

We are

MERCATOR
DIGITAL



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About us

Mercator Digital is an award-winning digital consultancy, working collaboratively with clients for nearly 20 years. We deliver end-to-end digital solutions to millions of customers - from building cloud platforms to transforming enterprise public digital services, all while providing significant cost and operational benefits. With offices in the UK, US, France and Singapore - the Mercator team comprises over 400 people.



What we do

We work together with our clients to fully understand their unique challenges and goals, then we design, build and deliver solutions tailored to their specific needs.



Our services include: ..

- Digital Transformation and Delivery
- Cloud Services
- User Centred Design
- Cyber and Infrastructure Security
- Software Development and QA Testing
- Data
- Architecture
- Product and Delivery Management
- Service Integration and Management

Our **Mercator Academy offers bespoke training and upskilling programmes for whatever your business needs - which can include:**

- Software Development – such as: Scala, Kong, NICE
- Configurable Platforms – such as: Pega, Salesforce, MS Power Platform, SAP, Service Now
- Cloud Services – such as: Microsoft Dynamics, Open Source



Who we work with

We work with both private and public sector organisations and have a wealth of experience within UK Government. Our work really makes a difference to our clients and has a huge impact on our society – making digital services more innovative, effective and accessible. Most of our clients have worked with us for many years in recognition of the partnerships we've built and the quality of service we provide.

We're proud that those partnerships include the likes of:

HM Revenue and Customs; HM Passport Office; Cabinet Office; Department for Work and Pensions; Government Digital Service; The National Archives; Accenture; J.P. Morgan; AXA; CGI; S&P Global; and UserTesting – to name a few.

Our approach

We will:

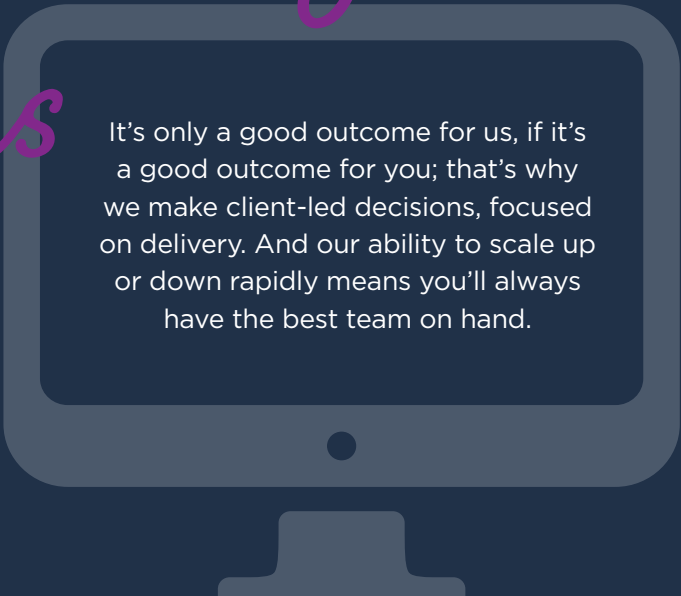
- Put our clients at the centre of everything we do.
- Listen to and work collaboratively with you, making decisions that are led by your needs, not just the biggest margin or the quickest timeframe.
- Provide the best teams to deliver the highest quality solutions
 - with future value in mind.
- Always be open and honest with you and understand that trust is earned and not just given.
- Learn from and educate everyone we work with, so even after we've completed your project, your teams will be in better shape than when we started.

What's different about us?

At Mercator, we set ourselves apart by truly prioritising our clients. We take the time to fully understand you and your business goals, hire seasoned consultants to give you the best in the industry, and stick to best practices – so you know quality is assured.

Our six key differentiators shape the way we work, and ensure our clients' needs stay central to everything we do:


*What's good
for you is good
for us*



It's only a good outcome for us, if it's
a good outcome for you; that's why
we make client-led decisions, focused
on delivery. And our ability to scale up
or down rapidly means you'll always
have the best team on hand.

We do the
simple things
well

We don't take anything for granted with our projects. Whatever we're doing, we get the fundamentals right - putting equal effort into simple tasks and complex projects, for a solid foundation.



We don't let the smoke turn into a fire


We empower all our people to be proactive and forward-thinking.

This means they can quickly identify and fix any small problem before it escalates. It's not just a safe pair of hands, it's a whole team of them.

No nasty surprises

We deliver what
we promise
with complete
transparency, avoiding
over-promising and
under-delivering,
for a trustworthy
partnership.

It's personal



We are proud of everything
we do - it matters to
us because we know it
matters to you. That's
why you'll always find us
approachable, friendly and
straightforward.

*We put our
money where
our mouth is*

Our strength lies in our people
- so we invest in them with
training, upskilling and graduate
programmes through our
Academy. And it's not just about
us; we upskill our clients too,
enabling them to work smarter.

Great
Place
To
Work®

Certified

NOV 2023-NOV 2024

UK

Contact

If you're interested in what we can
do for you, please get in touch:

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