



techUK’s Defence Board – SME companies nominees 2024

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2iC Limited

What experience and expertise can your organisation demonstrate in the UK Defence sector?

2iC is a sovereign UK small to medium-sized enterprise (SME) with customers that include the UK MoD, the US DoD, the Australian DoD and the New Zealand Defence Force, along with globally recognised Systems Integrators and Equipment Manufacturers. 2iC has significantly contributed to the development of digital interoperability standards in defence and healthcare.

2iC is the global leader in digital interoperability in the battlespace with proven off-the-shelf software that seamlessly connects and controls systems and devices not originally designed to work together.

Graham Booth, co-founder and CEO of 2iC Limited, is the current Chair of the techUK SME Forum but is not seeking a sixth term after more than 10 years in the role. As Chair, Graham worked with techUK members, MoD and Ministers to get the UK SME voice heard and to drive the DefTech agenda. In addition to techUK, Graham is on the MoD SME working group with Senior MoD leaders working to improve SME engagement and he has also previously chaired the MoD SME Metrics and Transparency Workstream.

Nick Peach, co-founder and CTO at 2iC, continues to provide technology thought leadership to the UK MoD, US DoD and Australian Defence Force through a variety of technology driven projects. 2iC's board of directors includes John Patterson, a former British Army Major General, and Charles Ward, the former COO of IntellectUK (techUK predecessor).

2iC is an SME with demonstrable experience and expertise in the Defence Sector.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

2iC brings a strong SME voice to the Defence Board, backed by the continuity with Graham having chaired the techUK SME Forum for the past decade. 2iC's experience of working with primes and defence departments in the UK and across the 5EYES enables engagement at the strategic level on critical concerns that impact the defence and security tech sector.

If elected to the Board, Graham and 2iC will continue to work with the MoD, large companies and other stakeholders to promote SMEs and champion greater transparency around SME engagement practices.

2iC believes it is time that the agility, innovation and speed benefits provided by start-ups and SMEs in other sectors, such as fintech, gametech and medtech, where the UK is recognised as a global leader, are extended to Defence. A vibrant UK DefTech sector is needed and 2iC will continue to champion this. The techUK Defence Board needs the strong DefTech SME voice that 2iC provides.

2iC has been working hard – and will continue to do so – with both techUK and the MoD to benefit the SME community. 2iC is committed to advancing a robust UK DefTech industry that benefits the SME community and strengthens national security.



Acubed IT Solutions Limited

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Acubed.IT has experience working in collaboration with a number of PRIME contractors to successfully deliver several projects within the Tier 2 space. These include the development of SharePoint capability at Tier 2, as well as the design and implementation of novel cross domain solutions.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Acubed.IT would ensure that SMEs were appropriately represented and that DefenceTech is developed to ensure that it is seen as relevant and credible. To achieve this influence I would look at how we could collaborate with other bodies to amplify our voice. I have previous experience of operating at Board level across HMT (Cabinet Office).

Adarga

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Adarga is a UK sovereign AI company. Deeply embedded within UK Defence, we have been working directly with the UK Armed Forces, and Primes, to accelerate the adoption and deployment of specialist AI solutions that drive decision advantage. Our AI software is actively deployed to the UK MOD, delivering enhanced efficiency and productivity. For example, UK Strategic Command are benefitting from Vantage's unique search, discovery, and generative AI capabilities to deliver enriched and enhanced intelligence outputs to decision-makers, as well as streamline work processes. We are also delivering AI services into Defence to support AI adoption, having acted as an AI delivery partner to the British Army and delivered rapid innovation projects and services to address mission-critical challenges for the RAF and the Navy. Adarga also plays a vital role in the defence tech ecosystem having led the Digital Readiness Experiment for the British Army and the Royal Navy's Stormcloud initiative, bringing industry players together to develop end-to-end solutions to force-wide challenges.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Working closely with the UK Armed Forces, we are deeply plugged into the challenges holding back tech adoption, at different stakeholder levels, as well as the significant opportunities to drive faster adoption having led multiple successful AI implementation initiatives and AI deployments in the sector. As a result, we are a trusted voice within the Defence community, including at a policy level, having been asked to support the Strategic Defence Review in different capacities. We are also providing significant input into the CommercialX programme to remove some of the barriers-to-entry for smaller firms, with some great outcomes.

We are also focused on building a strong ecosystem of industry players, from SMEs to Primes, within the Defence tech community. We believe this ecosystem approach is vital in driving competitive advantage for the UK as the operating landscape becomes increasingly complex.

Combining deep subject matter expertise, robust data science and engineering know-how, and on-the-ground experience, we are at the forefront of driving tech innovation within UK Defence and therefore offer a credible voice to amplify and influence the challenges and opportunities at hand. As an AUKUS company, with entities in the US and Australia, we can build on this even further to support our allied security initiatives.

We also work with other government departments, including the UK Intelligence community, and security / risk professionals in the private sector – allowing us to bring wider knowledge, and learnings of tech deployment to the benefit of Defence.

Amethyst Risk Management Ltd

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Amethyst Risk Management Ltd (Amethyst) has a strong and extensive background in the UK Defence sector, demonstrated through 17 years of successful consulting and operational support across key military domains. We have engaged directly with the Army, Royal Navy, Royal Air Force, Strategic Command, and the Defence Nuclear Organisation, offering tailored expertise to address complex, multifaceted challenges.

Our cyber security and risk management engagements have spanned critical areas such as Equipment Management, Estate Management, IT and Communications, and Training and Safety. We have contributed to the enhancement of defence capabilities through efficient management of assets and infrastructure, advanced communication solutions, and improving personnel training.

A key strength of our team lies in the military backgrounds of our consultants. The majority have joined us following distinguished military careers, bringing first-hand operational experience and deep institutional knowledge. This allows us to understand and navigate Defence needs from both strategic and operational perspectives.

We maintain close working relationships with senior Defence stakeholders, frequently collaborating with officers up to the 2-star level. This high-level engagement enables us to ensure our projects are aligned with strategic priorities and tailored to the specific needs of Defence leaders.

Additionally, our work supports projects within the Top-Level Budget (TLB), ensuring that our contributions align with key Defence financial frameworks and are pivotal to delivering value across the sector. Our experience and close Defence partnerships make us a highly capable and reliable organisation within the UK Defence sector.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the techUK Defence Board, Amethyst Risk Management (Amethyst) will ensure that the voice of techUK's wider Defence company membership is seen as relevant, credible, and influential by key UK Defence stakeholders through three key strategies:

Advocacy and Thought Leadership: Drawing from our expertise in delivering innovative Defence cyber solutions, such as Secure by Design, we will lead the critical dialogue on emerging technology trends. By producing thought leadership pieces, participating in strategic forums, and providing expert insights, we will ensure that techUK's members are seen as key drivers of innovation and critical enablers of UK Defence capabilities. Our adherence to the techUK and Defence Digital Collaboration Code of Practice, which we signed in 2020, reinforces our commitment to fostering a collaborative and trusted Defence technology community.

Engagement with Stakeholders: Through our strong relationships with senior Defence stakeholders, we will actively engage in advocating for policies that align with techUK

members' strategic objectives. By facilitating meaningful interactions and serving as a trusted intermediary between members and government bodies, we would amplify the collective voice of techUK, ensuring its members' perspectives are reflected in policy and procurement decisions.

Inclusivity and Representation: We will ensure that techUK's membership, across SMEs and large enterprises, has a unified, credible voice. By fostering collaboration and knowledge-sharing among members, we would highlight the diversity and strength of the Defence technology ecosystem, advocating for inclusivity whilst championing the specific needs of smaller innovators and established players alike.

C3IA Solutions Ltd

What experience and expertise can your organisation demonstrate in the UK Defence sector?

C3IA Solutions plays a unique and integral role within the UK Defence sector as an SME; "Connecting People, Securing Systems and Protecting Data"

Connecting People

Since 2006, C3IA have pioneered the delivery of product agnostic domain expertise across multiple defence programmes. Our best of breed approach, operating across DE&S, Defence Digital, AHQ and OGD has supported a programme portfolio including OpCIS, TacCIS, AI/ML for C2 and specialist user C4ISR.

As an SME we deliver expertise through permanent, qualified and highly trained UK based resources for consultancy, implementation services, systems engineering, and integration activities.

Key to our success is a dedication to building long-lasting relationships with our clients, partners and SME community, delivering value through our commitment to quality and collaboration. This integrated partnering approach alongside embracing defence frameworks such as DIPS/EDP is balanced with Army warfighting experimentation demonstrations of operational capability, showcasing products, capabilities and solutions.

Securing systems

C3IA are an NCSC assured cyber services consultancy and experts in Secure by Design, a key UK defence priority ensuring cyber security measures of MOD ICT systems or services provide the required assurance.

Our domain experience provides the operational focus to ICT systems engineering through all lifecycle stages including risk assessment, business analysis, architecture development, integration, service management and risk management.

Protecting Data

Our NCSC assured status spans the breadth of capability, from cyber essentials, security and penetration testing, security as a service and audit compliance. We also lead GovAssure projects in wider government and within the MOD.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Demonstrating Value

C3IA actively showcase and participate at key exhibitions and events such as DSEI, Security and Policing, AWE, Security and Defence, alongside broader engagement supporting SME in regional defence and cyber clusters. This active participation would provide opportunities to raise the profile of Tech UK's wider membership to demonstrate their credibility, innovation, and value proposition to UK Defence stakeholders.

Providing Evidence-Based Insights

As a defence SME we would pro-actively contribute to Tech UK's policy development. Through our thought leadership, collaborative white papers, case studies and our active engagement across defence, C3IA would address the challenges faced by UK Defence through enhancing the credibility of the wider community, shaping the "policy landscape" that benefits wider Tech UK companies whilst strengthening our defence sector.

Facilitating Collaboration and partnerships

C3IA would foster collaboration between Tech UK companies, embracing the Tech UK code of conduct and with complementary capabilities that would produce more comprehensive and collaborative solutions that resonate with UK defence decision-makers. Our partnership experience spans the SME agenda, active participation in frameworks such as DIPS and EDP, alongside collaboration within "eco-systems" such as Lockheed Martin Unite and CRENIC. Recently within Team momentum C3IA supported the development and delivery of the Next Generation Fixed Networks for defence.

Communicating Successes

C3IA would, through our defence relationships, showcase and highlight successful product, services and solutions of Tech UK members promoting innovative solutions, building credibility for Tech UK's wider defence company membership, demonstrating their ability to meet the evolving needs of UK defence.

Galaxkey Limited

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Actively chaired by former First Sea Lord, Admiral Sir George Zambellas, Galaxkey is at the forefront of data protection and secure communication within the UK Defence sector. As Galaxkey's CEO, I am proud to lead an organisation that has consistently demonstrated its expertise in delivering advanced encryption and cybersecurity solutions tailored to meet the stringent requirements of Defence stakeholders. Our platform, accredited to the highest level, ensures the confidentiality, integrity, and availability of sensitive information across Defence operations. We have successfully deployed our technology into environments where data protection is critical, addressing challenges such as secure collaboration, protection against cyber threats, and compliance with MOD and Defence sector regulations. Galaxkey's commitment to innovation has led to the development of features such as three-layered encryption and seamless integration with existing Defence systems. These capabilities have empowered Defence organisations to mitigate cyber risks effectively while enhancing operational efficiency.

Beyond our technological contributions, Galaxkey has built strong partnerships with Defence primes, SMEs, and the wider Defence ecosystem. We actively contribute to industry discussions, sharing insights on emerging threats and promoting best practices in cybersecurity. Furthermore, we invest in R&D to ensure our solutions evolve in line with the dynamic landscape of Defence requirements. With a deep understanding of the complexities of the UK Defence sector and a proven track record of safeguarding critical data, Galaxkey stands as a trusted partner dedicated to enhancing the resilience and security of the nation's Defence infrastructure.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of techUK's Defence Board, Galaxkey would actively champion the interests of the wider Defence company membership, ensuring their voices are heard and valued by key UK Defence stakeholders. We recognise the importance of collaboration in shaping policies and driving innovation that align with the UK's strategic Defence objectives.

Galaxkey's unique position in the Defence sector enables us to bridge the gap between cutting-edge technology providers and the Defence community's evolving needs. With our proven expertise in secure communication and data protection, we are well-placed to provide informed insights into areas critical to the sector, such as cybersecurity and digital transformation.

Furthermore, Galaxkey benefits from the highly active leadership and guidance of our Chairman, Sir George Zambellas. As a former First Sea Lord, Sir George brings unparalleled experience and strategic insight into Defence operations, policymaking, and stakeholder engagement. Critically, his advocacy extends to SMEs and start-ups. His reputation and influence within the sector significantly enhance Galaxkey's ability to give voice to the broader techUK membership, ensuring our contribution and support is both credible and impactful.

By combining our technical expertise with Sir George's active engagement, leadership and vision, Galaxkey is uniquely positioned to represent the wider membership, fostering a culture of innovation and collaboration that strengthens the UK's Defence capabilities and maintains techUK's relevance and credibility among stakeholders at the highest levels.

Helsing Ltd

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Helsing is a new type of defence company, providing cutting-edge software and Artificial Intelligence to protect our

democracies. The world-leading team of engineers achieves significant capability gains using edge data processing

to enhance combat functions and decision-making.

This allows armed forces to operate differently under the demands of software defined warfare, employing AI for the

new battle-winning capabilities, such as: EW-resistant drones in Ukraine; land recce-strike complexes with mass

and affordability; autonomous underwater sense systems for unparalleled maritime domain awareness; EW for

sustaining air superiority with the Eurofighter; and the development of AI pilots for future combat air dominance.

Helsing is Europe's largest defence AI company, based in London, Germany and France, and ongoing support to

Ukraine. That means we have access to a European talent pool, while servicing countries' specific sovereign

requirements. As Europe's first Defence Unicorn, securing over €800m since being founded in 2021, we partner with industry leaders and fund our own research.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Prioritising issues. We believe in very clear messaging to the defence community of what matters to techUK's membership. Clear messages are arrived by aligning members on what matters to them and then ruthlessly and decisively feeding these messages into the broad stakeholder community.

Genuinely world-leading tech. Too often Defence communities are known for being "behind the curve". We believe in being right at the forefront of the technology curve and bringing genuinely world-class talent to work on defence problems. For us that is in the field of software and AI, but the same applies across other technologies and we would work to ensure that techUK community is perceived to be right at the forefront of the UK's technology. That will require close relationships across academia and, most importantly, non-Defence companies.

Mission-focus and speed. Helsing is committed to defending democracies. This is why we are working on the biggest problems in Defence and have invested in deploying capabilities directly to Ukraine. We will bring further operational credibility to techUK, showing how our



members are able to deploy and iterate new capabilities and new technologies on the frontline.

NATO-focus. Helsing is a multi-national company with offices in Germany, France, Ukraine, Estonia, as well as the UK. We will ensure techUK brings an international perspective to UK defence stakeholders, learning lessons from our NATO allies and advocating collaboration and interoperability.

MDS Technologies

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Based in Bristol, MDS Technologies Ltd (MDS) is a scale-up MSP, operating within the UK Defence sector since 2004 with c40-50 appropriately security vetted personnel with strong quality assurance and cyber security governance overlay. MDS is a direct prime ICT contractor to the UK MoD; an unusual role for a SME, requiring management of complex relationships (MoD agencies, major global technology companies, etc.) within a high performance, high assurance environment.

As a longstanding member of techUK, with significant experience of managing the scale-up journey, MDS understands the many challenges facing SMEs navigating growth, particularly within the Defence. Challenges exacerbated by a rapidly changing global defence outlook, by growing conflict risks and by technology change on an unprecedented scale. However, processes and culture within Defence can restrict adapting to new, uncertain and ambiguous global power realities. The consequence is that most UK MSPs choose NOT to engage with the Defence community; withholding their energy, flexibility and sometimes unique innovation from the benefit of Defence end users.

MDS has actively and regularly channeled our learnings into policy responses through techUK and into Governments across a wide range of general and Defence specific considerations. As a Board member, while our overarching objective would be to promote the wider economic benefits of technology and advocate for key interventions that can improve the wider Defence ecosystem for all, we would share insights from the perspective of a SME and through consultation and out-reach, especially seek to provide a voice reflective of the wider SME and Scale Up members.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

MDS works within the sector's technology supply network, partnering with many techUK members and overseas organisations.

MDS' nomination for the Defence Board is Phil Dawson. A respected international leader with background as a techUK Main Board Director, a Chair of the Cloud/AI/Mobile Council and most recently an elected Director of the Australian AIIA's Federal Council. Phil believes strongly in the importance of effective industry representation for SMEs and is proven at delivering positive outcomes for the whole membership. With an extensive UK and Australian personal network, Phil has unique perspectives on securing value for companies within the AUKUS alliance.

Having raised over £100M and scaled many technology ventures across the UK, US and Australia during his career, Phil is acutely aware of issues facing new entrant SMEs/Scale-Ups within the Defence market. Working in the sector since 1996, Phil has the rare experience of founding and scaling technology businesses within both the UK and Australian markets, most recently returning from Australia, where he founded and led the IPO of AUCyber.

Passionate about UK science, engineering and technologies potential to address the UK's economic challenges within and beyond the Defence sector, MDS is also focused on other more significant industrial challenges (e.g. cyber security deficiencies within the supply chain) and human considerations (diversity of gender, ethnicity, cognitive, etc.) faced across the sector.

MDS will continually seek improvements by engaging with the techUK membership and the broader Defence community to source views and solutions to be reflected into the SME Forum, the Defence Board and other UK Defence stakeholders.

Nexor

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Nexor is a privately owned SME that has been a supplier of secure information exchange and cyber-security solutions to the UK Defence sector for over three decades. Twenty percent of Nexor employees are veterans and/or reservists.

The Company provides HMG agencies and their supply chain with Innovation & Research capability, as well as Advisory Services and appliance based and Cloud native Digital Solutions. Nexor also has substantial Coalition experience working with UK allies and NATO.

Whereas Nexor has typically contracted with MoD via a full range of industry primes, it has started to win smaller scale defence contracts in consortiums with other enterprises, both large and small, with Nexor acting as the lead contractor.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Within techUK, Nexor was instrumental in establishing the Security & Resilience Group, now absorbed into the National Security Group, and the Cyber-Security Group. Nexor is also represented at the Cabinet Office Small Business Panel where it led groups on payment terms and the introduction of Cyber Essentials.

A member of the D&S Board since 2007, Steve Kingan has been a long term contributor to the techUK Defence agenda. He has sought to ensure that the broadest set of industry interests are considered by the Board and HMG. Nexor is usually well represented at the various techUK Defence briefings and events.

Nexor is keen to continue to build on in its previous contributions to the techUK Defence Board agenda; and believes that by continued active participation and commitment to the Defence Board agenda and activities the Board's relevance, credibility and influence will be maximised by the key UK Defence stakeholders

Plexal

What experience and expertise can your organisation demonstrate in the UK Defence sector?

At Plexal, my role centres on bridging the gap between end-users and SMEs in the defence technology and wider ecosystem. My expertise lies in translating complex technological challenges into actionable solutions. In a recent project focused on AI applications for military decision-making, I demonstrated this skill by drawing parallels between medical imaging technologies and military-grade imagery analysis, highlighting innovative adjacent sector technology transfer opportunities, where we directly supported the UK StratCom ISR Spearhead. I have a comprehensive understanding of SMEs' journeys and their procurement routes into the Ministry of Defence (MoD) and we have strong relationships with Commercial X, jHUB, DASA, DIANA and the Futures Lab as well as other testing facilities such as the Battle Lab. Through our defence-focused programmes and accelerators, we support multiple SMEs in presenting their products to MoD stakeholders, ensuring they develop and scale technologies aligned with national security requirements. A recent example of my approach is the Airbus Space Accelerator, which I led the design of, by leveraging UK Space Command's priority areas. By engaging directly with end-users, I ensured that emerging technologies like hypersonic propulsion and advanced sensing for space domain awareness were directed to those who could most effectively leverage these new capabilities. My goal is to facilitate meaningful connections between innovative SMEs and defence stakeholders, driving technological advancement in critical national security domains. At Plexal, we have a matrix hierarchy where I can draw on skillsets from across the company, whether that be from our extensive support to UK National Security through our Cyber programmes or wider support to the intelligence community, this broad experience, born of national security, provides us with a clear mission to support the UK Defence sector and leverage key experience and expertise where it is most needed.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a board member, Plexal would leverage its unique position at the intersection of defence technology, innovation, and stakeholder engagement to amplify techUK's defence company membership's voice and credibility. Our approach centres on creating strategic platforms that bridge communication gaps between SMEs, academics, prime contractors, and government officials. We specialise in hosting neutral, Chatham House-ruled events that enable open dialogue and showcase emerging technological capabilities. These carefully curated interactions provide a safe space for innovative defence companies to present their solutions directly to key decision-makers. Through our extensive network and ongoing contracts across government and defence primes, we can strategically highlight the innovations of techUK's members. Our discovery and horizon scanning work allows us to identify and articulate how emerging technologies from smaller companies can address critical national security challenges, transforming them from potential suppliers to essential strategic partners. We have a proven track record of supporting SMEs in maturing their technologies, understanding procurement routes, and navigating complex defence ecosystems. By bringing our expertise in technology translation—such as demonstrating

how cross-sector innovations can be adapted for defence applications—we can help techUK members demonstrate their relevance and credibility. Our scaling programmes and deep understanding of both technological potential and operational requirements enable us to position defence companies as critical contributors to national security. We don't just present technologies; we help craft compelling narratives that resonate with key defence stakeholders, ensuring that innovative UK defence companies are seen as vital, forward-thinking solution providers.

Prolinx Limited

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Established in 1997, Prolinx Ltd is a sovereign Defence & Security SME that specialises in secure, edge to enterprise, managed cloud services for UK MOD and the Defence Industry.

Our multi-domain collaborative working environments and desktop services enable secure, end-to-end, global access to hosted applications and services that are professionally managed and delivered to the Defence and other clients through our accredited NOC/SOC services.

Prolinx has been providing secure managed services direct to the MOD for almost a decade. This includes a foundational capability for MODCloud, PaaS services for mission-oriented applications and edge to enterprise systems for high readiness national response capabilities. We also provide services to Defence industry enabling secure collaboration and data services within an assured service wrap.

As a pathfinder for Secure by Design (SbD) Prolinx's architecture and design processes involve detailed compliance and governance, which are aligned with standards, including: ISO 27001, NIST, NCSC, and CIS Benchmarks. This ensures our designs meet or exceed the required Defence security, data protection, and operational standards.

Prolinx is a partner to both Prime and SME industry-leading and innovative hardware and software vendors, provisioning simplified and streamlined technology enabled solutions and services. We work collaboratively with our partners to deliver at pace with an agile and iterative approach in order to meet Defence's most demanding operational outputs.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Like many others in our community, Prolinx is passionate about delivering best of breed technology solutions and services into the hands of Defence's operational users and we believe that techUK has a key part in ensuring that this is understood across the Defence community. We are a keen advocate for developing sovereign Defence technology services and have built strong and credible relationships with UK Defence Stakeholders at every level. We believe that techUK plays a critical role in amplifying MOD acquisition pain points whilst also recognising what members will value from interactions and engagements.

Prolinx has a rich pedigree of working with UK MOD and the wider Defence Industry as we deliver current capabilities. We are engaged in larger equipment programmes and as one of a handful of secure sovereign cloud providers we interact with the whole Defence eco system from hypercalers and SIs to start-ups, which gives us unique insight into the influences impacting Defence today.

With a broad cross-section of military personnel and others who have been immersed in the Defence Mission in the business, Prolinx believe that our understanding of both the UK base and deployed environments, matched with an appreciation of current and emerging technologies, and a pan-Defence industry collaborative approach, will provide a strong,



respected and influential SME voice on the techUK Defence Board. The broad network of our team, including our new Strategy Director Sara Sharkey, will ensure that we can credibly and effectively promote techUK at all levels of the MOD Stakeholder community.

TTMS Software UK Limited

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Although we cannot currently showcase our expertise in the UK-specific defence sector, our involvement in NATO's Terminology Standardisation Project highlights our ability to streamline communication and operations within defence organisations. By developing systems for managing military terminology, we enhance operational efficiency and interoperability.

Our support for the NATO Innovation Hub, where we assist in developing IT systems and innovative technologies such as autonomous combat systems and fuel-efficient solutions for air forces, underscores our commitment to fostering technological advancements. These advancements are crucial for maintaining operational readiness and adapting to new threats. Future plans include building semantic models and ontologies of names and abbreviations, which will lay the foundation for teaching AI algorithms. This will support the creation of autonomous combat systems in subsequent stages.

Since 2017, TTMS has built significant expertise in the defence and space sectors, implementing projects for the Polish and European defence sectors, and supporting NATO and European Space Agency initiatives. Our deep knowledge in C2 systems, C4ISR systems, and combat support systems, combined with our professional engineering teams in niche technologies, positions us as a credible and influential voice in the defence community.

Our projects include the development of a web-based C2 class system, maintenance and development of NATO command and control systems, and the design of web-based access to situational awareness subsystems. We have also developed a real-time radar control connector for medium-range radar to fire control centres, using a highly reliable, low-bandwidth protocol. These implementations demonstrate our broad capabilities in defence technology.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

Transition Technologies MS (TTMS) would leverage its unique expertise, innovations, and strategic advantages to enhance board input, content, and ideas. TTMS today excels in modernising and optimising IT infrastructure and software for defence organisations such as NATO and the NSO. Our contributions, including migrating legacy systems to cloud solutions and implementing advanced cybersecurity measures, directly address the evolving needs of modern European military operations and Polish defence requests.

Our involvement in NATO's Terminology Standardisation Project demonstrates our ability to streamline communication and operations within defence organisations. By developing systems for managing military terminology, we improve operational efficiency and interoperability. Additionally, our support for the NATO Innovation Hub, where we aid in developing IT systems and innovative technologies like autonomous combat systems and fuel-efficient solutions for air forces, underscores our commitment to fostering

technological advancements crucial for maintaining operational readiness and adapting to new threats.

In future stages it is planned to build semantic models and ontology of names and abbreviations, which will serve to create a foundation for teaching AI algorithms. The aim is to support, in further stages, the creation of autonomous combat systems.

Since 2017, TTMS has built significant expertise in the defence and space sectors, implementing projects for the Polish and European defence sectors, and supporting NATO and European Space Agency initiatives. Our deep knowledge in C2 systems, C4ISR systems, and combat support systems, combined with our professional engineering teams in niche technologies, positions us as a credible and influential voice in the defence community.

VinDo Technology

What experience and expertise can your organisation demonstrate in the UK Defence sector?

Vindo Technology Limited is a small professional services company. Our British, veteran-owned organisation provides invaluable insights and a range of professional services to tech startups entering the UK defence market. We have deep-rooted experience in the UK's defence and national security sector with a team of 12 defence, intelligence and wider public sector veterans - from Major Generals to Captains. VinDo represents international SMEs as they navigate the unique challenges and opportunities within UK defence and national security. Our industry experience draws on engagement with the UK Defence Primes, Tier 2 Defence industry and DefTech startups. We deliver business development, customer success, and strategic advice, and are a trusted partner for both suppliers and government.

We use our insight to help technology companies position their products effectively and have a proven track record of accelerating market entry, building enduring customer relationships, and delivering impactful strategic advice that aligns technology innovation with the needs of the UK defence and security landscape. Our work is driven by a commitment to enhancing national security, fostering technological advancement, and supporting the UK's defence industry with cutting-edge solutions.

Membership on the Tech UK Defence Board would allow us to share our 'boots on-the-ground' experience and provide a user-cum-supplier perspective on the rapidly evolving needs of the sector. We believe our expertise can contribute meaningfully to Tech UK's mission to drive innovation and shape the future of defence technology.

As a member of the Board, how would your company help to ensure the voice of techUK's wider Defence company membership is seen as relevant, credible and influence by key UK Defence stakeholders?

As a member of the Tech UK Defence Board, we would leverage our extensive military and industry experience to ensure the wider defence company membership is both relevant and credible in the eyes of key UK defence stakeholders. Our team – made up of seasoned veterans and serving British Army and Royal Navy reservists – understands the intricacies of the UK defence landscape, from operational requirements to the procurement process. This first-hand knowledge allows us to effectively bridge the gap between innovative technology companies and UK defence and national security.

We would advocate for the needs and capabilities of Tech UK members, ensuring that they align with the priorities of the Ministry of Defence, Defence Equipment and Support (DE&S), and other critical stakeholders. Our approach would focus on developing the emerging DefTech community by fostering meaningful dialogues, enabling members to anticipate and respond to shifting defence needs, and highlighting the innovative solutions they bring to the table.

By sharing our insights and experiences, we aim to raise the profile of Tech UK's membership, ensuring their contributions are recognised as credible and strategically important to the future of UK defence. We would also champion the diversity and depth of the Tech UK membership, emphasising how a collaborative approach between traditional defence suppliers and new technology entrants can drive innovation and maintain the UK's technological edge. Through proactive engagement, we will ensure that the voice of Tech

UK's wider defence community is heard, respected, and influential in shaping the future of UK defence.