Power to your procurement

Technology Services 4

Supplier Surgeries



Supplier surgeries overview

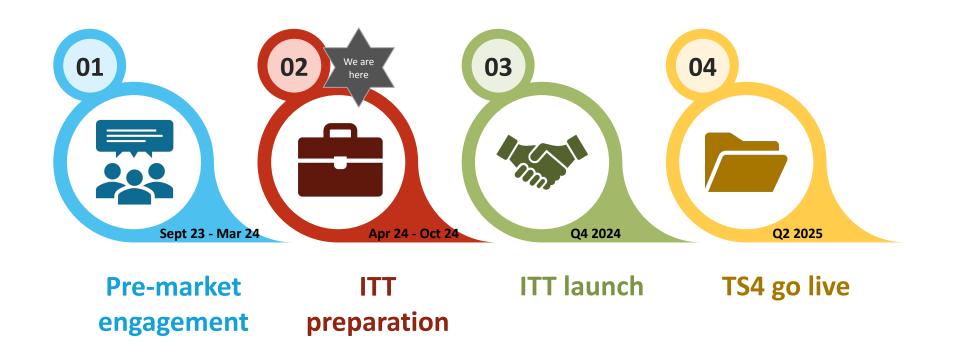
- 1. Supplier Surgeries will occur weekly in July and every two weeks in August. Each surgery will take place from 10:00-11:00 on a Tuesday
- 2. Supplier Surgeries are meant to inform the market of upcoming changes i.e. legislative changes and the impact this will have on TS4 and the ways of working
- 3. Supplier Surgeries will be hosted by techUK on Teams
- 4. We are aiming for the agenda to be published ahead of the sessions, but this may change at short notice to address any new and important topics
- 5. All shared documents will be made available on the CCS website
- 6. Supplier Surgeries will focus on different TS4 delivery aspects i.e. t&cs, rate card, lotting structure, call off mechanisms
- 7. These sessions will be interactive and Menti will be used to gather data/interact with the attendees

Supplier surgeries draft agenda

- 1. **09/07/2024** Supplier Surgeries Test session structure, TS4 overview and lotting structure
- 2. **16/07/2024** Supplier Surgeries Test session structure, TS4 overview and scope/specification
- 3. **23/07/2024** Lotting structure
- 4. **30/07/2024** Scope and specification
- 5. **13/08/2024** Rate Cards
- 6. **27/08/2024** Standards, Central Digital Platform
- 7. September TBC

Technology Services 4 overview

Technology Services 4 timeline overview



Technology Services 4 overview
Based on the feedback received from the market engagement, here's an overview of TS4 proposal

Area	Proposal						
PPA 2023	Open framework 8 year term Re-opened before end of Y3 and Y5 £16bn FTS						
Scope	 Future proofing the agreement by adding AI, Automation etc as an ancillary service to avoid confusion / overlap Improving clarity of offering 						
Framework structure	 Operational lots reduced from 4 to 3 to remove duplication and ensure ease of use Lot 5 SIAM will be absorbed into Lot 2 Transition Lower value and complexity lots introduced to allow speed to market and remove barriers to entry for SMEs 						
Call-off mechanisms	 No minimum or maximum term for call offs and flexibility to choose appropriate extension Incorporation of competitive flexible procedure into further competition allowing POC, POV, discovery, negotiation, presentations etc to be used as part of a cal off mechanism 						
Rate card	Job family level rate card						
Terms and conditions	 Introduction of a short order form and modular schedules Using MSC based lot 4 call off terms as the baseline approach for all other lots to remove complexity Consideration given to flexibility in selecting appropriate terms 						

Technology Services 4 structure

'Closed' framework'. 4 years with no No further suppliers extensions. Call off can join the framework maximum terms vary No restriction in 8 lots following the initial per lot with prescribed call off extension competition. Remains supplier numbers per TS3 closed for a maximum options. lot period of 4 years Framework **Supplier Framework** Term numbers structure type Open framework **TS4** No restriction in 9 lots Must be opened up at Framework term of 8 supplier numbers per least twice in the 8 vears. lot year period. All the No minimum or terms remain the same maximum call off term. upon re-opening.

Technology Services 4 call off mechanisms

TS3

Further competition available on all lots. Standard approach across all frameworks.

Further competition

TS4

Further competition aligned to competitive flexible procedure to include ie negotiation, discovery, POC, POV, dialogue, presentation etc as detailed in the call off terms. Previously described as direct award. (change in terminology). Available on all lots apart from Major Transformation Lot.

Award without competition

Same as above.

Expression of Interest where suppliers downselect themselves.

Supplier downselection

New EOI process and multi step further competition process. <u>Further detail is TBC</u> Available on all lots apart from Major Transformation lot.

Cross lot competition

Available on all lots apart from Major Transformation lot and low value/low complexity lots. Further detail is TBC

Lotting structure considerations

	Lot 1 Strategy and Service Design	Lot 2 Transition and SIAM	Lot 3 End User Services	Lot 3a (lower value and complexity)	Lot 4 Infrastructure Management Services	Lot 4a (lower value and complexity)	Lot 5 Application and Data Management Services	Lot 5a (lower value and complexity)	Lot 6 Major Service Transformation Programmes		
No of suppliers	Not Restricted										
Call off mechanism	further competition (inc competitive flexible) + award without competition + cross lot										
Advised max call off value	No max	No max	No max	£TBCm	No max	£TBCm	No max	£TBCm	No max		
Advised min call off value	No max	No min	£TBCm	No min	£TBCm	No min	£TBCm	No min	No min		
Max call off term	No minimum or maximum										
Evaluation	Silver FVRA	Gold FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA	Silver FVRA	Gold FVRA		
approach	High quality threshold	High quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold	Medium quality threshold	High quality threshold + CE+		
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TS4 scope and specification

Lot 1 Technology Strategy and Service Design

Suppliers will provide a range of services either as consultancy services or professional services.

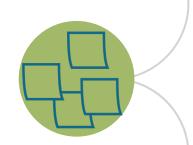
Technology strategy

Capability analysis, enterprise architecture, technology gap assessment, business models, architectures, road-mapping, IT financial management strategy, security and cyber strategy design, AI and automation deployment planning and design.



Service Design

Operational service design, demand management planning, risk analysis and management planning, security design, supply chain analysis and design, application strategy and design, end user services and digital service design.



Other Services

Independent client side, validation, value realisation and cost optimisation, audit of the present customer estate, transformation and transition, post transition/transformation review, legacy service decommissioning and disposal.



Exclusions and limits

The following are excluded from the scope of Lot 1: resource augmentation, management consultancy, live services management or support (this forms part of lot 3, 3A, 4, 4A, 5 and 5A), project or programme management services.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum total contract value is applied to this lot.

Spend controls guidance

Lot 2 Transition and SIAM

Transition

Risk analysis and management, audit and due diligence, implementing managing transition and the process, coordination of resources, potentially across multi supplier environment. transition review. legacy service post decommissioning. application implementation and re-platforming, end user services and digital service transition, post-transition service and security management, SIAM.





SIAM

Project and programme management



Suppliers will provide a range of Services to deliver technology service transition and SIAM to Buyer either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 2: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a transition and SIAM service provision (ancillary services/Goods): live services management or support, software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum total contract value is applied to this lot.

Lot 3 End User Services

End User Support

Product support capabilities, incident management and support services, reporting and proactive results analysis, end user training coordination, change and event management, knowledge transfer.



Support for the full lifecycle management of assets, device deployment, maintenance, change management and disposal, hardware and device leasing services, knowledge transfer.

Transition, Project and Programme Management

Identification of transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.







Suppliers will provide a range of Services to deliver end user support, end user computing and device management, and/or technology service transition to Buyer, either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, Al, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of XX is applied to this lot.

Lot 3A End User Services (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 3: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, physical data centre premises. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/Goods): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of XX is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 4 Infrastructure Management

Operations and Service Management

Delivery models alignment, infrastructure management ie data centres, tech bars, cloud platforms, system operations, integration, support, administration, performance monitoring, knowledge transfer.

Security management

Network security, identity and access management, device security, SOC, knowledge transfer

Hardware and software asset management

Hardware and software acquisition and disposal planning, hardware disposal, software licences consolidation, asset lifecycle management

Transition, Project and Programme Management







Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, Al, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of XX is applied to this lot.

Lot 4A Infrastructure Management (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 4: resource augmentation, telephony, consultancy services, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of XX is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 5 Application and Data Management

Application Development, Management and Support

Processes and methodologies for custom or enterprise applications, development of new and existing applications, continuous and whole software lifecycle management, process workflows, management of third party suppliers, knowledge transfer.



Data, database and middleware management and integration practices, architectural techniques and tools, database configuration, management and support, data extraction, translation, transfer, conversion, destruction and backup and recovery, knowledge transfer.

Transition, Project and Programme Management

The identification of the transition success factors and their measurement, risk analysis and risk management, audit and due diligence activities, project and programme management, implementing and managing the transition process.







Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Minimum total contract value of XX is applied to this lot.

Lot 5A Application and Data Management (lower complexity and value)

Exclusions and limits

The following are excluded from the scope of Lot 5: resource augmentation, telephony, consultancy services, mobile voice and data services, contingent labour, managed print, data centres. The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

Maximum total contract value of XX is applied to this lot.

Suppliers will provide a range of Services to Buyer either as an end to end managed service, stand-alone services or professional services.

Lot 6 Major technology Services Transformation Programmes

Services as described in Lots 1,2,3,4 and 5



Programme and project management



Risk and issues management



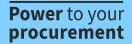
Exclusions and limits

The following are excluded from the scope of Lot 6: resource augmentation (this includes accountability models/delivery approaches where Supplier staff would work as part of a blended team under the direction and control of the Buyer), telephony, mobile voice and data services, wide area network provisioning and connectivity, contingent labour, managed print, data centres.

The following are excluded as stand alone procurements, but can be procured as part of a managed service (ancillary services/products): software, hardware, AI, automation.

No minimum or maximum call off term is applied to this lot.

No minimum or maximum contract value applied to this lot.



More information

Technology Services 4

<u>website</u>





