

# Welcome to techUK's Health and Social Care Programme

Representing hundreds of technology companies in the health and social care sector



## Building networks

Connecting you with your peers and potential customers at our events – from conferences and dinners to market briefings and working groups, webinars and roundtables, come together with like-minded individuals.



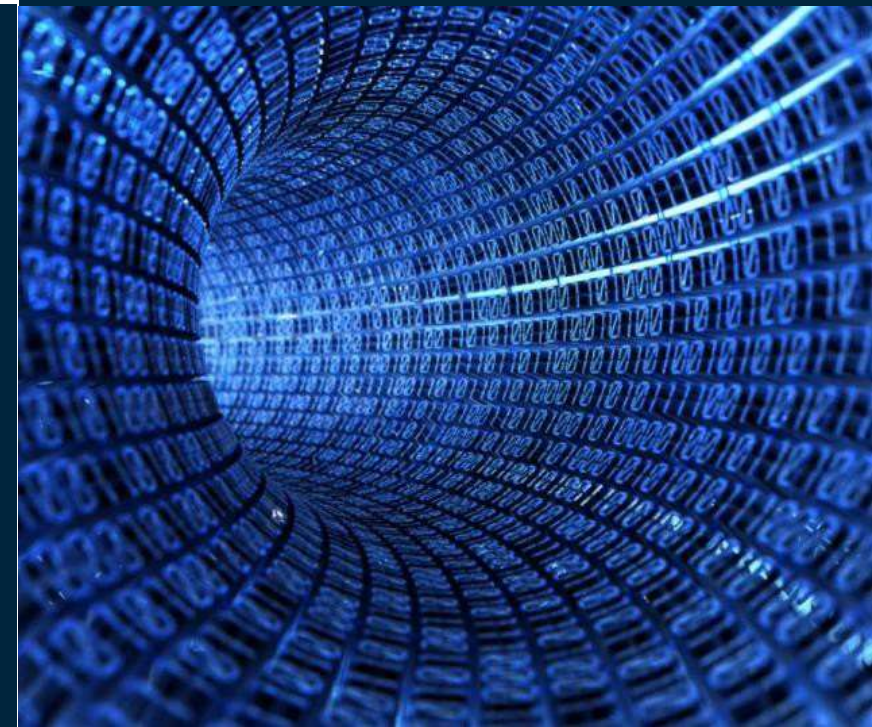
## Informed opinion

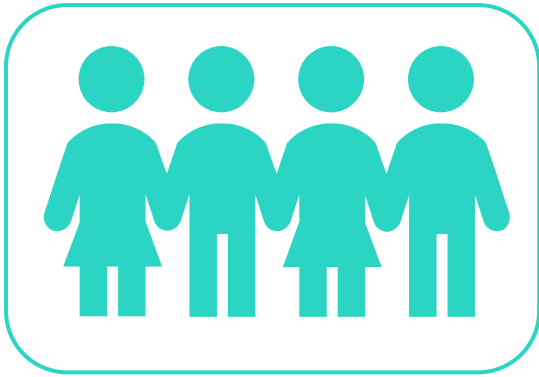
Sign up for our newsletters, listen to our podcast, read our reports and news to keep across all the latest news and views from techUK, our members and our stakeholders.



## Raising your profile

We work with you to share your compelling content through our campaigns, positioning papers, reports, podcasts, videos and events and much more.

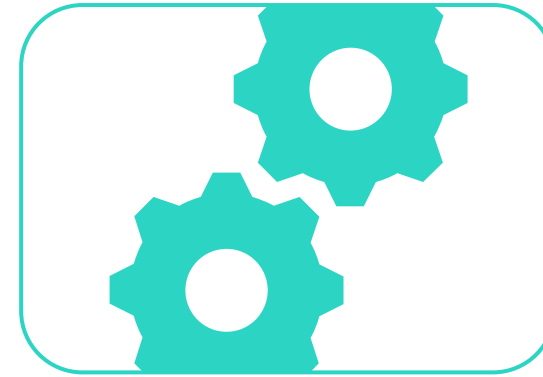




Who we are



What we  
deliver



How we  
deliver

# Who we are



With health and care systems around the globe facing increasing pressures, the use of digital technology has never been more important.

Supporting a vibrant ecosystem with the potential to become a world leader, techUK is helping its members navigate the complex space of digital health and care in the UK and ensure our NHS is prepared for the challenges of the future.



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Our members include...

techUK

faculty

IQVIA

AKRIVIA  
HEALTH

citrix



Liquidlogic

thoughtworks

Abbott  
Diabetes Care

InterSystems

Helicon Health™

EMIS  
connecting healthcare



inhealthcare

Docobo®  
towards a better quality of life™

ORCHA

bjss



Diagnostics

Agilisys



PATIENTS KNOW BEST®  
MANAGE YOUR HEALTH

IBM

Big Health

Allscripts™

LIVI

Palantir

hippo  
digital

benevolent.ai

tpp

Lenus

Cognizant

CIVICA

Microsoft

System C  
Connected Care

nervecentre

Google

dignio

Capita



# What do our members say about us?

*"techUK has provided a basis to create relationships both with other suppliers and industry, helping us build and operationalise our business. It has provided timely information and given us a voice on industry decisions and policy. The staff at techUK have been very helpful and an absolute joy to work with."*

Gregory Timotheou, Sales Executive, MedeAnalytics

*"Being a member of techUK has provided ORCHA with a massive opportunity to influence, connect and grow. techUK have really supported ORCHA's ability to raise awareness of our work alongside developing new partnerships."*

Liz Ashall-Payne, CEO, ORCHA

*"It has never been a more important time to align government and industry to transform life sciences. techUK has done an amazing job of corralling all parties in their focus to support and create this robust ecosystem. We are delighted to work with techUK and find significant benefit to our involvement with them."*

Mike Dennis, CEO, Akrivia

*"As an SME we have benefited from the platform techUK offers, allowing us to engage key decision-makers. Opportunities are regularly created to contribute to consultation responses where the small voice of an SME would not ordinarily be heard, enabling Big Health to contribute to policy development and forming a collective industry position which has effected subtle but important changes in policy."*

Heather Cook, Big Health, Special Advisor

*"EMIS is an active member of techUK, benefitting from collaborative working with the NHS, wider government and other technology suppliers; early access and opportunity to shape and comment on draft government and agency policies and strategy papers; member events, council meetings and wider networking."*

Alex Eavis, Chief Product Officer, EMIS

# What we deliver



## Our work falls broadly into two categories:

1. Policy advocacy
2. Market engagement

Across these areas we hold over 40 briefings and engagement opportunities every year, providing opportunities to shape the ecosystem alongside key stakeholders and industry colleagues.



## Policy advocacy

We provide the means to formulate and articulate industry positions to Government, offering a structured environment in which technology companies from across the health and social care sector can come together to reach consensus.

techUK advocates these positions on behalf of industry to key stakeholders within the NHS, central Government, local authorities, and other bodies such as the MHRA, PRSB, NICE and many more.

[techUK's Ten Point Plan for Healthtech](#) was published in 2020 after consultation with our members. The report outlines 10 recommendations to strengthen the UK's reputation for healthtech.

In 2022, we published a new report focusing on what [Integrated Care Systems \(ICSs\) should prioritise](#) to make digital, data and technology work for them and their populations, helping to ensure the new statutory bodies get it right from the start.



Over the past year we have worked with members to:

- publish techUK's report on [Integrated Care Systems](#)
- feed into the [Plan for Digital Health and Social Care](#)
- respond to [NICE consultation](#) on ESF for digital health technologies
- respond to the draft [National Data Strategy](#) for Health and Social Care
- respond to NHSX (now NHS England) draft [National Strategy for AI](#) in Health and Social Care
- respond to [MHRA Consultation on the Future Regulation of Medical Devices](#), focussing on SaMD

# Ten Point Plan for Healthtech

For techUK and its members, 2020 was a year of significant change in the health system's approach to adopting technology and innovation.

To build on the new approach, we drafted a list of [10 recommendations](#), informed by our regular engagement with members, our [Health and Social Care Council](#), work with the NHS Transformation Directorate, the PRSB, Health Education England, the NHS Digital Academy, INTEROPen, and more.

This report provides a breakdown of what our members see as the biggest challenges in the space and a set of recommendations for how we can drive progress.

We have seen many of our recommendations addressed since the publication of the report, including our call for ICSs to be placed on statutory footing (achieved in the Health and Care Bill), the streamlining of standards and frameworks to ease the procurement process, and several others in the Laura Wade-Gery Review.



The techUK  
Ten Point  
Plan for  
Healthtech



# Right from the Start: Integrated Care Systems

In 2022 we turned our attention to influencing at a regional level.

ICSs are at the centre of the most substantial legislative changes the NHS has undergone in a decade, offering a once-in-a-generation opportunity to rethink how the UK approaches health and social care.

This [report](#) highlighted key areas in which ICSs can make a significant impact in driving progress on the most pressing issues facing the service: the backlog, health inequalities, and the need to improve patient outcomes and staff experience.

The 5 recommendations centred on:

- ✓ Helping citizens take control of their health and care
- ✓ Embedding demand-signalling
- ✓ Fostering innovation through procurement
- ✓ Prioritising interoperability and data
- ✓ Creating an open and transparent environment for collaboration

Right from the Start: What should Integrated Care Systems prioritise to make digital, data and technology work for them and their populations?

July 2022

## Market Engagement

techUK held a strategic partnership with NHS Digital from 2017, working closely with the commercial team.

Since the merger of NHS Digital, NHSX and more, techUK has continued to work closely with the public sector, operating as a key partner for market engagement activities, including workshops, conferences, and consultations. Our partnership with NHS Digital is an example of best practice for industry engagement across public sector.

We hold regular **industry briefings** with key NHS stakeholders across the country, providing our members with the chance to hear from and network with leading CIOs from integrated Care Systems and Trusts, influencing the ecosystem, with the aim of ultimately helping to improve outcomes for staff and patients.





## Health and Social Care Industry Dinner

Our Health and Social Care Industry Dinners in [Leeds](#) and [London](#) provide a forum for industry to come together to have an informal dialogue around the realities of digital transformation and technology in health and social care.

The events provide a platform for businesses in the sector to gain visibility, reach key stakeholders, and is an excellent opportunity to network with other techUK members driving innovation using new technology.

Check out last year's dinner, where we welcomed [Lord Markham](#), Parliamentary Under Secretary of State at the Department of Health and Social Care, and [Sonia Patel](#), System Chief Information Officer at NHS England, [here!](#)



## Case Study: Regional Roundtables

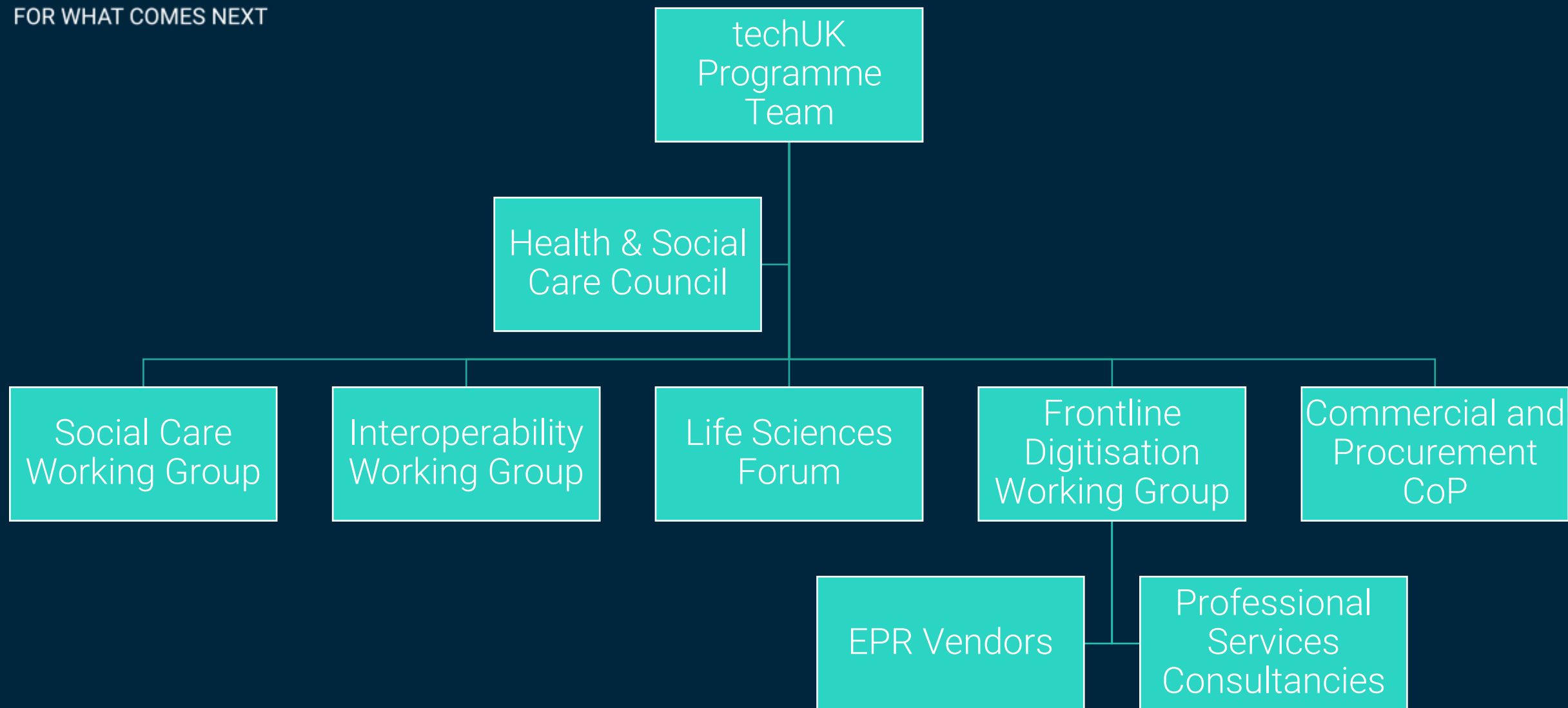
In 2022, the Health & Social Care team made it a core part of our programme to look at the [state of digital transformation across the UK](#), focusing on how we can work with members and stakeholders across England and the devolved nations to best support digital innovation in this sector.

Having provided opportunities for our members to speak to the Scottish and Welsh governments, regional services such as the Yorkshire Ambulance Service, and representatives from ICSs across the North West, West Midlands, West Yorkshire, South East, and more, we are using our learnings to continue to drive forward digital transformation in health and care in 2023.

Have a read of some of our findings so far on the [techUK website](#)!



# How we deliver



# Health and Social Care Council

The Council meet regularly to develop and lead the techUK Health & Social Care Programme, bringing focus to our healthcare policy work, and to the programme's activities, representing the wider membership.

- The Council's priorities are informed by techUK's [Ten Point Plan for Healthtech](#) and provides a valuable platform for both [thought leadership](#) and driving forward our relationships with key stakeholders.
- The Council is devised of [25 members](#), elected by the wider techUK membership, which each member sitting for 3 years. Once elected, the council set the [strategic direction](#) for the Health & Social Care Programme.
- The Council is made of both [SMEs and larger organisations](#), and is currently led by Andreas Haimboeck-Tichy, Shane Tickell, and Liz Ashall-Payne.

Accenture  
Altera  
AWS  
Big Health  
BJSS  
Dedalus  
Dell-EMC  
Docobo  
KPMG  
Softcat  
IBM  
Temple Black  
InTechnology

Microsoft  
Mills & Reeve  
EMIS Health  
New Found  
Consulting  
Roche  
Diagnostics  
ORCHA  
InterSystem  
s  
Patients  
Know Best  
LOOP  
PwC  
Pure Storage  
Tunstall



# Health & Social Care Council Leaders



Andreas Haimböck-Tichy – Chair, MD, Accenture

“Through the council meetings and industry events we have moved to a better dialogue and collaborative working with our public sector colleagues. Now we will build on this, getting involved earlier in creating the solutions to the challenges the Health and Care Sector face as well as influencing policy to help develop an even stronger UK Health Tech Sector.”



Liz Ashall-Payne – Vice-Chair, CEO, ORCHA

“In my role as Vice-Chair of the Council I have the opportunity to speak out about the value of digital health and lobby policy makers about the importance of setting up the building blocks of a digital health system. techUK has a pivotal role in enabling the next phase of this work across the NHS.”



Shane Tickell – Vice-Chair, CEO, Temple Black

“As a Council we are a close partner to the NHS, giving advice and acting as an open channel to industry for discussion and cooperation. I am also passionate about the work we do to help companies of all sizes perform at their best and highlight their value to customers. I have a particular passion for helping SMEs to not just perform but to partner.”

# Interoperability Working Group

techUK's [Interoperability Working Group](#) works towards achieving the vision set out in NHS England's 2022 draft standards and interoperability strategy.

The group aims to encourage the adoption of open standards and fluidity of data whilst recognising the commercial needs of members.

It will also focus on demonstrating the value of interoperability to NHS senior management and improving the ability of SMEs to implement interoperability standards.



““We need to co-produce the interoperability solutions – all those who share the problems must come together to solve them, including the technology industry and the industries they serve – I want techUK to be at the forefront of co-producing solutions to Interoperability problems and successfully implementing them”

– David Hancock, Chair, New Found Consulting Services



# Healthtech Commercial and Procurement Community of Practice

techUK works with the Digital and Technology Category Team in the Commercial Directorate at NHS England to set up a new Community of Practice to foster collaboration between tech suppliers and the public sector.

Joining our regular meetings provides an opportunity to:

- Participate in a forum that aims to facilitate trusted, open and frank discussion regarding challenges faced in procurement processes;
- Share best practice and facilitate exchange of ideas;
- Explore challenges and opportunities around procurement frameworks and routes to market;
- Receive regular updates from the procurement team on the work undertaken to improve procurement of healthtech; and
- Engage directly with national stakeholders helping to shape the market.

[Find out more here.](#)





# Social Care Working Group

The [Social Care Working Group](#) acts a neutral forum for knowledge exchange across the supplier base and for public sector stakeholders to engage with the market. We identify common challenges and solutions and offer the opportunity to leverage partnerships.

The Working Group also provides members with the chance to connect with national and local stakeholders, such as NHS England's Digital Adult Social Care team, and ADASS, to better understand their digital vision and challenges.

We ensure members are better informed of the problems their buyers face, and how their solutions can help solve such problems.



"Never before has there been so much public interest in social care, and sadly the challenges facing both adults and children's services have never been greater. techUK have established a strong coalition of organisations which share a desire to use digital technologies to improve outcomes for people and to support practitioners across the social care ecosystem."

– Helena Zaum, Chair, Microsoft



# Social Care Innovation Hub

The Social Care Innovation Hub showcases the innovative work of our members and serves as a valuable resource for organisations across industry and beyond.

It includes a repository of news, member 'show & tell' videos, podcast episodes, reports and government strategies and legislation, all of which concern the intersection between innovative technologies and practices and the UK's social care sector.

The Hub reflects the commitment, set out by techUK's Social Care Working Group, to achieving parity of esteem between health and social care.

You can check out our [Social Care Innovation Hub](#)

## Social care innovation podcast

Hear our guests explore the concept of 'place' in care, the principles behind it, the impact of COVID-19 on care delivery, prospects for innovation following the introduction of Integrated Care Systems, examples of industry best practice, and where listeners can go to learn more about 'place' and innovation in care.





# Life Sciences Forum

techUK's Life Sciences Forum brings together our members actively working in drug discovery, digital therapeutics, data and AI, or those interested in moving into this space.

As the Life Sciences sector looks to introduce digital health technologies into its portfolio, techUK are working with members to shape the conversation and highlight the role of tech in making the UK a life sciences superpower.

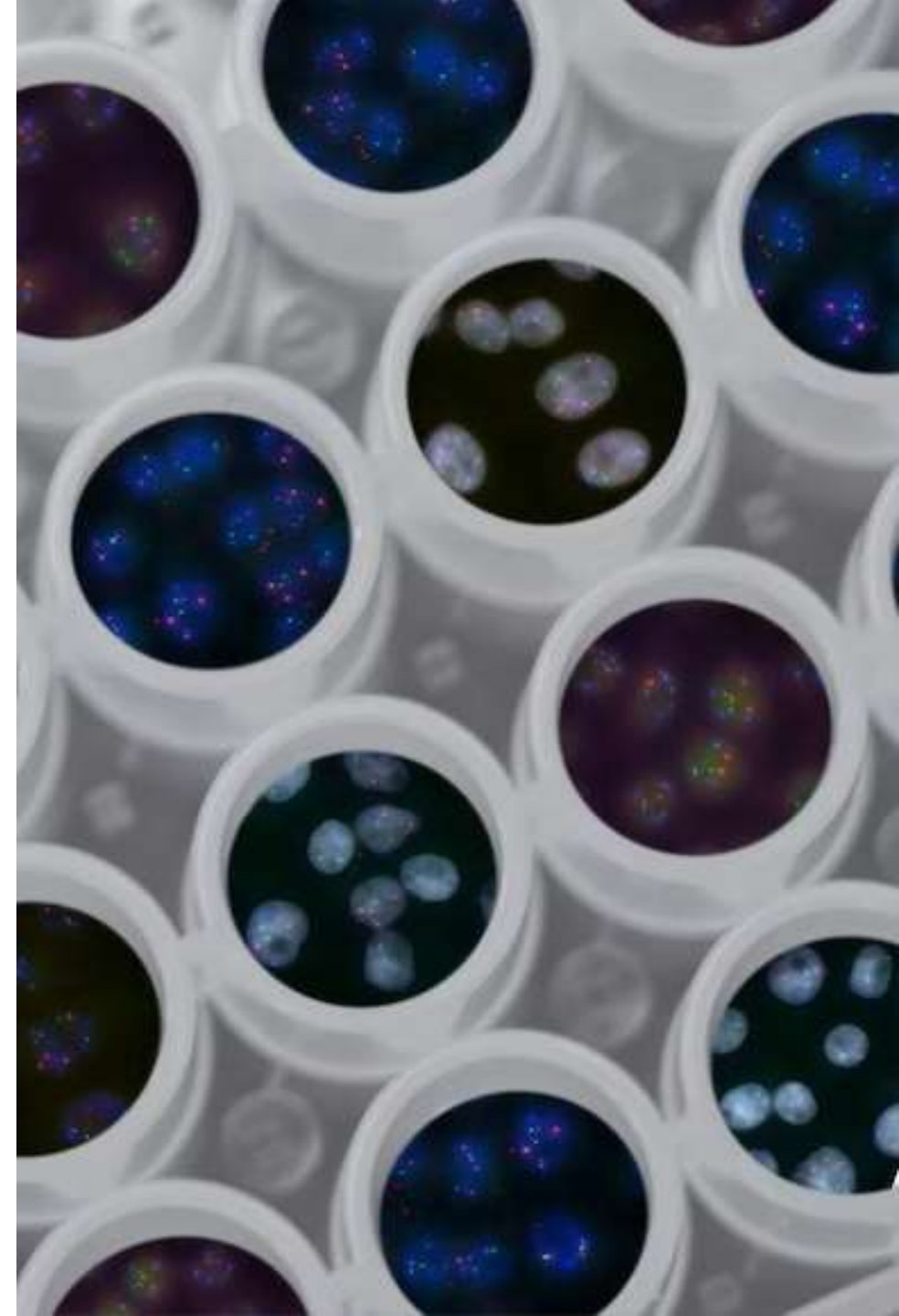
We have now established a dedicated workstream within the programme to represent the industry, working closely with the Office for Life Sciences and other key bodies.

Check out our [Life Sciences Hub](#).



“Joining techUK is a great opportunity for Bayer to continue to enhance its plans beyond our scientific expertise and to fully embrace the potential of digital to support us in delivering innovative therapies to patients quickly and as efficiently as possible.”

– Nigel Brokenshire, Head of Digital Health, UK Bayer



# Frontline Digitisation Working Group

techUK has been working with the NHS England Frontline Digitisation team since February 2022. Through this partnership, we have set up two industry groups:

- EPR (electronic patient record) system vendor group
- Professional services consultancies group.

Meetings with members of the groups are organised on a monthly basis, with companies getting the opportunity to engage directly with the programme team and share insights and feedback to help shape the direction of travel.

Wider industry updates are also organised on a regular basis to share updates with the wider digital health and care community.

Please reach out to the team if you would like to get involved or find out more about our work with the Frontline Digitisation team.



# Thank you



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