

Power to your procurement

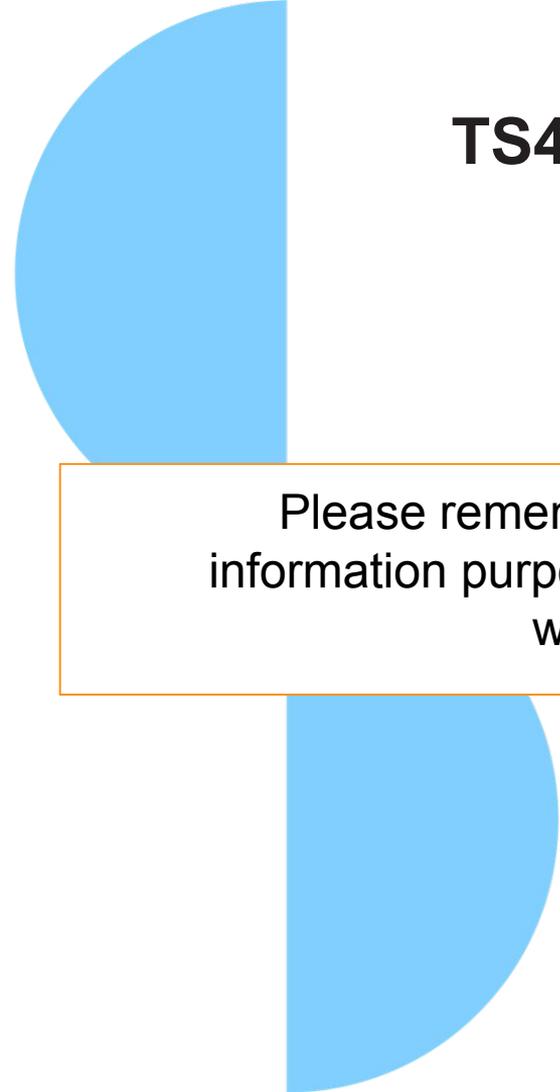
Technology Services 4 'How to Bid' Event



Technology Services 4
RM6190

Agenda

Section	Timing
Intros	10:00 - 10:15
TS4 ITT overview	10:15 - 11:30
Break	11:30 - 11:45
FVRA Overview	11:45 - 12:00
Q&A	12:00 - 12:15



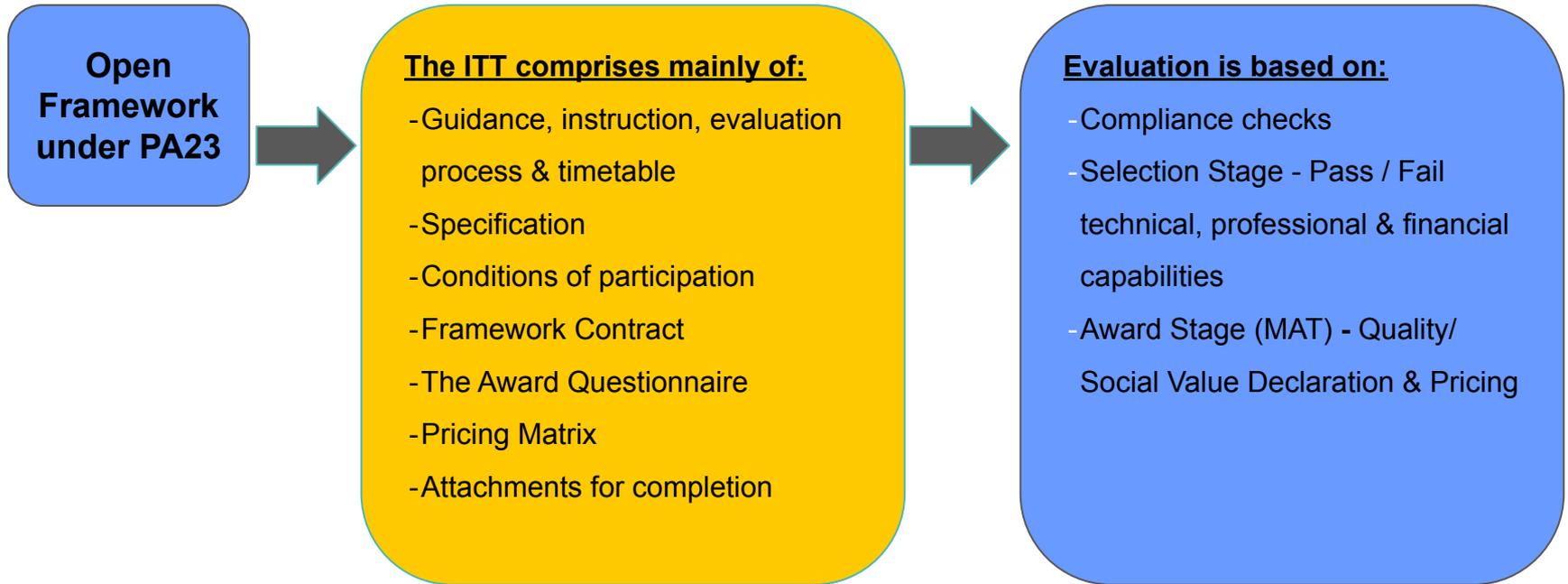
TS4 ITT overview

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Lotting Structure Considerations

	Lot 1 Technology Strategy and Service Design	Lot 2 Transition and SIAM	Lot 3 End User Services	Lot 3a (lower value and complexity)	Lot 4 Infrastructure Management Services	Lot 4a (lower value and complexity)	Lot 5 Application and Data Management Services	Lot 5a (lower value and complexity)	Lot 6 Major Service Transformation Programmes
No of suppliers	Not Restricted								
Call off mechanism	further competition (inc competitive flexible) + award without competition + cross lot								Further Competition Only
Max total contract value	No max	No max	No max	£3m	No max	£3m	No max	£3m	No max
Minimum total contract value	No max	No min	£3m	No min	£3m	No min	£3m	No min	No min
Max call off term	No minimum or maximum								
Evaluation approach	Silver FVRA	Gold FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA
	High quality threshold	High quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold + CE+

Invitation to Tender



Bidding Principles

- Bidders are invited to tender for the framework and there are no restrictions on submitting a tender for RM6190 Technology Services 4.
- You must ensure that you are using the latest version of the ITT as the documentation may be updated before the tender submission deadline.
- All communication will be conducted via the eSourcing suite.
- You can submit a tender:
 - as a single legal entity,
 - with named subcontractors to deliver parts of the deliverables (this applies whether you are bidding as a single legal entity or as a consortium).
 - together with other legal entities as part of a consortium.

Conditions of Participation

Bidders must complete **all** of the mandatory Conditions of Participation questions detailed in the eSourcing tool (qualification envelope) and complete and submit the following attachments (if relevant to the Lot/s a Bidder submits a bid for)

- Attachment 1 About the framework
- Attachment 2 How to tender
- Attachment 2a Procurement Specific Questionnaire (PSQ);
- Attachment 2b Technical Ability Certificate (TAC);
- Attachment 2c Carbon Reduction Plan template;
- Attachment 3 Pricing Matrix;
- Attachment 4a Associated persons, consortia and subcontractor details
- Attachment 4b Self declaration workbook
- Attachment 5 Financial Viability Risk Assessment (FVRA) Instructions
- Attachment 5a Gold / Silver FVRA Tool
- Attachment 6 Framework contract documents

Assessing tenders against award criteria

If you have successfully satisfied the requirements of the Conditions of Participation, your bid will progress in the competition to be assessed against the Award criteria, comprising of pass / fail, information only, scored questions and pricing.

- Please ensure you have reviewed Attachment 2d - Quality Questionnaire
- Bidders must complete all relevant parts of the bid before submission



TS4 ITT timeline

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TS4 ITT timeline

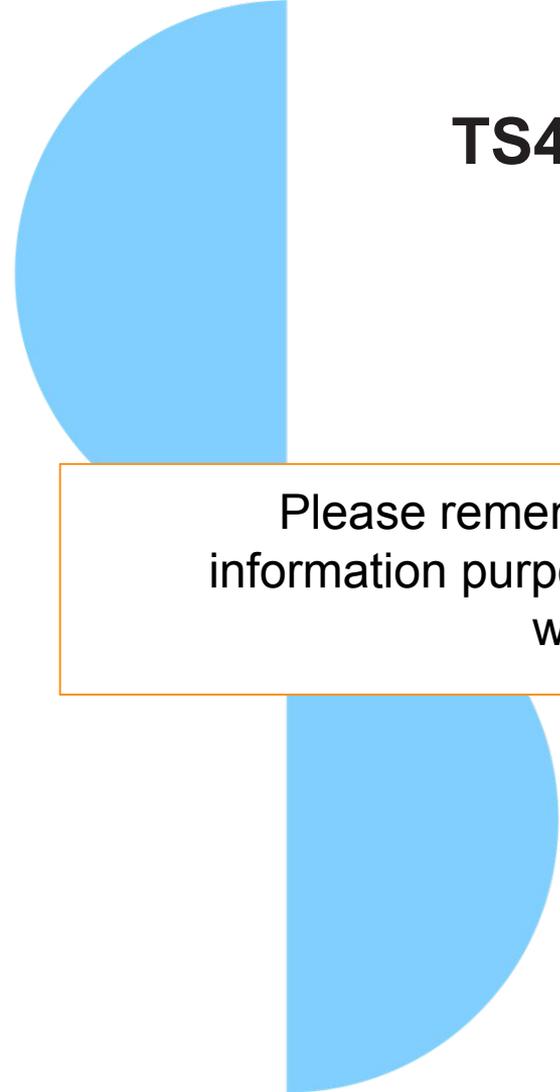
Initial framework – Framework 1	
Start date (Tender notice and associated tender documents published)	07/03/2025
Deadline for receipt of clarification questions	17:00 04/04/2025
CCS responses to clarification questions published	17:00 25/04/2025
Tender submission deadline	15:00 08/05/2025
Compliance checks and assessment of tenders	From the tender submission deadline through to award of framework contracts
Assessment summaries issued	01/12/2025

TS4 ITT timeline continued

Contract award notice published and commencement of [8 working day] standstill period	01/12/2025
End of standstill period	midnight at the end of 11/12/2025
Award of framework contracts	12/12/2025
Indicative Framework start date	January 2026
Contract details notice and copy of the framework contract	Will be published within 30 days of the contract award notice publication date
Indicative Framework termination date	December 2028

TS4 ITT timeline continued

Framework 2	
Indicative Tender notice and ITT published	December 2027
Indicative Framework start date	December 2028
Indicative Framework termination date	December 2030
Framework 3	
Indicative Tender notice and ITT published	December 2029
Indicative Framework start date	December 2030
Indicative Framework termination date	December 2033



TS4 ITT Evaluation

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Quality Question Weightings

SECTION A – ALL LOTS		Question Type	Marking Scheme	Question Weighting
AQA1	Social Value and Accessibility	Declaration	Pass / Fail	10%
SECTION B – LOT SPECIFIC QUESTIONS			Question Sub-criteria parts	Question Weighting
AQB1	Lot 1 - Technology Consultancy Services		2	90%
AQB2	Lot 2 - Service transition		4	90%
AQB3	Lot 3 and Lot 3a - End User Services		4	90%
AQB4	Lot 4 and Lot 4a- Infrastructure Services		4	90%
AQB5a	Lot 5 and 5a - Application Management Services		4	45%
AQB5b	Lot 5 and Lot 5a - Data Management Services		4	45%
AQB6	Lot 6 - Major Services Transformation		2	90%
A successful Tender to Lots 1, 2, 3, 4 and 5 is a prerequisite for award to Lot 6				

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TS4 ITT Social Value and Accessibility Approach

As part of a Tender submission, Bidders must select Yes to indicate that they agree to promote Social Value as an integral part of your service delivery and accessibility as a legal requirement.

- Selecting Yes will account for 10% of a Bidder's final score;
- Bidders must accept the terms of the declaration, which sets out their responsibilities at call off stage in regards to social value;
- Buyers will define their social value requirements at the call off stage and choose the most appropriate policy/theme for their procurement.

TS4 Pricing Evaluation Approach

Pricing submission

01

What will be required

All Suppliers will be required to provide maximum day rates and award without competition discounts on a job family level. All fields marked as mandatory will be required. If available, Suppliers will also be able to provide nearshore and offshore maximum day rates.



02

What will be evaluated

Maximum day rates and award without competition discounts will be mandatory and subject to evaluation. If provided, nearshore and offshore maximum day rates will be subject to TS4 terms.



TS4 Rate Card - Taxonomy Snapshot

GDaD Job Family	Roles	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
Architecture	Business Architect	Trainee/Apprentice	Junior Business Architect		Associate Business Architect	Business architect	Lead Business Architect	
	Data architect	Trainee/Apprentice			Data Architect	Senior Data Architect	Chief Data Architect	
	Enterprise architect	Trainee/Apprentice		Enterprise architect	Senior enterprise architect	Lead enterprise architect	Principal enterprise architect	
	Network architect	Trainee/Apprentice		Associate network architect	Network architect	Lead network architect		
	Security architect	Trainee/Apprentice		Security architect	Senior security architect	Lead security architect	Principal security architect	
	Solution architect	Trainee/Apprentice	Associate solution architect	Solution architect	Senior solution architect	Lead solution architect	Principal solution architect	
	Technical architect	Trainee/Apprentice	Associate technical architect	Technical architect	Senior technical architect	Lead technical architect	Principal technical architect	
Data	Analytics Engineer	Trainee/Apprentice		Analytics engineer	Senior analytics engineer	Lead analytics engineer	Head of analytics engineering	
	Data analyst	Trainee/Apprentice		Associate analyst	Data analyst	Senior data analyst	Principal data analyst	
	Data engineer	Trainee/Apprentice		Data engineer	Senior data engineer	Lead data engineer	Head of data engineering	
	Data ethicist	Trainee/Apprentice				Data ethicist lead	Head of data ethics	
	Data governance manager	Trainee/Apprentice			Data governance manager	Lead data governance manager	Head of data governance	
	Data scientist	Trainee data scientist	Associate data scientist	Data scientist	Principal data scientist	Lead data scientist	Head of data science	
	Machine learning engineer	Trainee/Apprentice				Senior machine learning engineer	Lead machine learning engineer	
	Performance analyst	Trainee/Apprentice	Associate performance analyst	Performance analyst	Senior performance analyst	Lead performance analyst	Head of performance analysis	

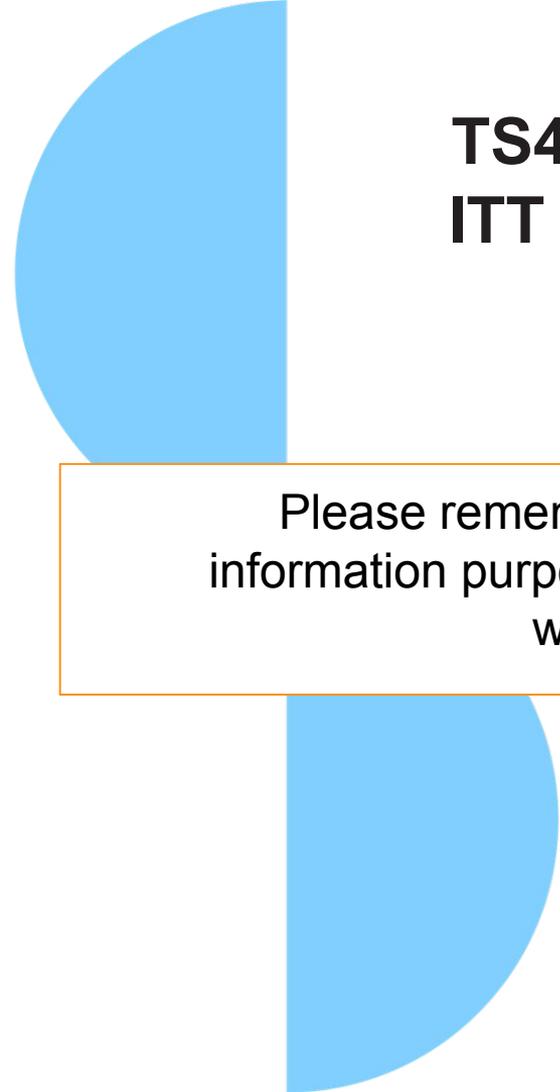
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Pricing Review Mechanism - Example

GDaD Job Family	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
Architecture							
Data		% weighting	% weighting	% weighting	% weighting	% weighting	
IT Operations		% weighting	% weighting	% weighting	% weighting	% weighting	
Product and Delivery		% weighting	% weighting	% weighting	% weighting	% weighting	
Quality Assurance Testing		% weighting	% weighting	% weighting	% weighting	% weighting	
Software Development		% weighting	% weighting	% weighting			
User Centered Design		% weighting	% weighting	% weighting	% weighting	% weighting	
Programme and Project Manager		% weighting	% weighting	% weighting	% weighting	% weighting	
Cyber Security		% weighting	% weighting		% weighting	% weighting	

	mandatory evaluated entries
	non mandatory / non evaluated entries
	leave blank

An ITT Price will be calculated for each Lot based on each Lot's Maximum Day Rates and Award Without Competition Discounts submissions



TS4 Framework Re-opening ITT Approach

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Framework Re-opening and Pricing Review

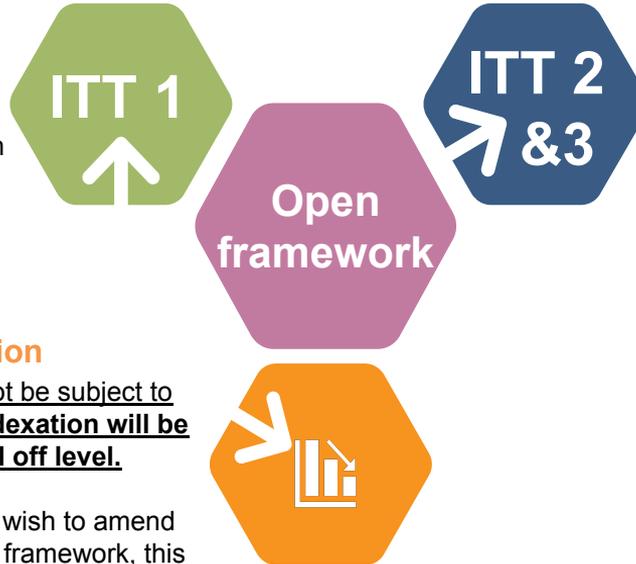
ITT 1

All Bidders will be required to provide maximum day rates and award without competition discounts. Unless varied through a tender resubmission (or a new tender), the maximum day rates will remain valid for the full term of the framework (8 years).

Pricing review/indexation

TS4 framework pricing will not be subject to a pricing review, however indexation will be available to Buyers at a call off level.

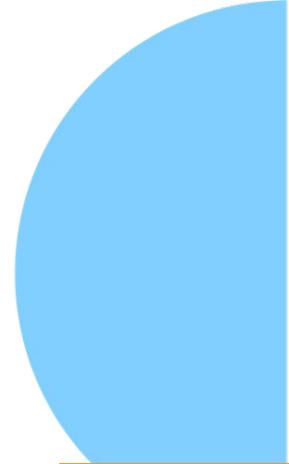
In cases where suppliers will wish to amend pricing at a re-opening of the framework, this will require a re-assessment of the tender relating to the earlier award through a tender resubmission (or a submission of a new tender).



Framework re-opening

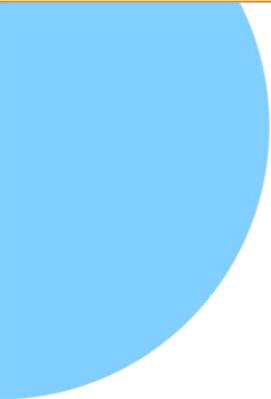
An existing supplier can be appointed to the new framework based on, at its choice, one of the following:

- a. the fact that the supplier has previously been awarded a framework in the scheme i.e. there is no requirement for the supplier to submit a new tender if it does not wish to update its offer. Where the supplier chooses this option, the contracting authority does not reassess the earlier tender and the supplier simply remains on the open framework;
- b. the re-assessment of a tender relating to an earlier award; or
- c. the assessment of a new tender relating to the new framework

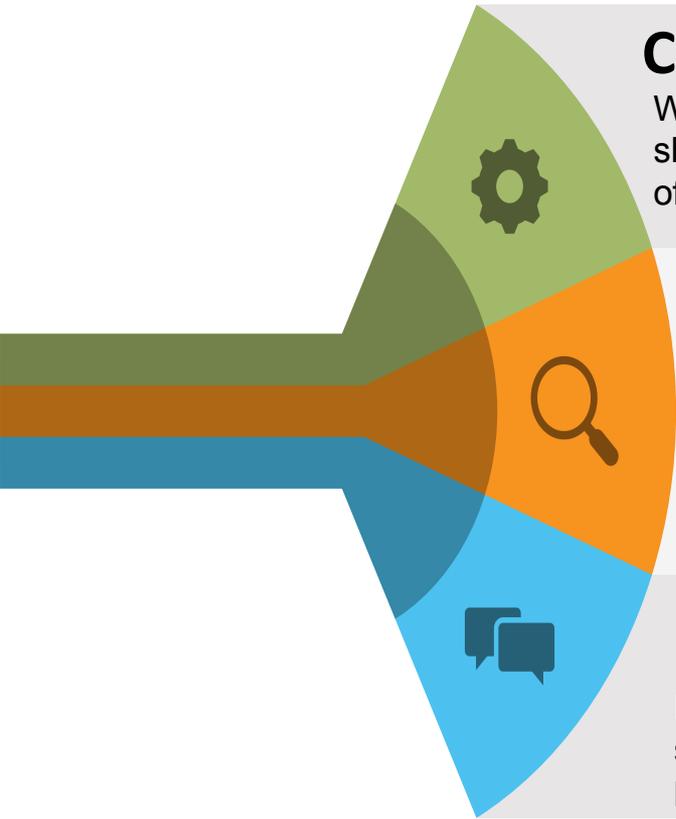


TS4 ITT Standards and Certification Requirements

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Definitions



Certification

When requesting certification, CCS is asking the supplier to provide certificates showing that they have obtained a specific accreditation. Where appropriate, a list of alternative certification will be provided.

Standards

When requesting compliance with specific standards, CCS is asking that the supplier be compliant with the requirements of a particular accreditation. The supplier does not need to have obtained that certification formally. CCS will reserve the right to audit compliance on an annual basis.

Regulations

Regulations refer to the government policies and laws that must be followed by suppliers. Regulations can vary from strategies that should be implemented, to legal requirements listed in Procurement Policy Notes (PPNs).

Changes from Technology Services 3

Certifications

Removed:

ISO 22313:2020

ISO 22301:2019

ISO/IEC 27031:2011

Standards

Removed:

ITIL

BS8477:2014

ISO 26300

Framework Contract for ICT Technical Support (FITS)

Added:

[ISO/IEC 42001](#)

[ISO/IEC 27002](#)

[Green Public Procurement Criteria](#)

[Government Buying Standards](#)

Buyers will be able to request additional certification/ standards compliance at call off

Certification for main lots 1,2,3,4,5,6*

Standard	Description	Lot	When to be provided by	Alternatives & Examples
ISO 14001 2015 - "Environmental Management System"	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	1,2,3,4,5,6	<p>Prior to framework award</p> <p>Buyers will be able to request additional certification/standards compliance at call off</p>	BS 8555:2016 Environmental Management System ISO 14005 2019
ISO/IEC 20000-1 2018	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.	1,2,3,4,5,6		ITIL Maturity Model Assessment
ISO/IEC 27001	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.	1,2,3,4,5,6		Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- https://iasme.co.uk/
ISO 9001	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.	1,2,3,4,5,6		Recognised Six Sigma Certification
Cyber Essentials	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	1,2,3,4,5		<p>If you have an alternative to demonstrating compliance you will need to demonstrate prior to the date of framework award:</p> <ul style="list-style-type: none"> evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body). <p>https://iasme.co.uk/cyber-essentials/find-a-certification-body/</p>
<p>Cyber Essentials Plus</p> <p>*CCS reserves the right to change the certifications and standards as required</p>	Cyber Essentials Plus is the highest level of certification offered under the Cyber Essentials scheme. It is a more rigorous test of an organisation's cyber security systems where cyber security experts carry out vulnerability tests.	6 only		

Certification for lower value and complexity lots 3a, 4a and 5a*

Standard	Description	When to be provided by	Alternatives & Examples
ISO 14001 2015 - "Environmental Management System"	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	<p>Prior to the award of the first call off which requires certification against one of the listed standards or within the first 12 months after framework award, whichever comes first</p> <p>Buyers will be able to request additional certification/standards compliance at call off</p>	BS 8555:2016 Environmental Management System ISO 14005 2019
ISO/IEC 20000-1 2018	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.		ITIL Maturity Model Assessment
ISO/IEC 27001	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.		Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- https://iasme.co.uk/
ISO 9001	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.		Recognised Six Sigma Certification
<p>Cyber Essentials</p> <p>*CCS reserves the right to change the certifications and standards as required</p>	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	Prior to framework award	<p>If you have an alternative to demonstrating compliance you will need to demonstrate to prior to the date of framework award:</p> <ul style="list-style-type: none"> evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).

Standards*

Standard	Description	Certification/Compliance/Regulation	Lot	Compliance required from	Alternatives & Examples
TOGAF 10	TOGAF (The Open Group Architecture Framework) is a widely used framework for enterprise architecture. It provides a comprehensive approach for designing, planning, implementing, and governing enterprise information technology architecture.	Compliance	1,6	<p>Prior to the award of the first call off which requires compliance with a particular standard</p> <p>Buyers will be able to request additional certification/ standards compliance at call off</p>	ISO 15704 - Enterprise modelling and architecture, Gartner's Enterprise Architecture Method, the Zachman Framework
ISO/IEC 13066-1:2011	A standard that provides a basis for evaluating and designing interoperability between assistive technology (AT) and information technology (IT).	Compliance	All		TBC
BS EN IEC 62368	A safety standard for audio, video, information, and communication technology equipment.	Compliance	3, 4, 6		Electrical Equipment Safety Regulations.
ISO/IEC 42001	ISO/IEC 42001 is an international standard that specifies requirements for establishing, implementing, maintaining, and continually improving an Artificial Intelligence Management System (AIMS) within organizations.	Compliance	All		NIST AI Risk Management Framework
ISO/IEC27002	Information Security Controls- an international standard that provides guidance for organizations looking to establish, implement, and improve an Information Security Management System (ISMS) focused on cybersecurity. Essentially, this is 27001 with a focus on cyber security.	Compliance	All		IASME Cyber Assurance
ISO 10007	Provides guidance on the use of configuration management within an organization. It is applicable to the support of products and services from concept to disposal.	Compliance	All		ITIL 4 conformity

*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

Standards* (continued)

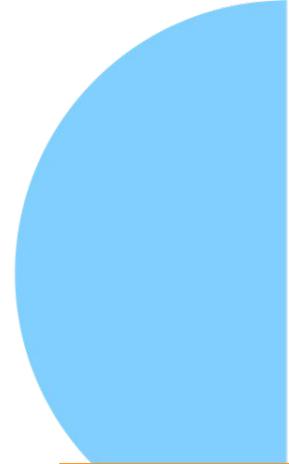
Standard	Description	Compliance	Compliance required from
Project and Programme Management	Project and programme management - GOV.UK	Compliance	Prior to the award of the first call off which requires compliance with a particular standard
Greening Government Strategy	- Greening government: ICT and digital services strategy 2020-2025 - GOV.UK - Greening government: sustainable technology strategy 2020 - GOV.UK	Compliance	
Energy Efficiency	- DEFRA: Sustainability in information and communication technology (ICT): a Defra guide - Certification of Energy Efficiency for Data Centers: CEEDA - DC	Compliance	
Environmental Policy and Sustainability Development Plan	https://www.gov.uk/government/sustainable-development	Compliance	
Green Public Procurement Criteria	https://green-business.ec.europa.eu/green-public-procurement/gpp-criteria-and-requirements_en	Compliance	
Sustainability	Make your technology sustainable	Compliance	
Government Buying Standards	https://www.gov.uk/government/collections/sustainable-procurement-the-government-buying-standards-gbs	Compliance	
Information Technology Standards	- Open standards principles - Open standards for government - The technology code of practice	Compliance	Buyers will be able to request additional certification/standards compliance at call off
External Connectivity Standards	PCI DSS v4.0	Compliance	
Information Security	Security policy framework: protecting government assets	Compliance	
Supplier standard for digital and technology service providers	Supplier standard for digital and technology service providers	Compliance	
Government Service Standard	https://www.gov.uk/service-manual/service-standard	Compliance	
Contract Management Standards	https://assets.publishing.service.gov.uk/media/5d35940240f0b604d21a892a/Contract_Management_Professional_Standards_v2.pdf	Compliance	

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Regulations and Legislation* (continued)

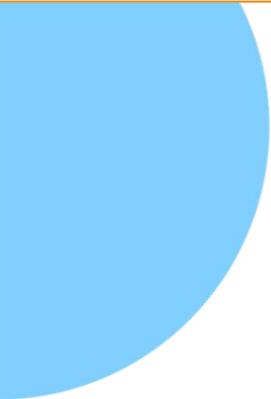
Standard	Description	Lot	Adherence to legislation/ regulations required by
Carbon Reduction Plan	Suppliers shall provide and maintain a Carbon Reduction Plan in accordance with Procurement Policy Note 06/21: Taking account of Carbon Reduction Plans in the procurement of major government contracts - GOV.UK	1,2,3,4,5,6	ITT submission
Modern Slavery	The Supplier shall at all times be compliant with the provisions of the Modern Slavery Act 2015. Modern Slavery Act 2015 - Legislation.gov.uk The Supplier shall annually complete the modern slavery assessment tool as directed by the Authority. Modern Slavery Assessment Tool - Supplier Registration Service	All	ITT submission

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TS4 ITT Technical Ability Certificates

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Technical Ability Certificates*

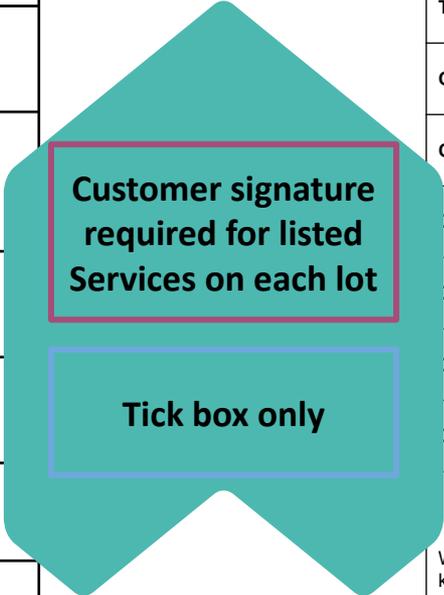
Suppliers won't be restricted to providing services included in TACs

Lot	Service lines	Minimum number of service lines	Minimum Contract Value	Number of TACs permitted	Work conducted within the last 'X' Years	Cumulative value applied?
Lot 1	Technology Strategy and Service design	2/7	£50k	2	3	No, if more than one TAC is provided, all TACs need to evidence the minimum contract value required per lot
Lot 2	Technology Service Transition and SIAM	4/6	£100k	3	3	
Lot 3	End User Services	4/6	£3m	3	3	
Lot 3a	End User Services (lower value and complexity)	3/6	£50k	3	5	
Lot 4	Infrastructure Management	6/8	£3m	4	3	
Lot 4a	Infrastructure Management (lower value and complexity)	4/8	£50k	4	5	
Lot 5	Application and Data Management	4/6	£3m	3	3	
Lot 5a	Application and Data Management (lower value and complexity)	3/6	£50k	3	5	
Lot 6	Major Technology Services Transformation Programmes	n/a	n/a	n/a	n/a	

*This is a draft and therefore CCS reserves the right to change the TACs

TAC approach*

Enterprise Architecture: Design using the open group architecture framework (TOGAF) or similar	<input checked="" type="checkbox"/>
Technology Architecture: Identification of the technology architecture to deliver the technology strategy.	<input checked="" type="checkbox"/>
Development of technology roadmaps Development of technology roadmaps to coordinate the Delivery of the technology strategy and service exit for either transformation and transition.	<input checked="" type="checkbox"/>
IT Financial Management: Development of IT financial management including validation.	<input checked="" type="checkbox"/>
Security and Cyber Strategy: Security and cyber strategy design using secure by design principles.	<input checked="" type="checkbox"/>
Operational Service Design: Provided operational service design.	<input checked="" type="checkbox"/>
End User Services Design: End user services design and digital service design.	<input checked="" type="checkbox"/>
Support and Operations: creating, maintaining, and supporting applications to perform business operations.	<input checked="" type="checkbox"/>



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Section B - To be completed by the customer	
Technical Ability Certificate - Customer contact details	
Customer contact name:	<input type="text" value="[name of customer contact]"/>
Contract name or reference:	<input type="text" value="[contract name OR reference]"/>
Customer address:	<input type="text" value="[customer address]"/>
Customer direct line:	<input type="text" value="[customer telephone number]"/>
Customer email:	<input type="text" value="[customer email]"/>
Customer confirmation:	
We hereby certify that, to the best of our knowledge and belief, the supplier has satisfactorily supplied the services and delivered the deliverables and the outcomes described above at Section A in accordance with the contract.	Authorised signature (either double-click on signature box below to digitally sign or copy & paste in an image file of your signature):

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Central Digital Platform

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Central Digital Platform

As part of the Procurement Act 2023, the Central Digital Platform has been created to allow suppliers to register and store their details so that they can be used for multiple bids, and see all opportunities in one place.

Suppliers intending to submit a bid for RM6190 Technology Services 4 MUST register their organisation and complete all mandatory fields on the Platform in order to submit their bid for this competition (and future competitions under the new regulations).

Contracting authorities are required to obtain confirmation from suppliers that they have submitted **up-to-date** 'core supplier information' on the central digital platform.

Core supplier information covers:

- a. basic supplier information (i.e. name and address);
- b. exclusion grounds information;
- c. economic and financial standing information, such as audited accounts in certain circumstances; and
- d. connected person information.

Suppliers cannot submit a bid for this competition without first submitting this information to the Central Digital Platform.

Central Digital Platform

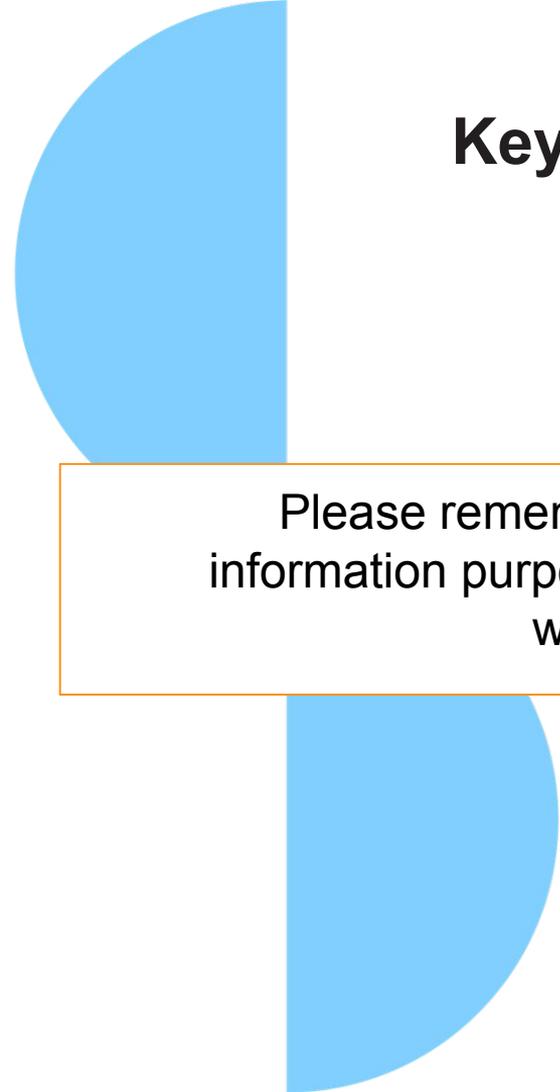
Nearer to the time that the act goes live, the Cabinet Office will provide a simple checklist and guide of what is required by the Procurement Act and how to enter it all into the Find a Tender service.

- your organisation's Companies House number (if you have one)
- postal address
- website
- email
- the last two years of accounts (if you have them)
- details of any people or businesses connected to your business or with significant control over it (if there are any)
- the most recent two years of accounts and;
- details of any convictions held or offences committed by the organisation or any people connected to the business.

- Every organisation that intends to submit a bid MUST register on the central digital platform and share their information with CCS as part of their bid submission via the eSourcing suite.

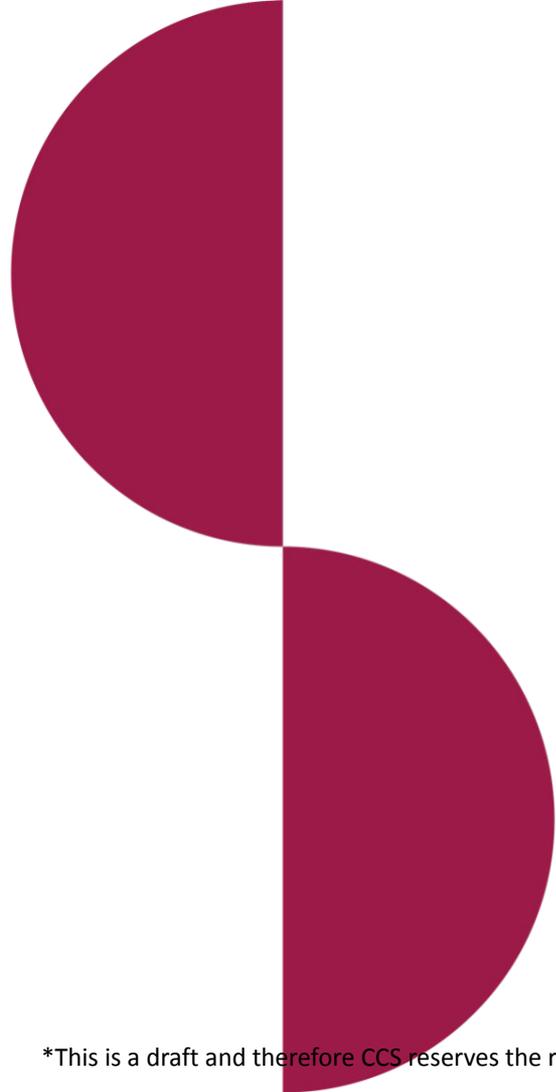
https://assets.publishing.service.gov.uk/media/6720fe0a3758e4604742a8ab/20241029_CDP_Factsheet_v1.0.pdf CDP Factsheet

<https://www.crowncommercial.gov.uk/news/supplier-information-for-the-procurement-act-2023> - Supplier Specifics



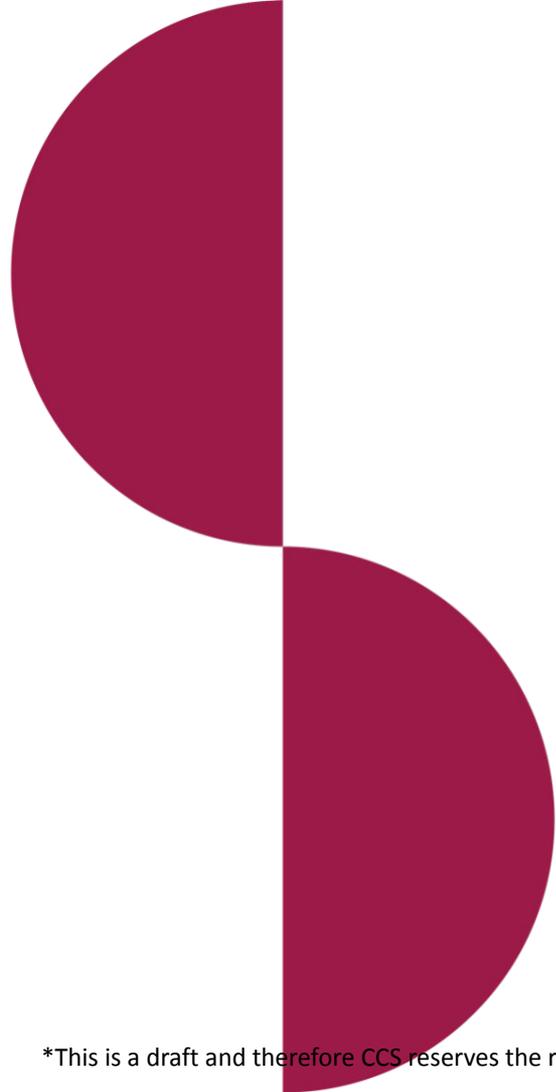
Key messages

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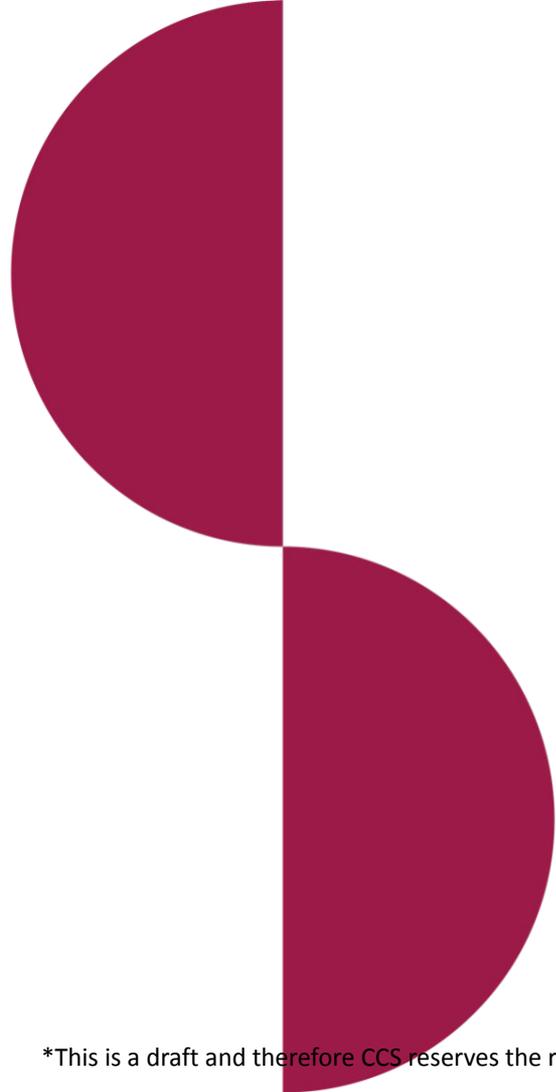
When and how to ask questions

- If you have any questions on the bid pack you will need to send them to us through the eSourcing tool
- **ALL** communication **MUST** be via the eSourcing tool. This will be the only way we can legally communicate with bidders on this tender competition
- Ensure you submit any questions you wish to ask before the clarification period closes at **17:00 (5pm) Friday 4th April 2025** - submitting them early enables you to submit follow up questions if required
- Please familiarise yourself with questions that have already been asked, before raising additional questions as your question might have already been answered
- We will provide a response to all questions received before the deadline above by **Friday 25th April 2025**;
- Questions and responses will be shared with all bidders, please do not include personal or proprietary information



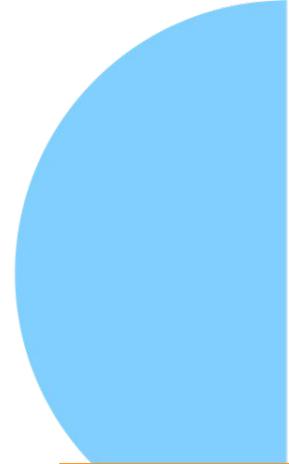
Key Points

- The procurement will be delivered only in accordance with the published bid pack. None of the information provided here takes precedence over the published bid pack.
- Thoroughly read through all of the documents provided in the bid pack (including Specification and Contract)
- Read the instructions & guidance within the ITT carefully
- Documents will be released and may be replaced or updated (download new documents as they are published – version control will be used)
- Ensure that the members of your team working on the tender have the right skills, support, resource and access to the eSourcing platform.
- Answer every question relevant to the Lot/s you are bidding for in the response text boxes provided
- Quality questions - focus your response on the sub-criteria in the response guidance of the question and address each sub-criteria in the order they are listed.
- Your responses should clearly demonstrate how you will meet the requirements during the lifetime of the contract, as set out in the sub-criteria and specified in Framework Schedule 1 Specification.
- Each question must be answered in its own right, you must not answer any of the questions by cross referencing other questions



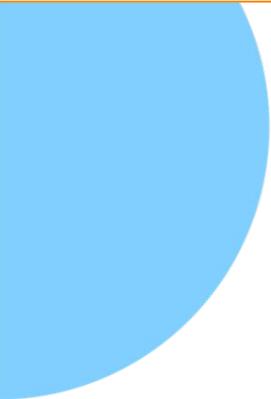
Key Points Continued

- ONLY upload attachments we have asked for - any additional documents submitted will be ignored in the evaluation of your bid
- You must not exceed the published character limit within the eSourcing tool. Responses must include spaces between words
- Regularly monitor the eSourcing tool for messages, requests for clarification and updates. Be prepared to respond with short turnaround particularly following bid submission during the evaluation stage.
- Allow plenty of time to enter your responses into the eSourcing tool and ensure you take time to check that you have provided everything that has been asked for
- Don't leave your tender submissions until the last minute.



Financial Viability and Risk Assessment

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Financial Viability Risk Assessment (FVRA)

- Higher Value Lots - Gold FVRA
- Lower Value Lots - Silver FVRA
- Attachment 5 - Financial Viability Risk Assessment Instructions
- Attachment 5a - Gold/Silver FVRA tool (completed and submitted with tender)

Additional requirements:

- Your published accounts for the last 3 years
- Parent company published accounts for the last 3 years
- Ultimate parent published accounts for the last 3 years

Consortia Bids:

- The lead bidder must provide each Consortia member's Attachment 5a and additional information

Guarantors:

- Nominated Guarantors will be required to complete a copy of Attachment 4b - Self declaration Workbook

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/1163542/EFS_Guidance_Note.pdf - Guidance Note

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