Programmes	n/a	n/a	n/a	n/a		

*This is a draft and therefore CCS reserves the right to change the TACs

Technical Ability Certificates* Lot 1

	Technology Strategy and Service design
1	Enterprise architecture design using the open group architecture framework (TOGAF) or similar
2	Identification of the technology architecture to deliver the technology strategy
3	Development of technology roadmaps to coordinate the delivery of the technology strategy and service exit for either transformation and/or transition
4	Development of an IT financial management including validation
5	Security and cyber strategy design using secure by design principles
6	Operational service design
7	End user services design and digital service design

Technical Ability Certificates* Lot 2

	Technology Service Transition and SIAM			
1	Risk analysis, risk management and/or audit and due diligence activities on Customer estate			
2	Project and programme management			
3	Implementation (or replatforming) and managing service transition process			
4	Legacy service project or programme for upgrading, replacing and decommissioning and disposal			
5	Post-transition service and security management			
6	Knowledge transfer throughout the contract lifecycle			

*This is a draft and therefore CCS reserves the right to change the TACs

Technical Ability Certificates* Lot 3 and 3a

	End User Services
1	Product support services delivery including hardware and software
2	Incident management and support services including issue, problem and major incident management
3	Change and event management including asset change management
4	Knowledge transfer throughout the contract lifecycle
5	Asset life cycle management services including device deployment, maintenance and disposal
6	Asset security management including monitoring, identifying issues and protecting the Buyers from security risks

Technical Ability Certificates* Lot 4 and 4a

	Infrastructure Management			
1	Operations and service management delivery			
2	Technology infrastructure service delivery			
3	Delivery of configuration management			
4	Network security services delivery			
5	Device security services			
6	Management of on-premise local area network (LAN) infrastructure and its assets			
7	Software asset cost optimisation delivery			
8	Audit and due diligence services for infrastructure			

Technical Ability Certificates* Lot 5 and 5a

	Application and Data Management
1	Application management services (including cloud platforms)
2	Development of new and existing applications as part of a complete application management service
3	Software lifecycle management using DevOps and/or Agile methodologies
4	Delivery of application testing and quality assurance
5	Transition of data, database and middleware management and integration showing use of architectural techniques and tools
6	Managing the transition process across a multi-Supplier environment

*This is a draft and therefore CCS reserves the right to change the TACs

TAC approach*

UPDATED SLIDE

Enterprise Architecture: Design using the open group architecture framework (TOGAF) or similar	\checkmark		Section B - To be completed by the customer				
			Technical Ability Certificate - Customer contact details				
Technology Architecture: Identification of the technology architecture to deliver the technology strategy.	\checkmark		Customer contact name:	[name of customer contact]			
Development of technology roadmaps Development of	Development of technology roadmaps Development of		Contract name or reference:	[contract name OR reference]			
technology roadmaps to coordinate the Delivery of the technology strategy and service exit for either transformation and transition.		Customer signature required for listed	Customer address:	[customer address]			
		Services on each lot	Customer direct line:	[customer telephone number]			
IT Financial Management: Development of IT financial management including validation.	\checkmark		Customer email:	[customer email]			
Security and Cyber Strategy: Security and cyber strategy design using secure by design principles.	\checkmark	Tick box only	Customer confirmation:				
uesign using secure by design principles.				has paste in an image file of your			
Operational Service Design: Provided operational service design.		*This is a draft and therefore CCS	We hereby certify that, to the best of our knowledge and belief, the supplier has satisfactorily supplied the services and				
End User Services Design: End user services design and digital service design.	\checkmark	reserves the right to change the TACs	delivered the deliverables and the outcomes described above at Section A in accordance with the contract.				

TAC approach*

UPDATED SLIDE

Liability for customer certifying Technical Ability Certificate**:

In signing this Technical Ability Certificate, I confirm that I have the necessary authority to do so on behalf of the organisation for which the works and services were provided. The Technical Ability Certificates are for internal CCS use only and will not be released publicly.

Whilst the information in this certificate has been provided in good faith in the belief that it is truthful and accurate, the customer does not assume any responsibility or any liability nor make any guarantee, representation or warranty as to the contents of this certificate. The customer shall not be liable for and hereby excludes liability for any loss, damage (including any special, exemplary, indirect, incidental, consequential damages, costs or associated legal fees) that may be suffered as a result of use of the certificate and its content, to the fullest extent permitted by law.

Nothing in this certificate shall affect, or constitute a waiver of, the customer's rights or remedies in relation to the contract.

*This is a draft and therefore CCS reserves the right to change the TACs

Instructions**

- We require you to demonstrate that you have delivered the services within the scope of this requirement. For the assessment of your technical ability the relevant services are listed within section A of this Technical Ability Certificate (TAC).
- You are required to demonstrate Two (2) of the requirements in Section A, you can submit a maximum of Two (2) Attachment 2b Technical Ability Certificates if necessary.

You are required to complete section A.

- **The customer** must verify that the information you have provided in section A is true and accurate by completing and signing section B.
- The form of the TAC is set out below.
- You must submit the completed certificates for Lot 1 by uploading to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope).
- Please note that we reserve the right to contact the customer listed in the certificate to verify the information provided. You must notify the customer that they may be contacted by us.

*This is a draft and therefore CCS reserves the right to change this approach

UPDATED SLIDE

Mandatory requirements**

- The TAC must demonstrate service requirements in a contract that commenced in the 3 years prior to the publication of the tender notice for this competition (08/03/21), this does not include contract renewals, continuations or extensions.
- If the contract is currently being delivered it must have been ongoing for a minimum of six months.
- If the contract is ongoing you must be delivering the services. You cannot use a contract where you have not yet started to deliver the services.
- Projects only need to have been completed within the time limit stated above.
- Contracts must have been successful in implementation and mobilisation and have become operational.
- Contracts must have clearly demonstrated services for which the supplier is in sole control of all underlying infrastructure and technologies (with the exception of some third-party subscription services made available to the customer and directly related to the Services listed in section A).
- Contracts must demonstrate a minimum of Two (2) of the services listed in section A.
- You can submit up to Two (2) TACs to demonstrate Two (2) of the services listed in Section A.
- Each TAC you submit must evidence a contract with a minimum value of £50,000 (ex VAT).
- The contract can be from the public, private, or Third Sector (e.g. charity).
- Examples of call-off contracts awarded under framework contracts will be considered valid, but framework contracts themselves will not be valid.
- No attachments other than the certificates are permitted. Any additional documents submitted will be disregarded.

*This is a draft and therefore CCS reserves the right to change this approach

UPDATED SLIDE

Mandatory requirements (continued)**

- Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.
- Customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the tender notice.
- If you delivered services for a client who has since left the customer organisation you worked for, they cannot sign-off on the TAC. A TAC must be signed by an existing employee of the company for whom the work was undertaken.
- Although physical customer signatures on the TACs would be preferable, we recognise that this might be problematic for some customers. Therefore, if a customer is unable to print a completed Certificate, a digital signature is an acceptable alternative.
- If you are bidding on multiple lots, it is permissible to re-use the same customer contract example on TACs for each lot, provided that it covers each lot's requirements. However, a separate TAC must be submitted for each lot for which you are bidding, using the relevant TAC template, which must be signed-off separately by the customer.
- You will need to replicate the Attachment 2b template for Lot 1 where you are submitting multiple TACs.
- You must not submit more than the maximum number of Two (2) TACs.
- You must upload a zip folder containing both of your TACs to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope)

*This is a draft and therefore CCS reserves the right to change this approach

UPDATED SLIDE

Technical Ability will be marked PASS/FAIL**

Your tender will not satisfy the conditions of participation and will be disregarded if:

- your TAC does not meet all the mandatory requirements set out above.
- you do not tick the relevant boxes to confirm that you have provided the services as detailed within section A.
- you have not completed all of the information requested in the technical ability certificate.
- your customer has not provided the required certification information in section B.
- if we contact the customer to verify the information provided and they cannot or will not verify the information. It is vital that you select a customer that is prepared to verify the information you have provided and be contactable in the event that clarification is required.
- if you fail to submit a Technical Ability Certificate.
- if you fail to demonstrate Two (2) of the Services listed in Section A

If we determine that your tender will be disregarded we will notify you and tell you the reasons for this.

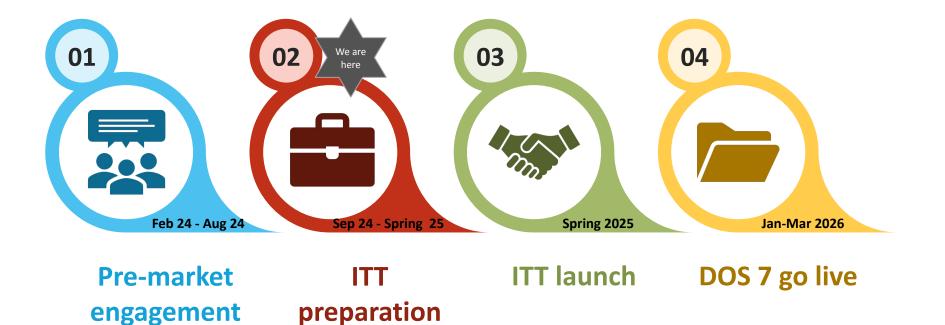
*This is a draft and therefore CCS reserves the right to change this approach

Digital Outcomes and Specialists 7 overview

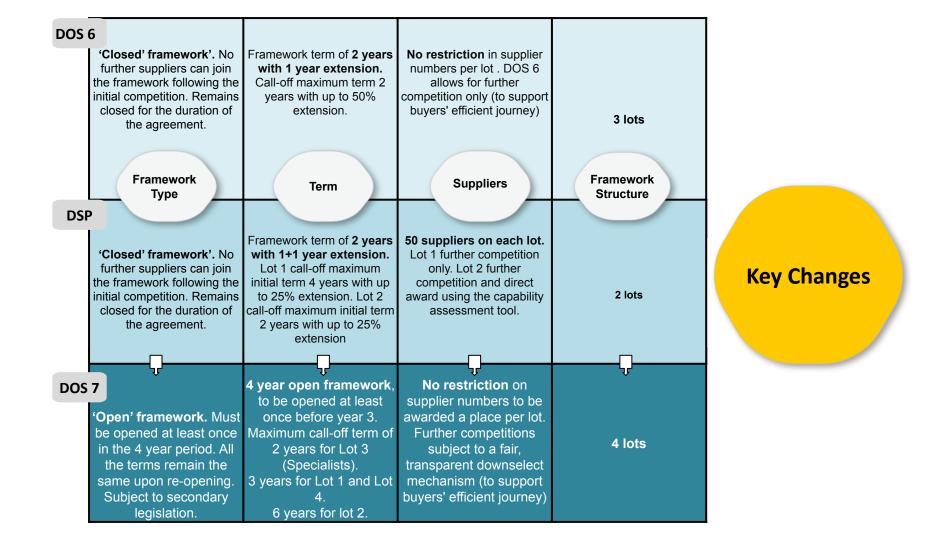
Please remember that the information provided in these slides is for information purposes only and any information contained within these slides will be superseded by the published bid pack.



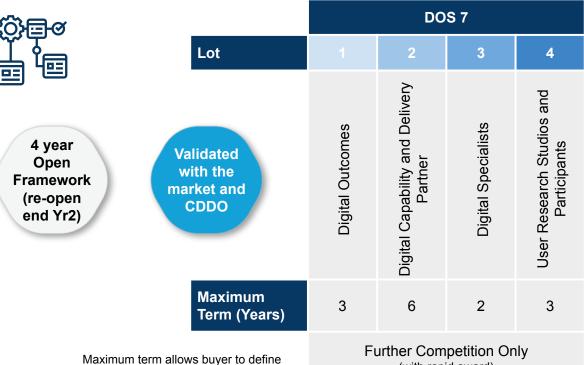
Digital Outcomes and Specialists 7 timeline overview



Timelines are subject to change. Please keep reviewing the CCS DOS7 webpage for latest updates.



Proposed Lot structure



the initial contract period and any optional extension to suit their requirements

(with rapid award)

Lot 1 Digital Outcomes

- research, design and build new (or rebuild existing) online digital services that have a transactional or information user interface
- suitable for delivery of discovery, or alpha, or beta phases of agile development into live
- disaggregate to help select the best supplier for the use case

Lot 2 Digital Capability and Delivery Partner

- gateway for organisations that do not have capacity to deliver multiple pieces of work, where the overhead of running multiple procurements doesn't make economic sense
- suitable for building capability while getting in-house resource

Lot 3 Digital Specialists

suitable for bringing in a specialist to deliver a • specific outcome(s) on a service, programme and/or project, or to support urgent needs

Lot 4 User Research Studios and Participants

hire a physical or virtual space to conduct user research, and find individuals with the required characteristics to test a digital service

Evaluation approach



All Suppliers will be required to provide maximum day rates. Suppliers will also be able to provide nearshore and offshore maximum day rates for Lot 2.

Pricing Submission

What will be evaluated

02

01

Abnormally low bids & alliance to market trends will be scrutinised

DOS 7 Pricing Matrix

- Aligned to new Government Digital and Data Profession Capability Framework (replacing DDaT).
- No max day rate cap to be applied to any of the roles.
- Lot 1 and Lot 3 bidders will be expected to indicate which roles they are able to provide through the digital platform (minimum of 1).
- Lot 2 bidders must be able to provide all roles.
- Lot 2 offshore rates will be captured at framework level, these will not be evaluated.

DOS 7 certification and standards

Please remember that the information provided in these slides is for information purposes only and any information contained within these slides will be superseded by the published bid pack.



Certification for Lot 2 only

Standard	Description	Lot	When to be provided by	Alternatives Examples
Cyber Essentials Plus	Cyber Essentials Plus is the highest level of certification offered under the Cyber Essentials scheme. It is a more rigorous test of an organisation's cyber security systems where cyber security experts carry out vulnerability tests.	Lot 2 only	Prior to framework award Buyers will be able to request additional certification/standards compliance at call off	If you have an alternative to demonstrating compliance you will need to demonstrate prior to the date of framework award: • evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).

Buyers will be able to request additional certification/standards compliance at call off

*CCS reserves the right to change the certifications and standards as required

Standards*

Standard	Description	Compliance	Lots
Technology Code of Practice	https://www.gov.uk/guidance/the-technology-code-of-practice	Compliance	All
Service Manual	https://www.gov.uk/service-manual	Compliance	All
Service Standard	https://www.gov.uk/service-manual/service-standard	Compliance	All
Government service design principles	https://www.gov.uk/guidance/government-design-principles	Compliance	All
CDDO digital and data function's strategic commitments	https://www.gov.uk/government/publications/digital-and-technology-spend-control-version-6/digital-and-da ta-functions-strategic-commitments	Compliance	All
Government transparency principles	https://www.gov.uk/government/publications/procurement-policy-note-0117-update-to-transparency-principles	Compliance	All
Government security classifications	https://www.gov.uk/government/publications/government-security-classifications	Compliance	All
Government guidance on data protection	https://www.gov.uk/data-protection-your-business	Compliance	All
Government Data Ethics principles	https://www.gov.uk/government/publications/data-ethics-framework https://www.gov.uk/guidance/understanding-artificial-intelligence-ethics-and-safety	Compliance	All
Supplier Code of Conduct	https://www.gov.uk/government/publications/supplier-code-of-conduct	Compliance	All
Government Open Standards principles	https://www.gov.uk/government/publications/open-standards-principles/open-standards-principles https://www.gov.uk/government/collections/open-standards-for-government-data-and-technology	Compliance	Lots 1, 2 and 3
Accessibility regulations	https://www.gov.uk/guidance/accessibility-requirements-for-public-sector-websites-and-apps	Compliance	Lots 1, 2 and 3
Preventing technical debt and legacy commitment	https://www.gov.uk/guidance/prevent-technical-debt-and-legacy	Compliance	Lots 1, 2 and 3
Government Cyber Security Standard	https://www.gov.uk/guidance/follow-the-government-cyber-security-standard	Compliance	Lots 1, 2 and 3
Recruiter Accreditation Scheme (RAS)	https://ras.mrs.org.uk	If requested	Lot 4 Participants
Market Research Society Code of Conduct	https://www.mrs.org.uk/standards/code-of-conduct	If requested	Lot 4 Participants

Suppliers are expected to comply with all Standards, together with any specified by the buyer as part of their call-off competition.

*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

Regulations and legislation*

Standard	Description	Lot	Adherence to legislation/ regulations required by
Carbon Reduction Plan	Suppliers shall provide and maintain a Carbon Reduction Plan in accordance with <u>Procurement Policy Note 06/21: Taking account of Carbon Reduction Plans in the</u> <u>procurement of major government contracts - GOV.UK</u>	2	ITT submission
Social Value	Suppliers shall support customers in the delivery of social value	All Lots	ITT submission
Modern Slavery	Tackling Modern Slavery in Government Supply Chains	All Lots	ITT submission
Prompt Payment	Compliance to the thresholds set for prompt payment of suppliers	All Lots	ITT submission
Data Protection Legislation	Updates to GDPR & Data protection Act	All Lots	ITT submission

*The list is NOT exhaustive and CCS reserves the right to make necessary changes

DOS 7 Technical Ability Certificates (TACs)

Please remember that the information provided in these slides are for information purposes only and any information contained within these slides will be superseded by the published bid pack.



Technical Ability Certificates*

Lot	Service lines	Minimum No. Of Phases	Minimum number of service lines	Minimum Contract Value	Number of TACs permitted	Work conducted within the last 'X' Years	
Lot 1	Not required						
Lot 2	Digital Capability and Delivery Partner	2	4	£3m	2	3 years	
Lot 3	Not required						
Lot 4	Not required						

Suppliers have to demonstrate a minimum of 4 Service lines across a maximum of 2 TACs

*This is a draft and therefore CCS reserves the right to change the TACs

TAC approach* UPDATED SLIDE Section B - To be completed by the customer **Digital by Default** \+**+**++ Service Standard Technical Ability Certificate - Customer contact details Reta Live Discovery [name of customer contact] Customer contact name: \checkmark Information & Cyber security Contract name or reference: **Customer signature** Performance analysis and Data [customer address] Customer address: required for listed Software development Services on Lot 2 [customer telephone number] Customer direct line: Service delivery only [customer email] Customer email: Testing and auditing Tick box only Customer confirmation: \checkmark User experience and design User research Authorised signature (either double-click on signature box We hereby certify that, to the best of our below to digitally sign or copy & knowledge and belief, the supplier has *This is a draft and paste in an image file of your satisfactorily supplied the services and signature): therefore CCS delivered the deliverables and the reserves the right outcomes described above at Section A in accordance with the contract. to change the TACs

TAC approach*

Liability for customer certifying Technical Ability Certificate**:

In signing this Technical Ability Certificate, I confirm that I have the necessary authority to do so on behalf of the organisation for which the works and services were provided. The Technical Ability Certificates are for internal CCS use only and will not be released publicly.

Whilst the information in this certificate has been provided in good faith in the belief that it is truthful and accurate, the customer does not assume any responsibility or any liability nor make any guarantee, representation or warranty as to the contents of this certificate. The customer shall not be liable for and hereby excludes liability for any loss, damage (including any special, exemplary, indirect, incidental, consequential damages, costs or associated legal fees) that may be suffered as a result of use of the certificate and its content, to the fullest extent permitted by law.

Nothing in this certificate shall affect, or constitute a waiver of, the customer's rights or remedies in relation to the contract.

*This is a draft and therefore CCS reserves the right to change the TACs

Instructions**

- We require you to demonstrate that you have delivered services within the scope of this requirement. For the assessment of your technical ability the relevant services are listed within section A of this Technical Ability Certificate (TAC).
- You are required to demonstrate delivery against at least 2 Agile phases and 4 service lines of the requirements in Section A, you can submit a maximum of two (2) Technical Ability Certificates if necessary.
- Demonstrate high performance in areas such as User Satisfaction / Service Availability / Completion rate / Active usage / Reliability

You are required to complete section A.

- **The customer** must verify that the information you have provided in section A is true and accurate by completing and signing section B.
- The form of the TAC is set out below.
- You must submit the completed certificates for Lot 2 only by uploading to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope).
- Please note that we reserve the right to contact the customer listed in the certificate to verify the information provided. You must notify the customer that they may be contacted by us.

*This is a draft and therefore CCS reserves the right to change this approach

TAC - additional information Lot 2 only

Mandatory requirements (continued)**

- Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.
- Customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the tender notice.
- If you delivered services for a client who has since left the customer organisation you worked for, they cannot sign-off on the TAC. A TAC must be signed by an existing employee of the company for whom the work was undertaken.
- Although physical customer signatures on the TACs would be preferable, we recognise that this might be problematic for some customers. Therefore, if a customer is unable to print a completed Certificate, a digital signature is an acceptable alternative.
- You must not submit more than the maximum number of Two (2) TACs.
- You must upload a zip folder containing your TACs to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope)

^{*}This is a draft and therefore CCS reserves the right to change this approach

^{**} Some of the information may be subject to change as and when new regulations are released

TAC - additional information Lot 2 only*

Technical Ability will be marked PASS/FAIL**

Your tender will not satisfy the conditions of participation and be disregarded if:

- your TAC does not meet all the mandatory requirements set out above.
- you do not tick the relevant boxes to confirm that you have provided the services as detailed within section A.
- you have not completed all of the information requested in the technical ability certificate.
- your customer has not provided the required certification information in section B.
- if we contact the customer to verify the information provided and they cannot or will not verify the information. It is vital that you select a customer that is prepared to verify the information you have provided and be contactable in the event that clarification is required.
- if you fail to submit a Technical Ability Certificate.
- if you fail to demonstrate the phases and services listed in Section A

If we determine that your tender will be disregarded we will notify you and tell you the reasons for this.

*This is a draft and therefore CCS reserves the right to change this approach

Upcoming Sessions - for TS4 and DOS7

17 January 2025: TS4 and DOS7 'How to Bid' supplier surgery

TechUK is hosting the Technology Services 4 and DOS7 teams for a 'How to Bid' session on Friday 17 January 2025. The virtual event runs from 10:00am to 12:30pm and will be recorded.

The TS4, DOS7 and CCS procurement teams will guide you through the bidding process, including how to respond to the ITT and key timescales. You'll also learn about bidding under the Procurement Act 2023 regulations.

Join us to understand the bidding requirements and get your questions answered by our teams.

Register for the event.

21 January 2025 and 4th February 2025 - The Department for Transport and Cabinet Office are hosting two Procurement Act 2023 Webinars 21 January, 9am to 10:30am, and 4 February, 2pm to 3.30pm, to demystify what the Act means for the supply chain. The webinar will include:

- Transforming Public Procurement Update on the Procurement Act 2023.
- What is a Central Digital Platform.
- Guidance on the Public Procurement Knowledge Drops.

The webinar is free and open to all suppliers, to register an interest please select this link

Power to your procurement

More information

Technology Services 4 website

Digital Outcomes and Specialist 7 website

