

Chile, Investment Opportunities in the Latin American Hub

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InvestChile

US \$24 bn

Portfolio of projects 2022
(in different stages of development)

Government agency
that promotes Chile and
proactively attracts foreign
investment.

+700 companies
advised each year

Services to speed up your businesses

We offer specific services and key
information for each stage of the
development of investment
projects, to support and facilitate
investment decisions.

FOREIGN INVESTMENT PROMOTION AGENCY

InvestChile

Chile A Sound Economy



South America



Investchile.gob.cl

Chile at a glance...

GDP 2022
US \$301 bn

Exports 2022
US \$98,5 bn

Imports 2022
US \$94,7 bn

Population
19,8 million

GDP p/capita 2022
\$29.083
(#2 in LATAM)

CB Interest rate
9.5%

Inflation 2022 12,8%
Inflation 2021 7,2%
Inflation 2015 – 2020 2,98%

FDI Flows 2013- 2022
US \$15,1 bn (annual average)

...A Sound Economy

Corp rate tax
27% (Semi-integrated tax system)

FDI Inward stock
US \$275 bn (2022)

This is Chile... N°1 LatAm Global Player

WEF's most Competitive Nation
in Latin America since 1998
and One of the most
attractive markets for FDI

#1
GLOBAL
COMPETITIVENESS
INDEX *(WEF)*

#1
BUSINESS
ENVIRONMENT
RANKING

#1
BEST
COUNTRIES
FOR
BUSINESS

#1
ECONOMIC
FREEDOM

#2
GDP PER
CAPITA (PPP)

1ST
SOUTH
AMERICAN
ECONOMY
IN THE:



A Robust Foreign Investment Regime

Equal Treatment

Foreign companies based in Chile enjoy the same rights and obligations as Chilean companies in the country.

Free flow of capital & profits

National legislation allows the entry and repatriation of capital without costs.

Pro-business environment

Simple tax structure /ease to set up companies.

Committed to boost investment

Pro-investment agenda of President Boric's government

Digital trade Hub

- Trade in services agreement with 20+ countries
- Pioneer in digital trade agreement
- Data privacy law
- ICT services exports have grown 61% over 2022
- #1 in LatAm - Government AI Readiness Index (Oxford Insights, 2022)



- Signed in 2021
- Beyond CPTPP
- Cooperation in Artificial Intelligence, Digital Identity, Open Data and Data Privacy

Global Services & Digital Economy

Digital Hub in Latin America

- **60+** global companies **nearshoring IT & Business Services**.
- Top 3 Location for sourcing **Tech Talent** in LatAm (CBRE 2021)
- Chile is considered a **Data Center Hub** in South America.
- **#1 Fastest country in the world** for Fixed broadband Internet (Okkla, 2022)
- Successful 5G deployment (2022)
- **#1** in LatAm - Government AI Readiness Index (Oxford Insights, 2022)
- **#1** in LatAm Latin American Artificial Intelligence Index
 - Exceeding in infrastructure, talent development, research, adoption and institutionalality



HackerRank

Quality: ¿Which country has the best Developers in LatAm?

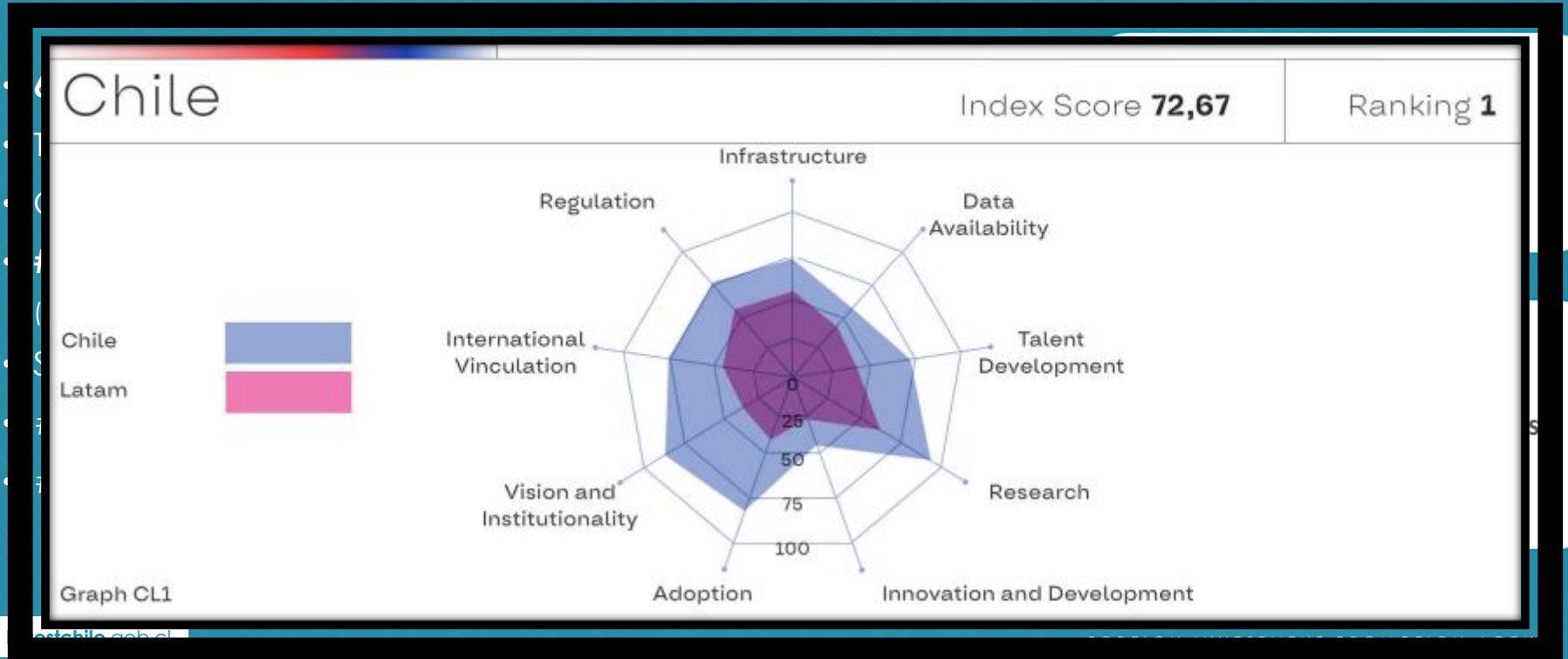
#1 Chile



Nearshore Americas

Chile is Latin America's undisputed leader as a **Brain Hub**

Digital Hub in Latin America



Telecom Infrastructure: Macro Projects (2019-2024)

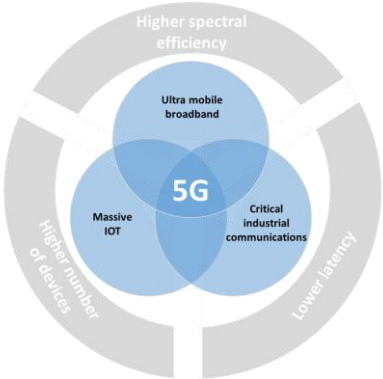
I. Enhanced International Connectivity



International Submarine Fiber Optic Cables	Estimated Investment (US\$)	Deployment
1. Curie (Google)	300 MM (P)	2019
2. SPSC/Claro-Telefonica	100 MM (P)	2019
3. Humboldt Trans-oceanic	400 MM (PPP)	2024

[Investchile.gob.cl](https://investchile.gob.cl)

II. 5G Infrastructure Deployment



Estimated Investment (US\$)	Deployment
1.270 - 1.650 MM (P)	2022

III. National Digital Highway



National Fiber Optic Cables	Estimated Investment (US\$)	Deployment
1. FOA	100 MM (PPP)	2019 - 2020
2. Private Infrastr.	120 MM (P)	2019 - 2020
3. Prat Project	100 MM (P)	2020
4. Terrestrial FO	130 MM (PPP)	2021

Digital Infrastructure

Data Centers Footprint

Cloud Providers

2 DC in Chile
Cloud Region
Investment: US\$ 340 MM

AWS Local Zone in Chile
Edge Location: US\$ 50 MM
Regional DC: US\$ 205 MM



2 DC in Chile
Cloud Region
Investment: US\$ 340 MM

DC Network
Investment: US\$ 317 MM

Region for LatAm
3 DC in Chile
Investment: US\$ 317 MM

Colocators

3 DC in Chile
Investment: US\$ 340 MM

2 DC in Chile
Investment: US\$ 220 MM



1 DC in Chile
Investment: US\$ 4 MM

2 DC in Chile
Investment: US\$ 520 MM

2 DC in Chile
Investment: US\$ 430 MM

Digital Talent

9,7 Million Total Workforce in Chile	CBRE 150,000+ Tech Employment (CBRE 2021)	 stackoverflow 61,000+ Software Developers in Chile (2018)
 HackerRank Quality: Which country has the best developers in LatAm? #1 Chile	 Nearshore Americas Chile is Latin America's undisputed leader as a Brain Hub	
 220.000 Annual University Graduates	59 Chilean Universities 9 Among Top 50 in Latin America 16.000 Business & Administration 12.000 Engineering 6.000 IT	 4° Country Among 38 OECD Members 2,4% GDP Investment in Tertiary Education

**“Chile has the
highest Productivity
measured by GDP per
worker in Latin America”**

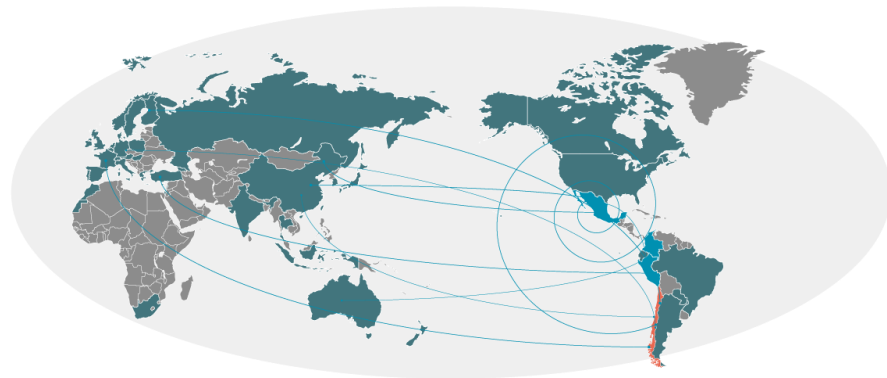
- ILO: International Labor Organization -

**TALENTO
DIGITAL**
INTELIGENCIA
HUMANA

- Re-skilling & Up-skilling Program
- 16,000 programmers in 4 years
- Boot camp training (6 months)

Regional Platform with Global Access

Chile: Hub for Global Services



Chile
1° LATAM

**Entrepreneurship
Global Index**

N°18 Worldwide
(138 Countries)

Chile 7°
Top 50
'Digital Nations'
GLOBALIZATION OF SERVICES
INDEX 2017 (TSGI)

Santiago & Valparaíso
among **Top 100**

- Real Time Zone Advantages:
LatAm & North America
- Wide network of FTA's (30+) and
DTA's (33) agreements
- Cultural affinity
- Trade in services agreement with
20+ countries

11% which is 2%
above global
average



#BuildingYourFuture

More than 60 global companies exporting Knowledge-based services from Chile



Chile as a Hub for exporting IT & Business services to the World

SOFTWARE DEVELOPMENT



IT CONSULTING/ BI/ AI



DATA CENTERS



BPO/SSC



#InvestChile Tools to Power up your business

BROCHURE

*中文 - EN - ESP

Our brochure 'Chile, the Place to Build Your Future, as well as, some of the previous tools are available in: Mandarin (*中文), Spanish, Portuguese, Japanese & German.



INVESTOR'S GUIDE

*中文 - EN- ESP- POR

A complete guide to setting up your business operations.
Steps for landing / Incentives for Foreign Investment / Intellectual Property /Tax structure of Chile / Environmental Legislation / Visas and Foreign Citizens /Personal Data legislation / Labour Laws and Social Security.



SECTORIAL E-BOOKS

EN - ESP

FDI projections & opportunities regarding food, sustainable packaging, energy, mining, venture capital & Fintech, global services & digital economy in Chile.



INVESTCHILE PORTFOLIO

EN - ESP

This public-private portfolio includes +120 projects in different sectors such as: Infrastructure, tourism, energy & mining.



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