

Power to your procurement

Technology  
Services 4

&

Digital Outcomes  
and Specialists 7



Supplier Surgery

# Supplier Surgeries Overview

1. We will be holding four Supplier events in the coming months
2. Supplier Surgeries are meant to inform the market of upcoming changes i.e. legislative changes and the impact this will have on TS4 and/or DOS7
3. Supplier Surgeries will be hosted by techUK on Teams
4. We are aiming for the agenda to be published ahead of the sessions, but this may change at short notice to address any new and important topics
5. All shared documents will be made available on the CCS website
6. Supplier Surgeries will focus on different TS4/DOS7 delivery aspects i.e. t&cs, call off mechanisms, and TACs
7. Our 'How to Bid' Session will be led by our Procurement Operations team and will provide general advice for bidding on CCS frameworks under the new regulations


# Supplier Surgeries Agenda

1. **17/01/2025** – ['How to Bid' Session](#)
2. **21/01/2025** - [Procurement Act 2023 webinar \(9-10:30am\)](#)
3. **04/02/2025** - [Procurement Act 2023 webinar \(2-3:30pm\)](#)
4. **07/02/2025** – [TS4/DOS7 Terms and Conditions and Statements of Works](#)



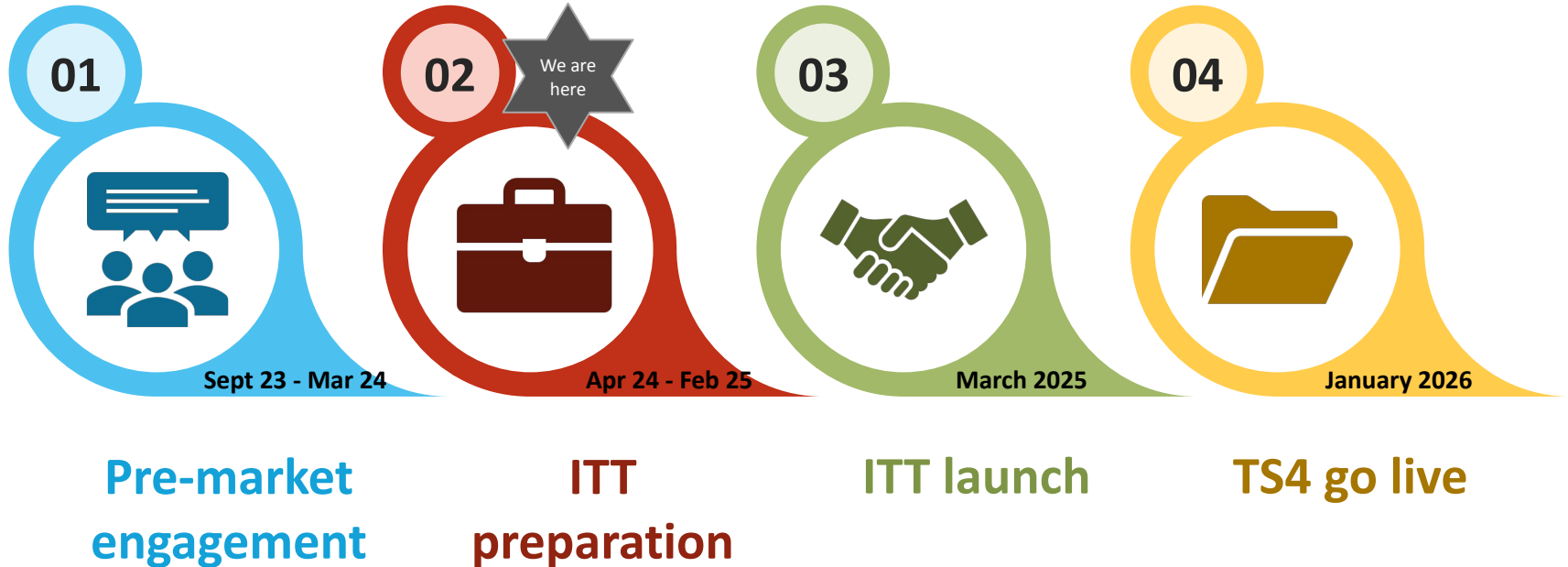
# Technology Services 4 overview

Please remember that the information provided in these slides is for information purposes only and any information contained within these slides will be superseded by the published bid pack.



# Technology Services 4 Timeline Overview

UPDATED SLIDE

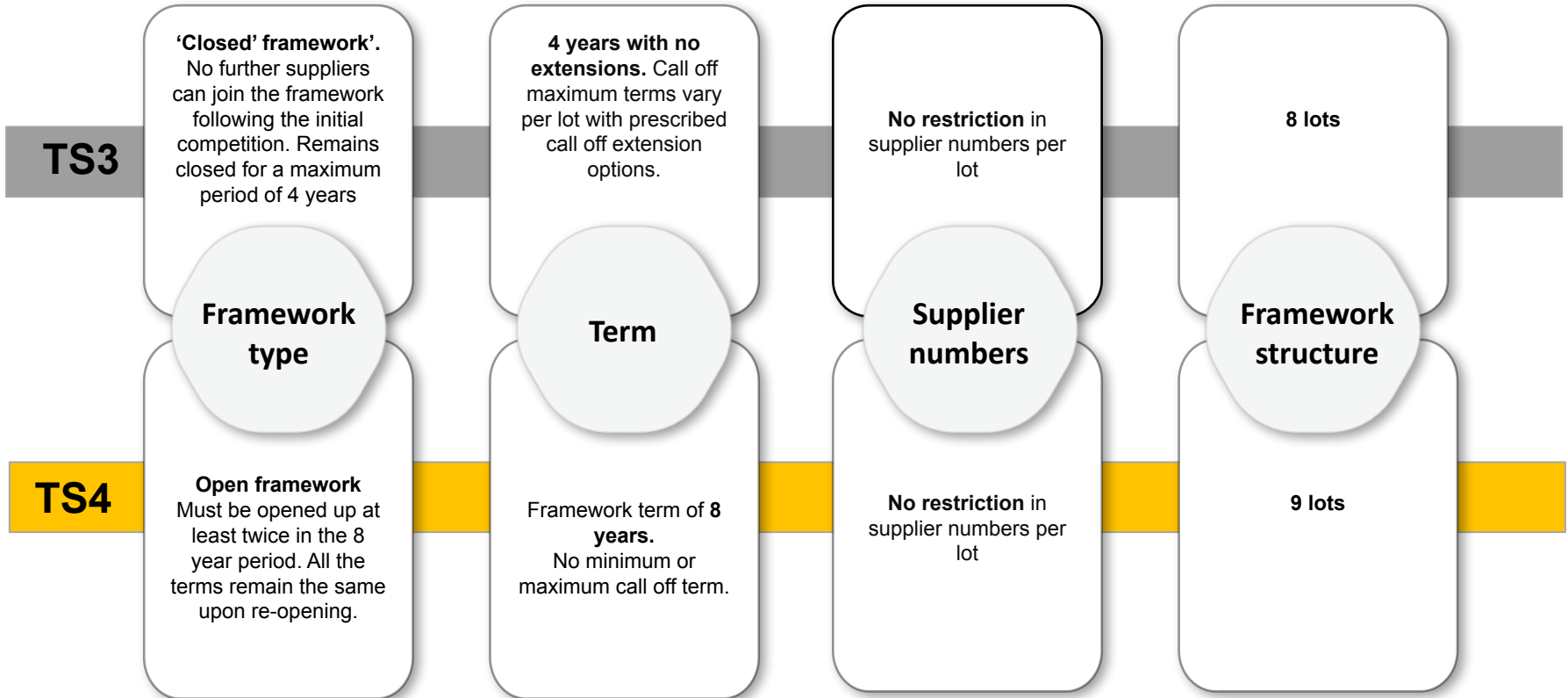


# Technology Services 4 Overview

Based on the feedback received from the market engagement, here's an overview of TS4 proposal

Area	Proposal
<b>PPA 2023</b>	Open framework <ul style="list-style-type: none"><li><input type="checkbox"/> 8 year term</li><li><input type="checkbox"/> Re-opened before end of Y3 and Y5</li><li><input type="checkbox"/> £16bn FTS</li></ul>
<b>Scope</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Future proofing the agreement by adding AI, Automation etc as an ancillary service to avoid confusion / overlap</li><li><input type="checkbox"/> Improving clarity of offering</li></ul>
<b>Framework structure</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Operational lots reduced from 4 to 3 to remove duplication and ensure ease of use</li><li><input type="checkbox"/> Lot 5 SIAM will be absorbed into Lot 2 Transition</li><li><input type="checkbox"/> Lower value and complexity lots introduced to allow speed to market and remove barriers to entry for SMEs</li></ul>
<b>Call-off mechanisms</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> No minimum or maximum term for call offs and flexibility to choose appropriate extension</li><li><input type="checkbox"/> Incorporation of competitive flexible procedure into further competition allowing POC, POV, discovery, negotiation, presentations etc to be used as part of a call off mechanism</li></ul>
<b>Rate card</b>	Job family level rate card
<b>Terms and conditions</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Introduction of a short order form and modular schedules</li><li><input type="checkbox"/> Aligning call off terms to remove complexity</li><li><input type="checkbox"/> Consideration given to flexibility in selecting appropriate terms</li></ul>

# Technology Services 4 Structure



TS3

**'Closed' framework**.  
No further suppliers can join the framework following the initial competition. Remains closed for a maximum period of 4 years

**Framework type**

**4 years with no extensions**. Call off maximum terms vary per lot with prescribed call off extension options.

**Term**

**No restriction** in supplier numbers per lot

**Supplier numbers**

**8 lots**

**Framework structure**

TS4

**Open framework**  
Must be opened up at least twice in the 8 year period. All the terms remain the same upon re-opening.

Framework term of **8 years**.  
No minimum or maximum call off term.

**No restriction** in supplier numbers per lot

**9 lots**

# Technology Services 4 Call Off Mechanisms

**TS3**

Further competition available on all lots. Standard approach across all frameworks.

**Further competition**

Previously described as direct award. (change in terminology). Available on all lots apart from Major Transformation Lot.

**Award without competition**

Expression of Interest where suppliers downselect themselves.

**Supplier downselection**

Available on all lots apart from Major Transformation lot.

**Cross lot competition**

**TS4**

Further competition aligned to competitive flexible procedure to include ie negotiation, discovery, POC, POV, dialogue, presentation etc as detailed in the call off terms.

Same as above.

New EOI process and multi step further competition process. Further detail is TBC

Available on all lots apart from Major Transformation lot and low value/low complexity lots. Further detail is TBC



# Lotting Structure Considerations

UPDATED SLIDE

	Lot 1 Technology Strategy and Service Design	Lot 2 Transition and SIAM	Lot 3 End User Services	Lot 3a (lower value and complexity)	Lot 4 Infrastructure Management Services	Lot 4a (lower value and complexity)	Lot 5 Application and Data Management Services	Lot 5a (lower value and complexity)	Lot 6 Major Service Transformation Programmes
No of suppliers	Not Restricted								
Call off mechanism	further competition (inc competitive flexible) + award without competition + cross lot								Further Competition Only
Max total contract value	No max	No max	No max	£3m	No max	£3m	No max	£3m	No max
Minimum total contract value	No max	No min	£3m	No min	£3m	No min	£3m	No min	No min
Max call off term	No minimum or maximum								
Evaluation approach	Silver FVRA	Gold FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA
	High quality threshold	High quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold + CE+



# TS4 Scope and Specification

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# Lot 1 Technology Strategy and Service Design

Suppliers will provide a range of services either as consultancy services or professional services.

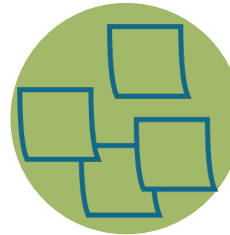
## Technology strategy

Capability analysis, enterprise architecture, technology gap assessment, business models, architectures, road-mapping, IT financial management strategy, security and cyber strategy design, AI and automation deployment planning and design.



## Service Design

Operational service design, demand management planning, risk analysis and management planning, security design, supply chain analysis and design, application strategy and design, end user services and digital service design.



## Other Services

Independent client side, validation, value realisation and cost optimisation, audit of the present customer estate, transformation and transition, post transition/transformation review, legacy service decommissioning and disposal.



## Exclusions and limits

The following are excluded from the scope of Lot 1: resource augmentation, management consultancy, live services management or support (this forms part of lot 3, 3A, 4, 4A, 5 and 5A), project or programme management services.

No minimum or maximum call off term is applied to this lot.

**No minimum or maximum total contract value is applied to this lot.**

[Spend controls guidance](#)

## Lot 2 Transition and SIAM

### Transition

Risk analysis and management, audit and due diligence, implementing and managing the transition process, coordination of resources, potentially across multi supplier environment, post transition review, legacy service decommissioning, application implementation and re-platforming, end user services and digital service transition, post-transition service and security management, SIAM.

### SIAM

### Project and programme management



Suppliers will provide a range of Services to deliver technology service transition and SIAM to Buyer either as an end to end managed service, stand-alone services or professional services.

### Exclusions and limits

The following are excluded from the scope of Lot 2: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a transition and SIAM service provision (ancillary services/Goods): live services management or support, software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**No minimum or maximum total contract value is applied to this lot.**

## Lot 3 End User Services

### End User Support

Product support capabilities, incident management and support services, reporting and proactive results analysis, end user training coordination, change and event management, knowledge transfer.

### End User Computing and Device Management

Support for the full lifecycle management of assets, device deployment, maintenance, change management and disposal, hardware and device leasing services, knowledge transfer.

### Transition, Project and Programme Management

Identification of transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.



Suppliers will provide a range of Services to deliver end user support, end user computing and device management, and/or technology service transition to Buyer, either as an end to end managed service, stand-alone services or professional services.

## Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Minimum total contract value of £3m is applied to this lot.**

## Lot 3A End User Services (lower complexity and value)

### Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Maximum total contract value of £3m is applied to this lot.**

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

## Lot 4 Infrastructure Management

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

### Operations and Service Management

Delivery models alignment, infrastructure management ie data centres, tech bars, cloud platforms, system operations, integration, support, administration, performance monitoring, knowledge transfer.

### Security management

Network security, identity and access management, device security, SOC, knowledge transfer

### Hardware and software asset management

Hardware and software acquisition and disposal planning, hardware disposal, software licences consolidation, asset lifecycle management

### Transition, Project and Programme Management



## Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Minimum total contract value of £3m is applied to this lot.**

## Lot 4A Infrastructure Management (lower complexity and value)

### Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Maximum total contract value of £3m is applied to this lot.**

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.



## Lot 5 Application and Data Management

### Application Development, Management and Support

Processes and methodologies for custom or enterprise applications, development of new and existing applications, continuous and whole software lifecycle management, process workflows, management of third party suppliers, knowledge transfer.

### Data Warehouse, Database and Data Management

Data, database and middleware management and integration practices, architectural techniques and tools, database configuration, management and support, data extraction, translation, transfer, conversion, destruction and backup and recovery, knowledge transfer.

### Transition, Project and Programme Management

The identification of the transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.



Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

## Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Minimum total contract value of £3m is applied to this lot.**

## Lot 5A Application and Data Management (lower complexity and value)

### Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**Maximum total contract value of £3m is applied to this lot.**

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

# Lot 6 Major technology Services Transformation Programmes

Services as described in Lots  
1,2,3,4 and 5



Programme and project  
management



Risk and issues management



## Exclusions and limits

The following are excluded from the scope of Lot 6: resource augmentation (this includes accountability models/delivery approaches where Supplier staff would work as part of a blended team under the direction and control of the Buyer), telephony, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres.

The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

**No minimum or maximum contract value applied to this lot.**



# TS4 Pricing and Rate Card

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# Rate Card

UPDATED SLIDE

Job family level								Role level									
GDaD Job Family/Civil Service grade	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)	GDaD Job Family/Civil Service grade	GDaD Job Family/Civil Service	Administrative	Executive Officer	Higher Executive	Senior Executive	Grade 7	Grade 6	Senior Civil	
	Architecture																
Chief Digital and Data																G6	SCS
Data																	
IT Operations																	
Product and Delivery																	
Quality Assurance Testing																	
Software Development																	
User Centered Design																	
Security																	
Programme management																	
								Data Roles	Architecture roles	Network architect							
										Security architect							
										Solution architect							
										Technical architect							

All civil service grades can be matched to SFIA levels, ranging from AO to SCS. For informational purposes only, civil service grades can be mapped to SFIA levels as follows: AO - SFIA 1, EO - SFIA 2, HEO - SFIA 3, SEO - SFIA 4, G7 - SFIA 5, G6 - SFIA 6, SCS - SFIA 7.

# Taxonomy - Snapshot

UPDATED SLIDE

GDaD Job Family	Roles	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
Architecture	Business Architect	Trainee/Apprentice	Junior Business Architect		Associate Business Architect	Business architect	Lead Business Architect	
	Data architect	Trainee/Apprentice			Data Architect	Senior Data Architect	Chief Data Architect	
	Enterprise architect	Trainee/Apprentice		Enterprise architect	Senior enterprise architect	Lead enterprise architect	Principal enterprise architect	
	Network architect	Trainee/Apprentice		Associate network architect	Network architect	Lead network architect		
	Security architect	Trainee/Apprentice		Security architect	Senior security architect	Lead security architect	Principal security architect	
	Solution architect	Trainee/Apprentice	Associate solution architect	Solution architect	Senior solution architect	Lead solution architect	Principal solution architect	
	Technical architect	Trainee/Apprentice	Associate technical architect	Technical architect	Senior technical architect	Lead technical architect	Principal technical architect	
Data	Analytics Engineer	Trainee/Apprentice		Analytics engineer	Senior analytics engineer	Lead analytics engineer	Head of analytics engineering	
	Data analyst	Trainee/Apprentice		Associate analyst	Data analyst	Senior data analyst	Principal data analyst	
	Data engineer	Trainee/Apprentice		Data engineer	Senior data engineer	Lead data engineer	Head of data engineering	
	Data ethicist	Trainee/Apprentice				Data ethicist lead	Head of data ethics	
	Data governance manager	Trainee/Apprentice			Data governance manager	Lead data governance manager	Head of data governance	
	Data scientist	Trainee data scientist	Associate data scientist	Data scientist	Principal data scientist	Lead data scientist	Head of data science	
	Machine learning engineer	Trainee/Apprentice				Senior machine learning engineer	Lead machine learning engineer	
	Performance analyst	Trainee/Apprentice	Associate performance analyst	Performance analyst	Senior performance analyst	Lead performance analyst	Head of performance analysis	

# Evaluation Approach

## Pricing Submission

### What will be required

All Suppliers will be required to provide maximum day rates and award without competition discounts on a job family level.

All fields marked as mandatory will be required. If available, Suppliers will also be able to provide nearshore and offshore maximum day rates.

Maximum day rates and award without competition discounts will be mandatory and subject to evaluation. If provided, non mandatory day rates like nearshore and offshore maximum day rates will be subject to TS4 terms.



# Pricing Review Mechanism - Example

UPDATED SLIDE

GDaD Job Family	Administrative Officer (AO)	Executive Officer (EO)	Higher Executive Officer (HEO)	Senior Executive Officer (SEO)	Grade 7 (G7)	Grade 6 (G6)	Senior Civil Service (SCS)
Architecture							
Data		% weighting	% weighting	% weighting	% weighting	% weighting	
IT Operations		% weighting	% weighting	% weighting	% weighting	% weighting	
Product and Delivery		% weighting	% weighting	% weighting	% weighting	% weighting	
Quality Assurance Testing		% weighting	% weighting	% weighting	% weighting	% weighting	
Software Development		% weighting	% weighting	% weighting			
User Centered Design		% weighting	% weighting	% weighting	% weighting	% weighting	
Programme and Project Manager		% weighting	% weighting	% weighting	% weighting	% weighting	
Cyber Security		% weighting	% weighting		% weighting	% weighting	

	mandatory evaluated entries
	non mandatory / non evaluated entries
	leave blank

An ITT Price will be calculated for each Lot based on each Lot's Maximum Day Rates and Award Without Competition Discounts submissions



# Framework Re-opening and Pricing Review

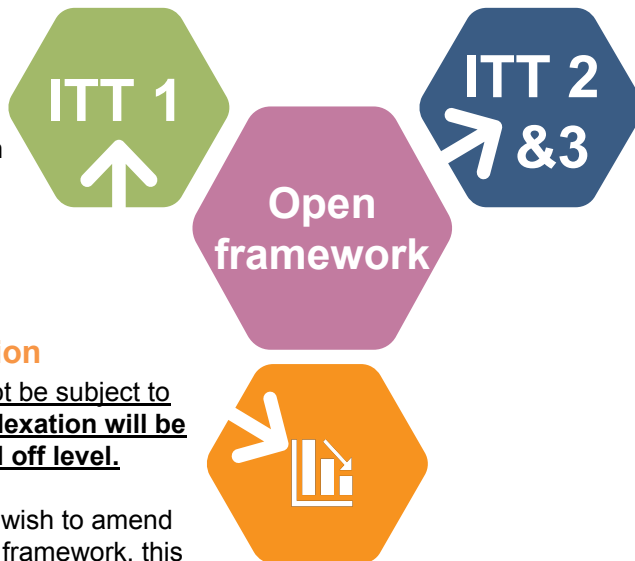
## ITT 1

All Bidders will be required to provide maximum day rates and award without competition discounts. Unless varied through a tender resubmission (or a new tender), the maximum day rates will remain valid for the full term of the framework (8 years).

## Pricing review/indexation

TS4 framework pricing will not be subject to a pricing review, however indexation will be available to Buyers at a call off level.

In cases where suppliers will wish to amend pricing at a re-opening of the framework, this will require a re-assessment of the tender relating to the earlier award through a tender resubmission (or a submission of a new tender).



## Framework re-opening


An existing supplier can be appointed to the new framework based on, at its choice, one of the following:

- the fact that the supplier has previously been awarded a framework in the scheme i.e. there is no requirement for the supplier to submit a new tender if it does not wish to update its offer. Where the supplier chooses this option, the contracting authority does not reassess the earlier tender and the supplier simply remains on the open framework;
- the re-assessment of a tender relating to an earlier award; or
- the assessment of a new tender relating to the new framework



# TS4 Certification and Standards

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# Definitions



## Certification

When requesting certification, CCS is asking the supplier to provide certificates showing that they have obtained a specific accreditation. Where appropriate, a list of alternative certification will be provided.

## Standards

When requesting compliance with specific standards, CCS is asking that the supplier be compliant with the requirements of a particular accreditation. The supplier does not need to have obtained that certification formally. CCS will reserve the right to audit compliance on an annual basis.

## Regulations

Regulations refer to the government policies and laws that must be followed by suppliers. Regulations can vary from strategies that should be implemented, to legal requirements listed in Procurement Policy Notes (PPNs).

# Changes from Technology Services 3

## Certifications

### Removed:

ISO 22313:2020

ISO 22301:2019

ISO/IEC 27031:2011

## Standards

### Removed:

ITIL

BS8477:2014

ISO 26300

Framework Contract for ICT Technical Support (FITS)

### Added:

[ISO/IEC 42001](#)

[ISO/IEC 27002](#)

[Green Public Procurement Criteria](#)

[Government Buying Standards](#)

Buyers will be able to request additional certification/ standards compliance at call off

# Certification for main lots 1,2,3,4,5,6\*

UPDATED SLIDE

Standard	Description	Lot	When to be provided by	Alternatives & Examples
<b>ISO 14001 2015 - "Environmental Management System"</b>	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	1,2,3,4,5,6	<p>Prior to framework award</p> <p><b>Buyers will be able to request additional certification/standards compliance at call off</b></p>	BS 8555:2016 Environmental Management System ISO 14005 2019
<b>ISO/IEC 20000-1 2018</b>	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.	1,2,3,4,5,6		ITIL Maturity Model Assessment
<b>ISO/IEC 27001</b>	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.	1,2,3,4,5,6		Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- <a href="https://iasme.co.uk/">https://iasme.co.uk/</a>
<b>ISO 9001</b>	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.	1,2,3,4,5,6		Recognised Six Sigma Certification
<b>Cyber Essentials</b>	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	1,2,3,4,5		<p>If you have an alternative to demonstrating compliance you will need to demonstrate prior to the date of framework award:</p> <ul style="list-style-type: none"> <li>evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).</li> </ul> <p><a href="https://iasme.co.uk/cyber-essentials/find-a-certification-body/">https://iasme.co.uk/cyber-essentials/find-a-certification-body/</a></p>
<p><b>Cyber Essentials Plus</b></p> <p>*CCS reserves the right to change the certifications and standards as required</p>	Cyber Essentials Plus is the highest level of certification offered under the Cyber Essentials scheme. It is a more rigorous test of an organisation's cyber security systems where cyber security experts carry out vulnerability tests.	6 only		

# Certification for lower value and complexity lots 3a, 4a and 5a\*

Standard	Description	When to be provided by	Alternatives & Examples
<b>ISO 14001 2015 - “Environmental Management System”</b>	Provides a framework for organizations to design and implement an EMS, and continually improve their environmental performance.	<p>Prior to the award of the first call off which requires certification against one of the listed standards or within the first 12 months after framework award, whichever comes first</p> <p><b>Buyers will be able to request additional certification/standards compliance at call off</b></p>	BS 8555:2016 Environmental Management System ISO 14005 2019
<b>ISO/IEC 20000-1 2018</b>	ISO/IEC 20000 is the international ITSM (IT service management) standard. It enables IT departments to ensure that their ITSM processes are aligned with the business's needs and international best practices.		ITIL Maturity Model Assessment
<b>ISO/IEC 27001</b>	The ISO/IEC 27001 standard provides companies of any size and from all sectors of activity with guidance for establishing, implementing, maintaining and continually improving an information security management system.		Cyber Essentials or IASME Cyber Assurance can be used as alternatives for ISO 27001- <a href="https://iasme.co.uk/">https://iasme.co.uk/</a>
<b>ISO 9001</b>	Helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality.		Recognised Six Sigma Certification
<p><b>Cyber Essentials</b></p> <p>*CCS reserves the right to change the certifications and standards as required</p>	Will help you to protect your organisation, whatever its size, against a whole range of the most common cyber attacks.	Prior to framework award	<p>If you have an alternative to demonstrating compliance you will need to demonstrate to prior to the date of framework award:</p> <ul style="list-style-type: none"> <li>evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).</li> </ul>

# Standards\*

Standard	Description	Certification/Compliance/Regulation	Lot	Compliance required from	Alternatives & Examples
<b>TOGAF 10</b>	TOGAF (The Open Group Architecture Framework) is a widely used framework for enterprise architecture. It provides a comprehensive approach for designing, planning, implementing, and governing enterprise information technology architecture.	Compliance	1,6	<p>Prior to the award of the first call off which requires compliance with a particular standard</p> <p><b>Buyers will be able to request additional certification/standards compliance at call off</b></p>	ISO 15704 - Enterprise modelling and architecture, Gartner's Enterprise Architecture Method, the Zachman Framework
<b>ISO/IEC 13066-1:2011</b>	A standard that provides a basis for evaluating and designing interoperability between assistive technology (AT) and information technology (IT).	Compliance	All		TBC
<b>BS EN IEC 62368</b>	A safety standard for audio, video, information, and communication technology equipment.	Compliance	3, 4, 6		<a href="#">Electrical Equipment Safety Regulations.</a>
<b>ISO/IEC 42001</b>	ISO/IEC 42001 is an international standard that specifies requirements for establishing, implementing, maintaining, and continually improving an Artificial Intelligence Management System (AIMS) within organizations.	Compliance	All		<a href="#">NIST AI Risk Management Framework</a>
<b>ISO/IEC27002</b>	Information Security Controls- an international standard that provides guidance for organizations looking to establish, implement, and improve an Information Security Management System (ISMS) focused on cybersecurity. Essentially, this is 27001 with a focus on cyber security.	Compliance	All		IASME Cyber Assurance
<b>ISO 10007</b>	Provides guidance on the use of configuration management within an organization. It is applicable to the support of products and services from concept to disposal.	Compliance	All		ITIL 4 conformity

\*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

## Standards\* (continued)

Standard	Description	Compliance	Compliance required from
Project and Programme Management	<a href="#">Project and programme management - GOV.UK</a>	Compliance	Prior to the award of the first call off which requires compliance with a particular standard
Greening Government Strategy	- <a href="#">Greening government: ICT and digital services strategy 2020-2025 - GOV.UK</a> - <a href="#">Greening government: sustainable technology strategy 2020 - GOV.UK</a>	Compliance	
Energy Efficiency	- <a href="#">DEFRA: Sustainability in information and communication technology (ICT): a Defra guide</a> - <a href="#">Certification of Energy Efficiency for Data Centers: CEEDA - DC</a>	Compliance	
Environmental Policy and Sustainability Development Plan	<a href="https://www.gov.uk/government/sustainable-development">https://www.gov.uk/government/sustainable-development</a>	Compliance	
Green Public Procurement Criteria	<a href="https://green-business.ec.europa.eu/green-public-procurement/gpp-criteria-and-requirements_en">https://green-business.ec.europa.eu/green-public-procurement/gpp-criteria-and-requirements_en</a>	Compliance	
Sustainability	<a href="#">Make your technology sustainable</a>	Compliance	
Government Buying Standards	<a href="https://www.gov.uk/government/collections/sustainable-procurement-the-government-buying-standards-gbs">https://www.gov.uk/government/collections/sustainable-procurement-the-government-buying-standards-gbs</a>	Compliance	
Information Technology Standards	- <a href="#">Open standards principles</a> - <a href="#">Open standards for government</a> - <a href="#">The technology code of practice</a>	Compliance	Buyers will be able to request additional certification/standards compliance at call off
External Connectivity Standards	<a href="#">PCI DSS v4.0</a>	Compliance	
Information Security	<a href="#">Security policy framework: protecting government assets</a>	Compliance	
Supplier standard for digital and technology service providers	<a href="#">Supplier standard for digital and technology service providers</a>	Compliance	
Government Service Standard	<a href="https://www.gov.uk/service-manual/service-standard">https://www.gov.uk/service-manual/service-standard</a>	Compliance	
Contract Management Standards	<a href="https://assets.publishing.service.gov.uk/media/5d35940240f0b604d21a892a/Contract_Management_Professional_Standards_v2.pdf">https://assets.publishing.service.gov.uk/media/5d35940240f0b604d21a892a/Contract_Management_Professional_Standards_v2.pdf</a>	Compliance	

\*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required



## Regulations and Legislation\* (continued)

Standard	Description	Lot	Adherence to legislation/ regulations required by
Carbon Reduction Plan	Suppliers shall provide and maintain a Carbon Reduction Plan in accordance with <a href="#">Procurement Policy Note 06/21: Taking account of Carbon Reduction Plans in the procurement of major government contracts - GOV.UK</a>	1,2,3,4,5,6	ITT submission
Modern Slavery	The Supplier shall at all times be compliant with the provisions of the <a href="#">Modern Slavery Act 2015. Modern Slavery Act 2015 - Legislation.gov.uk</a> The Supplier shall annually complete the modern slavery assessment tool as directed by the Authority. <a href="#">Modern Slavery Assessment Tool - Supplier Registration Service</a>	All	ITT submission

\*The list is NOT exhaustive and CCS reserves the right to make necessary changes



## **TS4 Technical Ability Certificates (TACs)**

Please remember that the information provided in these slides are for information purposes only and any information contained within these slides will be superseded by the published bid pack.

## Outstanding Questions (1)

Outstanding Questions	Answers
<p>Will you be providing a definition of each Service Line?</p>	<p>No, as this will constrain the suppliers' ability to provide evidence against services. Service lines will be extracted from the specification for each lot.</p>
<p>If suppliers meet the minimum number of service lines but do not cover all of the services lines, does this mean that suppliers will not see call-offs for the service lines not covered?</p>	<p>No</p>
<p>Will we be able to use one TAC document for one contract for one customer to illustrate services lines across multiple Lots?</p>	<p>If the contracted service addresses service lines across multiple Lots then this TAC can be used for the relevant Lots. Example - if a supplier has provided a customer under a single contract with a transformation service covering Lots 1,3,4 and 5, then this TAC can be used submitted for each relevant Lot. Please ensure the relevant Service lines are selected and a TAC uploaded for each Lot you bid for. Each TAC submitted MUST be signed by the customer.</p>
<p>Similar to MCF4 where the 500 word limit was removed from the template (what had to be provided for GC14). Will this apply to TS4 &amp; DOS7 ?</p>	<p>TACs for TS4 and DOS 7 will not require a narrative in relation to the contract being evidenced.</p>
<p>For the timeframe element of the TACs, will this be work carried out / completed in the past x number of years, or contracts signed in the last x number of years? The latter approach has been taken on the MCF4 competition and made it challenging for many of the bidders</p>	<p>Work will be required to have been carried out under the contract that was signed as specified in the TAC ie within the last 3 years.</p>

This is a draft and therefore CCS reserves the right to change the TACs  
 Some of the information may be subject to change as and when new regulations are released

## Outstanding Questions (2)

Outstanding Questions	Answers
<p>As part of the "Liability statement" can you please include a statement saying that these are for internal CCS use only and will not be released publicly?</p>	<p>This has been added.</p>
<p>What level of communality/reuse have you planned for? We're applying for MCF4 and looking at both TS4 and DOS7 – that means we're asking our customer base for COPTAs/TACs in December '24, March '25 and now May '25 – not surprisingly customers have other things to do. Will you allow the reuse between the frameworks?</p>	<p>TACs can only be used where the service requirements align with those being asked for in TS4 and DOS 7.</p>
<p>Given TACs are new, can we really expect our customers to understand who has authority within their organisation to sign and how will this be validated? From a supplier perspective, if we get someone from the project willing to sign, that ought to be enough - It is not for us to determine the rules of the customer as to who they let sign these things</p>	<p>This is a change in terminology only, the process remains the same as if we were delivering this under COTPAS. Buyers will therefore be familiar with the process and the requirements.</p>
<p>How does the min value of the TACs work if you have only recently started a contract</p>	<p>The minimum value relates to the total value of the contract, which includes all planned work.</p>

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 Some of the information may be subject to change as and when new regulations are released

## Outstanding Questions (3)

Outstanding Questions	Answers
How can suppliers provide TACs for contracts that are exempt from transparency?	A contract reference number section has been added to the TAC. Buyers therefore will be able to confirm that work has been delivered without divulging any other information about the contract itself.
Could you let me know if there is any limitation on TACs being issued by UK registered entities. Are those signed by EU clients also acceptable?	TBC / CCS awaiting legal advice
From the below guidelines on TAC , can I check if the 3 year last experience is mandatory as that would not qualify SME startup to bid for the programmes and without a bid there is no experience to drive future business?	For TS4 the TAC must demonstrate service requirements in a contract that commenced in the 3 years prior to the publication of the tender notice for this competition (08/03/22)
Who should the previous reference come from (in) the public sector ? Will it be programme or business or procurement or main contractor?	Customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the tender notice. If you delivered services for a client who has since left the customer organisation you worked for, they cannot sign-off on the TAC. A TAC must be signed by an existing employee of the company for whom the work was undertaken.

## Outstanding Questions (4)

Outstanding Questions	Answers
<p>Will the TAC templates for each of TS4 and DOS 7 be released to Suppliers pre the bid launch date and so allowing Suppliers extra time to obtain sign off from Buyers?</p>	<p>No, the templates cannot be released prior to the ITT launch.</p>
<p>If the Supplier bidding for a place on either TS4 or DOS 7 was not Prime for a contract/service being provided, will a Supplier be permitted to use this contract example as a TAC?</p>	<p>Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.</p>
<p>Will Suppliers be permitted to split out a multi-year, multi-million pound contract into more than one TAC with each exceeding the minimum value threshold, but which will cover different areas of delivery/Service Lines?</p>	<p>If the contracted service addresses service lines across multiple Lots then this TAC can be used for the relevant Lots. Example - if a supplier has provided a customer under a single contract with a transformation service covering Lots 1,3,4 and 5, then this TAC can be used submitted for each relevant Lot. Please ensure the relevant Service lines are selected and a TAC uploaded for each Lot you bid for. Each TAC submitted MUST be signed by the customer.</p>
<p>Please confirm if a scanned e-signature is required for conformance or should the signature on the TAC be in typed format only.</p>	<p>Digital (e-signature) or physical signatures will be required. When choosing a digital signature document, CCS will require a digital copy of the original.</p>
<p>Can a contract which has been signed as an extension to an existing or previous contract be used as a TAC?</p>	<p>No. <u>Applicable to TS4 ONLY</u>. The TAC must demonstrate service requirements in a contract that commenced in the 3 years prior to the publication of the tender notice for this competition (08/03/22), this does not include contract renewals, continuations or extensions.</p>

## Outstanding Questions (5)

Outstanding Questions	Answers
<p>We are a fledgling business recently formed last year, which means we don't have demonstrable delivery experience in the last 3 years. However, my business partner has over 20 years government experience, working at a high level for various government organisations. Most recently the OneLogin project for GDS for example.</p> <p>We were hoping we could utilise this experience to fill in the TAC form?</p>	<p>Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.</p>

## 09/01/2025 Session- Outstanding Questions

Outstanding Questions	Answers
Can you confirm that for DOS7 a TAC is required for Lot 2 only and not for any of the other DOS7 lots?	We can confirm a TAC will only be asked for Lot 2.
If a supplier has merged with another company in the last 3 years, can we use contracts from both entities, even though the name may be different?	TBC- awaiting legal advice.
In DOS, Buyers also request for a previous reference of delivery ? Will TAC remove the requirement in DOS & the DOS tender to ask for individual reference?	At call off, a Buyer will have the opportunity to ask for any additional information they require for their procurement.
Is there a min company turnover threshold for TS4 and DOS7?	There is no minimum company turnover for DOS 7 or TS4.
Are companies that established in late 2022 excluded from the competition given the TAC dates?	No they will not be excluded, as bidders will be asked to submit evidence of a contract that has been delivered in the 3 years prior to the publication of the contract notice for this competition, or an ongoing contract they are currently delivering that has been ongoing for a minimum of 6 months
Regarding DOS 7 TACs, Can you clarify what is meant by “phases” and can you provide the list of service lines?	‘Phases’ relates to the agile phases - discovery, alpha, beta, live and retirement. Refer to <a href="https://www.gov.uk/service-manual/agile-delivery">https://www.gov.uk/service-manual/agile-delivery</a> . Service lines are included on slide 65 - Information and cyber security, performance analysis and data, service delivery, software development, support and operations, testing and auditing, user experience and design and user research. The DOS 7 specification will define what falls under each service line and is not expected to change from the current DOS 6 definitions at <a href="https://www.gov.uk/guidance/digital-outcomes-team-capabilities">https://www.gov.uk/guidance/digital-outcomes-team-capabilities</a> .



# Technical Ability Certificates\*

UPDATED SLIDE

Suppliers won't be restricted to providing services included in TACs

Lot	Service lines	Minimum number of service lines	Minimum Contract Value	Number of TACs permitted	Work conducted within the last 'X' Years	Cumulative value applied?
Lot 1	Technology Strategy and Service design	2/7	£50k	2	3	No, if more than one TAC is provided, all TACs need to evidence the minimum contract value required per lot
Lot 2	Technology Service Transition and SIAM	4/6	£100k	3	3	
Lot 3	End User Services	4/6	£3m	3	3	
Lot 3a	End User Services (lower value and complexity)	<b>3/6</b>	£50k	3	5	
Lot 4	Infrastructure Management	6/8	£3m	4	3	
Lot 4a	Infrastructure Management (lower value and complexity)	<b>4/8</b>	£50k	4	5	
Lot 5	Application and Data Management	4/6	£3m	3	3	
Lot 5a	Application and Data Management (lower value and complexity)	<b>3/6</b>	£50k	3	5	
Lot 6	Major Technology Services Transformation Programmes	n/a	n/a	n/a	n/a	

\*This is a draft and therefore CCS reserves the right to change the TACs

# Technical Ability Certificates\* Lot 1

	<b>Technology Strategy and Service design</b>
1	Enterprise architecture design using the open group architecture framework (TOGAF) or similar
2	Identification of the technology architecture to deliver the technology strategy
3	Development of technology roadmaps to coordinate the delivery of the technology strategy and service exit for either transformation and/or transition
4	Development of an IT financial management including validation
5	Security and cyber strategy design using secure by design principles
6	Operational service design
7	End user services design and digital service design

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## Technical Ability Certificates\* Lot 2

	<b>Technology Service Transition and SIAM</b>
1	Risk analysis, risk management and/or audit and due diligence activities on Customer estate
2	Project and programme management
3	Implementation (or replatforming) and managing service transition process
4	Legacy service project or programme for upgrading, replacing and decommissioning and disposal
5	Post-transition service and security management
6	Knowledge transfer throughout the contract lifecycle

## Technical Ability Certificates\* Lot 3 and 3a

	End User Services
1	Product support services delivery including hardware and software
2	Incident management and support services including issue, problem and major incident management
3	Change and event management including asset change management
4	Knowledge transfer throughout the contract lifecycle
5	Asset life cycle management services including device deployment, maintenance and disposal
6	Asset security management including monitoring, identifying issues and protecting the Buyers from security risks

## Technical Ability Certificates\* Lot 4 and 4a

	Infrastructure Management
1	Operations and service management delivery
2	Technology infrastructure service delivery
3	Delivery of configuration management
4	Network security services delivery
5	Device security services
6	Management of on-premise local area network (LAN) infrastructure and its assets
7	Software asset cost optimisation delivery
8	Audit and due diligence services for infrastructure

## Technical Ability Certificates\* Lot 5 and 5a

	<b>Application and Data Management</b>
1	Application management services (including cloud platforms)
2	Development of new and existing applications as part of a complete application management service
3	Software lifecycle management using DevOps and/or Agile methodologies
4	Delivery of application testing and quality assurance
5	Transition of data, database and middleware management and integration showing use of architectural techniques and tools
6	Managing the transition process across a multi-Supplier environment

# TAC approach\*

UPDATED SLIDE

<b>Enterprise Architecture:</b> Design using the open group architecture framework (TOGAF) or similar	<input checked="" type="checkbox"/>
<b>Technology Architecture:</b> Identification of the technology architecture to deliver the technology strategy.	<input checked="" type="checkbox"/>
<b>Development of technology roadmaps</b> Development of technology roadmaps to coordinate the Delivery of the technology strategy and service exit for either transformation and transition.	<input checked="" type="checkbox"/>
<b>IT Financial Management:</b> Development of IT financial management including validation.	<input checked="" type="checkbox"/>
<b>Security and Cyber Strategy:</b> Security and cyber strategy design using secure by design principles.	<input checked="" type="checkbox"/>
<b>Operational Service Design:</b> Provided operational service design.	<input checked="" type="checkbox"/>
<b>End User Services Design:</b> End user services design and digital service design.	<input checked="" type="checkbox"/>

Customer signature required for listed Services on each lot

Tick box only

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Section B - To be completed by the customer	
Technical Ability Certificate - Customer contact details	
Customer contact name:	[name of customer contact]
Contract name or reference:	[contract name OR reference]
Customer address:	[customer address]
Customer direct line:	[customer telephone number]
Customer email:	[customer email]
Customer confirmation:	
We hereby certify that, to the best of our knowledge and belief, the supplier has satisfactorily supplied the services and delivered the deliverables and the outcomes described above at Section A in accordance with the contract.	Authorised signature (either double-click on signature box below to digitally sign or copy & paste in an image file of your signature):

# TAC approach\*

UPDATED SLIDE

## Liability for customer certifying Technical Ability Certificate\*\*:

In signing this Technical Ability Certificate, I confirm that I have the necessary authority to do so on behalf of the organisation for which the works and services were provided. The Technical Ability Certificates are for internal CCS use only and will not be released publicly.

Whilst the information in this certificate has been provided in good faith in the belief that it is truthful and accurate, the customer does not assume any responsibility or any liability nor make any guarantee, representation or warranty as to the contents of this certificate. The customer shall not be liable for and hereby excludes liability for any loss, damage (including any special, exemplary, indirect, incidental, consequential damages, costs or associated legal fees) that may be suffered as a result of use of the certificate and its content, to the fullest extent permitted by law.

Nothing in this certificate shall affect, or constitute a waiver of, the customer's rights or remedies in relation to the contract.

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\*\* Some of the information may be subject to change as and when new regulations are released



# TAC - additional information example lot 1\*

UPDATED SLIDE

## Instructions\*\*

- We require you to demonstrate that you have delivered the services within the scope of this requirement. For the assessment of your technical ability the relevant services are listed within section A of this Technical Ability Certificate (TAC).
- You are required to demonstrate Two (2) of the requirements in Section A, you can submit a maximum of Two (2) Attachment 2b - Technical Ability Certificates if necessary.

You are required to complete section A.

- **The customer** must verify that the information you have provided in section A is true and accurate by completing and signing section B.
- The form of the TAC is set out below.
- You must submit the completed certificates for Lot 1 by uploading to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope).
- Please note that we reserve the right to contact the customer listed in the certificate to verify the information provided. You must notify the customer that they may be contacted by us.

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\*\* Some of the information may be subject to change as and when new regulations are released

# TAC - additional information example lot 1\*

UPDATED SLIDE

## Mandatory requirements\*\*

- The TAC must demonstrate service requirements in a contract that commenced in the 3 years prior to the publication of the tender notice for this competition (08/03/21), this does not include contract renewals, continuations or extensions.
- If the contract is currently being delivered it must have been ongoing for a minimum of six months.
- If the contract is ongoing you must be delivering the services. You cannot use a contract where you have not yet started to deliver the services.
- Projects only need to have been completed within the time limit stated above.
- Contracts must have been successful in implementation and mobilisation and have become operational.
- Contracts must have clearly demonstrated services for which the supplier is in sole control of all underlying infrastructure and technologies (with the exception of some third-party subscription services made available to the customer and directly related to the Services listed in section A).
- Contracts must demonstrate a minimum of Two (2) of the services listed in section A.
- You can submit up to Two (2) TACs to demonstrate Two (2) of the services listed in Section A.
- Each TAC you submit must evidence a contract with a minimum value of £50,000 (ex VAT).
- The contract can be from the public, private, or Third Sector (e.g. charity).
- Examples of call-off contracts awarded under framework contracts will be considered valid, but framework contracts themselves will not be valid.
- No attachments other than the certificates are permitted. Any additional documents submitted will be disregarded.

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# TAC - additional information example lot 1\*

UPDATED SLIDE

## Mandatory requirements (continued)\*\*

- Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.
- Customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the tender notice.
- If you delivered services for a client who has since left the customer organisation you worked for, they cannot sign-off on the TAC. A TAC must be signed by an existing employee of the company for whom the work was undertaken.
- Although physical customer signatures on the TACs would be preferable, we recognise that this might be problematic for some customers. Therefore, if a customer is unable to print a completed Certificate, a digital signature is an acceptable alternative.
- If you are bidding on multiple lots, it is permissible to re-use the same customer contract example on TACs for each lot, provided that it covers each lot's requirements. However, a separate TAC must be submitted for each lot for which you are bidding, using the relevant TAC template, which must be signed-off separately by the customer.
- You will need to replicate the Attachment 2b template for Lot 1 where you are submitting multiple TACs.
- You must not submit more than the maximum number of Two (2) TACs.
- You must upload a zip folder containing both of your TACs to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope)

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# TAC - additional information example lot 1\*

UPDATED SLIDE

## Technical Ability will be marked PASS/FAIL\*\*

Your tender will not satisfy the conditions of participation and will be disregarded if:

- your TAC does not meet all the mandatory requirements set out above.
- you do not tick the relevant boxes to confirm that you have provided the services as detailed within section A.
- you have not completed all of the information requested in the technical ability certificate.
- your customer has not provided the required certification information in section B.
- if we contact the customer to verify the information provided and they cannot or will not verify the information. It is vital that you select a customer that is prepared to verify the information you have provided and be contactable in the event that clarification is required.
- if you fail to submit a Technical Ability Certificate.
- if you fail to demonstrate Two (2) of the Services listed in Section A

If we determine that your tender will be disregarded we will notify you and tell you the reasons for this.


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\*\* Some of the information may be subject to change as and when new regulations are released

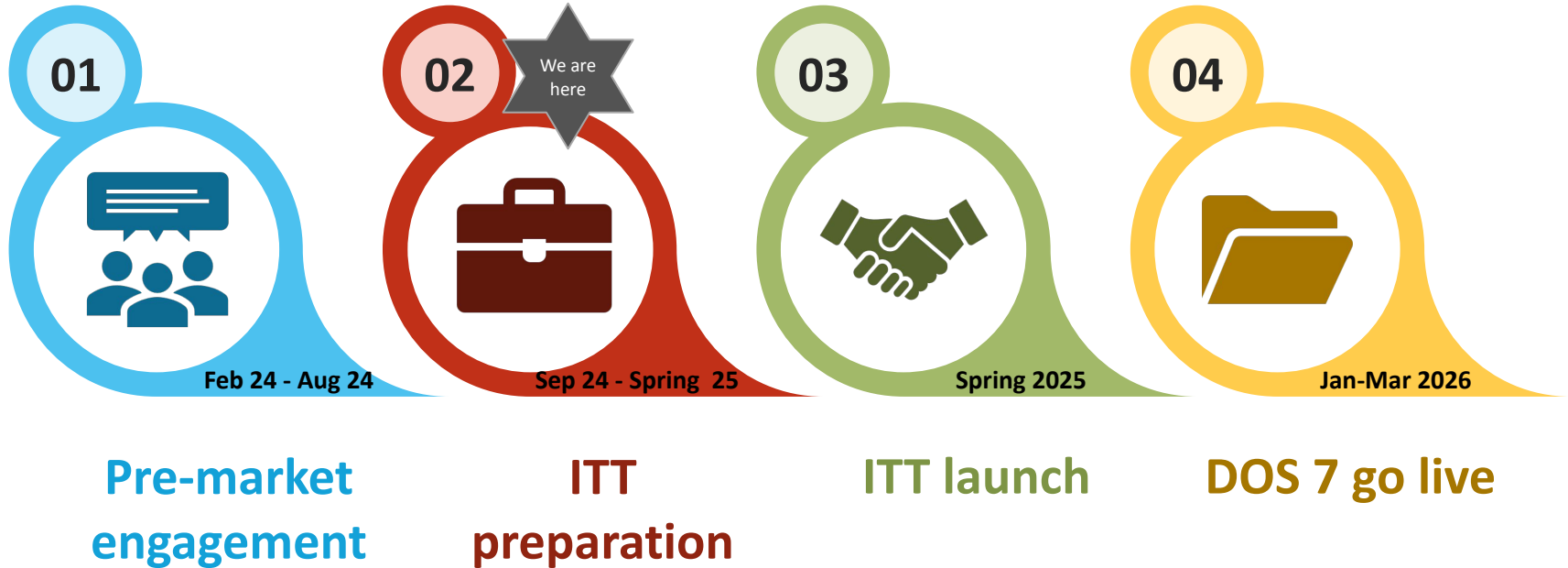


# Digital Outcomes and Specialists 7 overview

Please remember that the information provided in these slides is for information purposes only and any information contained within these slides will be superseded by the published bid pack.



# Digital Outcomes and Specialists 7 timeline overview



Timelines are subject to change. Please keep reviewing the CCS DOS7 webpage for latest updates.

DOS 6	<p><b>'Closed' framework</b>. No further suppliers can join the framework following the initial competition. Remains closed for the duration of the agreement.</p> <p><b>Framework Type</b></p>	<p>Framework term of <b>2 years with 1 year extension</b>. Call-off maximum term 2 years with up to 50% extension.</p> <p><b>Term</b></p>	<p><b>No restriction</b> in supplier numbers per lot. DOS 6 allows for further competition only (to support buyers' efficient journey)</p> <p><b>Suppliers</b></p>	<p><b>3 lots</b></p> <p><b>Framework Structure</b></p>
DSP	<p><b>'Closed' framework</b>. No further suppliers can join the framework following the initial competition. Remains closed for the duration of the agreement.</p>	<p>Framework term of <b>2 years with 1+1 year extension</b>. Lot 1 call-off maximum initial term 4 years with up to 25% extension. Lot 2 call-off maximum initial term 2 years with up to 25% extension</p>	<p><b>50 suppliers on each lot</b>. Lot 1 further competition only. Lot 2 further competition and direct award using the capability assessment tool.</p>	<p><b>2 lots</b></p>
DOS 7	<p><b>'Open' framework</b>. Must be opened at least once in the 4 year period. All the terms remain the same upon re-opening. Subject to secondary legislation.</p>	<p><b>4 year open framework</b>, to be opened at least once before year 3. Maximum call-off term of 2 years for Lot 3 (Specialists). 3 years for Lot 1 and Lot 4. 6 years for lot 2.</p>	<p><b>No restriction</b> on supplier numbers to be awarded a place per lot. Further competitions subject to a fair, transparent downselect mechanism (to support buyers' efficient journey)</p>	<p><b>4 lots</b></p>



# Proposed Lot structure



**4 year  
Open  
Framework  
(re-open  
end Yr2)**

**Validated  
with the  
market and  
CDDO**

Maximum term allows buyer to define the initial contract period and any optional extension to suit their requirements

		DOS 7			
Lot		1	2	3	4
		Digital Outcomes	Digital Capability and Delivery Partner	Digital Specialists	User Research Studios and Participants
Maximum Term (Years)		3	6	2	3
		Further Competition Only (with rapid award)			

## Lot 1 Digital Outcomes

- research, design and build new (or rebuild existing) online digital services that have a transactional or information user interface
- suitable for delivery of discovery, or alpha, or beta phases of agile development into live
- disaggregate to help select the best supplier for the use case

## Lot 2 Digital Capability and Delivery Partner

- gateway for organisations that do not have capacity to deliver multiple pieces of work, where the overhead of running multiple procurements doesn't make economic sense
- suitable for building capability while getting in-house resource

## Lot 3 Digital Specialists

- suitable for bringing in a specialist to deliver a specific outcome(s) on a service, programme and/or project, or to support urgent needs

## Lot 4 User Research Studios and Participants

- hire a physical or virtual space to conduct user research, and find individuals with the required characteristics to test a digital service



# Evaluation approach

## Pricing Submission

01

### What will be required

All Suppliers will be required to provide maximum day rates. Suppliers will also be able to provide nearshore and offshore maximum day rates for Lot 2.



02

### What will be evaluated

Abnormally low bids & alliance to market trends will be scrutinised




## DOS 7 Pricing Matrix

- Aligned to new Government Digital and Data Profession Capability Framework (replacing DDaT).
- No max day rate cap to be applied to any of the roles.
- Lot 1 and Lot 3 - bidders will be expected to indicate which roles they are able to provide through the digital platform (minimum of 1).
- Lot 2 - bidders must be able to provide all roles.
- Lot 2 - offshore rates will be captured at framework level, these will not be evaluated.



# DOS 7 certification and standards

Please remember that the information provided in these slides is for information purposes only and any information contained within these slides will be superseded by the published bid pack.



## Certification for Lot 2 only

Standard	Description	Lot	When to be provided by	Alternatives Examples
<p><b>Cyber Essentials Plus</b></p>	<p>Cyber Essentials Plus is the highest level of certification offered under the Cyber Essentials scheme. It is a more rigorous test of an organisation's cyber security systems where cyber security experts carry out vulnerability tests.</p>	<p>Lot 2 only</p>	<p>Prior to framework award</p> <p><b>Buyers will be able to request additional certification/standards compliance at call off</b></p>	<p>If you have an alternative to demonstrating compliance you will need to demonstrate prior to the date of framework award:</p> <ul style="list-style-type: none"> <li>• evidence, confirming compliance to the Cyber Essentials [Plus] requirements have been met which must be verified by a technically competent and independent third party (which must be IASME registered Certification Body).</li> </ul>

**Buyers will be able to request additional certification/standards compliance at call off**

# Standards\*

Standard	Description	Compliance	Lots
Technology Code of Practice	<a href="https://www.gov.uk/guidance/the-technology-code-of-practice">https://www.gov.uk/guidance/the-technology-code-of-practice</a>	Compliance	All
Service Manual	<a href="https://www.gov.uk/service-manual">https://www.gov.uk/service-manual</a>	Compliance	All
Service Standard	<a href="https://www.gov.uk/service-manual/service-standard">https://www.gov.uk/service-manual/service-standard</a>	Compliance	All
Government service design principles	<a href="https://www.gov.uk/guidance/government-design-principles">https://www.gov.uk/guidance/government-design-principles</a>	Compliance	All
CDDO digital and data function's strategic commitments	<a href="https://www.gov.uk/government/publications/digital-and-technology-spend-control-version-6/digital-and-data-functions-strategic-commitments">https://www.gov.uk/government/publications/digital-and-technology-spend-control-version-6/digital-and-data-functions-strategic-commitments</a>	Compliance	All
Government transparency principles	<a href="https://www.gov.uk/government/publications/procurement-policy-note-0117-update-to-transparency-principles">https://www.gov.uk/government/publications/procurement-policy-note-0117-update-to-transparency-principles</a>	Compliance	All
Government security classifications	<a href="https://www.gov.uk/government/publications/government-security-classifications">https://www.gov.uk/government/publications/government-security-classifications</a>	Compliance	All
Government guidance on data protection	<a href="https://www.gov.uk/data-protection-your-business">https://www.gov.uk/data-protection-your-business</a>	Compliance	All
Government Data Ethics principles	<a href="https://www.gov.uk/government/publications/data-ethics-framework">https://www.gov.uk/government/publications/data-ethics-framework</a> <a href="https://www.gov.uk/guidance/understanding-artificial-intelligence-ethics-and-safety">https://www.gov.uk/guidance/understanding-artificial-intelligence-ethics-and-safety</a>	Compliance	All
Supplier Code of Conduct	<a href="https://www.gov.uk/government/publications/supplier-code-of-conduct">https://www.gov.uk/government/publications/supplier-code-of-conduct</a>	Compliance	All
Government Open Standards principles	<a href="https://www.gov.uk/government/publications/open-standards-principles/open-standards-principles">https://www.gov.uk/government/publications/open-standards-principles/open-standards-principles</a> <a href="https://www.gov.uk/government/collections/open-standards-for-government-data-and-technology">https://www.gov.uk/government/collections/open-standards-for-government-data-and-technology</a>	Compliance	Lots 1, 2 and 3
Accessibility regulations	<a href="https://www.gov.uk/guidance/accessibility-requirements-for-public-sector-websites-and-apps">https://www.gov.uk/guidance/accessibility-requirements-for-public-sector-websites-and-apps</a>	Compliance	Lots 1, 2 and 3
Preventing technical debt and legacy commitment	<a href="https://www.gov.uk/guidance/prevent-technical-debt-and-legacy">https://www.gov.uk/guidance/prevent-technical-debt-and-legacy</a>	Compliance	Lots 1, 2 and 3
Government Cyber Security Standard	<a href="https://www.gov.uk/guidance/follow-the-government-cyber-security-standard">https://www.gov.uk/guidance/follow-the-government-cyber-security-standard</a>	Compliance	Lots 1, 2 and 3
Recruiter Accreditation Scheme (RAS)	<a href="https://ras.mrs.org.uk">https://ras.mrs.org.uk</a>	If requested	Lot 4 Participants
Market Research Society Code of Conduct	<a href="https://www.mrs.org.uk/standards/code-of-conduct">https://www.mrs.org.uk/standards/code-of-conduct</a>	If requested	Lot 4 Participants

Suppliers are expected to comply with all Standards, together with any specified by the buyer as part of their call-off competition.

\*The list is NOT exhaustive and CCS reserves the right to change the certifications and standards as required

## Regulations and legislation\*

Standard	Description	Lot	Adherence to legislation/ regulations required by
<b>Carbon Reduction Plan</b>	Suppliers shall provide and maintain a Carbon Reduction Plan in accordance with <a href="#">Procurement Policy Note 06/21: Taking account of Carbon Reduction Plans in the procurement of major government contracts - GOV.UK</a>	2	ITT submission
<b>Social Value</b>	Suppliers shall support customers in the delivery of social value	All Lots	ITT submission
<b>Modern Slavery</b>	Tackling Modern Slavery in Government Supply Chains	All Lots	ITT submission
<b>Prompt Payment</b>	Compliance to the thresholds set for prompt payment of suppliers	All Lots	ITT submission
<b>Data Protection Legislation</b>	Updates to GDPR & Data protection Act	All Lots	ITT submission

\*The list is NOT exhaustive and CCS reserves the right to make necessary changes



# **DOS 7 Technical Ability Certificates (TACs)**

Please remember that the information provided in these slides are for information purposes only and any information contained within these slides will be superseded by the published bid pack.

## Technical Ability Certificates\*

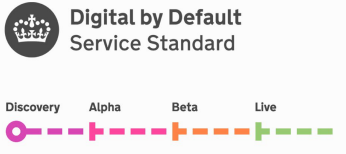
Lot	Service lines	Minimum No. Of Phases	Minimum number of service capabilities	Minimum Contract Value	Number of TACs permitted	Work conducted within the last 'X' Years
Lot 1	Not required					
Lot 2	Digital Capability and Delivery Partner	2	4	£3m across 2 TACs, £1m minimum.	2	3 years
Lot 3	Not required					
Lot 4	Not required					

Suppliers have to demonstrate a minimum of 2 Phases and 4 Service capabilities across a maximum of 2 TACs



# TAC approach\*

UPDATED SLIDE



Information and cyber security	<input checked="" type="checkbox"/>
Performance analysis and data	<input checked="" type="checkbox"/>
Service delivery	<input checked="" type="checkbox"/>
Software development	<input checked="" type="checkbox"/>
Support and operations	<input checked="" type="checkbox"/>
Testing and auditing	<input checked="" type="checkbox"/>
User experience and design	<input checked="" type="checkbox"/>
User research	<input checked="" type="checkbox"/>

**Customer signature required for listed Services on Lot 2 only**

**Tick box only**

\*This is a draft and therefore CCS reserves the right to change the TACs

## Section B - To be completed by the customer

### Technical Ability Certificate - Customer contact details

Customer contact name:	<input type="text" value="[name of customer contact]"/>
Contract name or reference:	<input type="text"/>
Customer address:	<input type="text" value="[customer address]"/>
Customer direct line:	<input type="text" value="[customer telephone number]"/>
Customer email:	<input type="text" value="[customer email]"/>
Customer confirmation:	<p>We hereby certify that, to the best of our knowledge and belief, the supplier has satisfactorily supplied the services and delivered the deliverables and the outcomes described above at Section A in accordance with the contract.</p> <p>Authorised signature (either double-click on signature box below to digitally sign or copy &amp; paste in an image file of your signature):</p>

## TAC approach\*

### Liability for customer certifying Technical Ability Certificate\*\*:

In signing this Technical Ability Certificate, I confirm that I have the necessary authority to do so on behalf of the organisation for which the works and services were provided. The Technical Ability Certificates are for internal CCS use only and will not be released publicly.

Whilst the information in this certificate has been provided in good faith in the belief that it is truthful and accurate, the customer does not assume any responsibility or any liability nor make any guarantee, representation or warranty as to the contents of this certificate. The customer shall not be liable for and hereby excludes liability for any loss, damage (including any special, exemplary, indirect, incidental, consequential damages, costs or associated legal fees) that may be suffered as a result of use of the certificate and its content, to the fullest extent permitted by law.

Nothing in this certificate shall affect, or constitute a waiver of, the customer's rights or remedies in relation to the contract.

\*This is a draft and therefore CCS reserves the right to change the TACs

\*\* Some of the information may be subject to change as and when new regulations are released

## TAC - additional information example Lot 2\*

### Instructions\*\*

- We require you to demonstrate that you have delivered services within the scope of this requirement. For the assessment of your technical ability the relevant services are listed within section A of this Technical Ability Certificate (TAC).
- You are required to demonstrate delivery against at least 2 Agile phases and 4 service lines of the requirements in Section A, you can submit a maximum of two (2) Technical Ability Certificates if necessary.
- Demonstrate high performance in areas such as - User Satisfaction / Service Availability / Completion rate / Active usage / Reliability

You are required to complete section A.

- **The customer** must verify that the information you have provided in section A is true and accurate by completing and signing section B.
- The form of the TAC is set out below.
- You must submit the completed certificates for Lot 2 only by uploading to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope).
- Please note that we reserve the right to contact the customer listed in the certificate to verify the information provided. You must notify the customer that they may be contacted by us.

\*This is a draft and therefore CCS reserves the right to change this approach

\*\* Some of the information may be subject to change as and when new regulations are released

## TAC - additional information Lot 2 only

### Mandatory requirements (continued)\*\*

- Examples may cover situations where your organisation was acting as prime contractor, key subcontractor or part of a consortium. Where you relied on other such entities to perform the contract, you need to tell us who they were and describe the function that each such other entity performed under the contract.
- Customer contacts provided must not have been employed or appointed by your organisation, or from within your associated group of companies, within the past 3 years prior to the publication of the tender notice.
- If you delivered services for a client who has since left the customer organisation you worked for, they cannot sign-off on the TAC. A TAC must be signed by an existing employee of the company for whom the work was undertaken.
- Although physical customer signatures on the TACs would be preferable, we recognise that this might be problematic for some customers. Therefore, if a customer is unable to print a completed Certificate, a digital signature is an acceptable alternative.
- **You must not submit more than the maximum number of Two (2) TACs.**
- You must upload a zip folder containing your TACs to question #.##.# within the online procurement specific questionnaire (PSQ) in the eSourcing suite (qualification envelope)

\*This is a draft and therefore CCS reserves the right to change this approach

\*\* Some of the information may be subject to change as and when new regulations are released

## TAC - additional information Lot 2 only\*

### Technical Ability will be marked PASS/FAIL\*\*

Your tender will not satisfy the conditions of participation and be disregarded if:

- your TAC does not meet all the mandatory requirements set out above.
- you do not tick the relevant boxes to confirm that you have provided the services as detailed within section A.
- you have not completed all of the information requested in the technical ability certificate.
- your customer has not provided the required certification information in section B.
- if we contact the customer to verify the information provided and they cannot or will not verify the information. It is vital that you select a customer that is prepared to verify the information you have provided and be contactable in the event that clarification is required.
- if you fail to submit a Technical Ability Certificate.
- if you fail to demonstrate the phases and services listed in Section A

If we determine that your tender will be disregarded we will notify you and tell you the reasons for this.

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\*\* Some of the information may be subject to change as and when new regulations are released

## Upcoming Sessions

### 17 January 2025: TS4 'How to Bid' supplier surgery

TechUK is hosting the Technology Services 4 team for a 'How to Bid' session on Friday 17 January 2025. The virtual event runs from 10:00am to 12:30pm and will be recorded.

The TS4 and CCS procurement teams will guide you through the bidding process, including how to respond to the ITT and key timescales. You'll also learn about bidding under the Procurement Act 2023 regulations.

Join us to understand the bidding requirements and get your questions answered by our teams.

[Register for the event.](#)

**21 January 2025 and 4th February 2025** - The Department for Transport and Cabinet Office are hosting two Procurement Act 2023 Webinars 21 January, 9am to 10:30am, and 4 February, 2pm to 3.30pm, to demystify what the Act means for the supply chain.

The webinar will include:

- Transforming Public Procurement - Update on the Procurement Act 2023.
- What is a Central Digital Platform.
- Guidance on the Public Procurement Knowledge Drops.

The webinar is free and open to all suppliers, to register an interest please select this [link](#)


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# More information

[Technology Services 4 website](#)

[Digital Outcomes and Specialist 7 website](#)

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